M/S MASUD BEDDING & BISMILLAH COTTON SHOP



Tarannum Fateema (Chandpur Sadar Unit) Verified by- Md.Nazrul Islam



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Masud Rana
Age	:	15/11/1985(30 years)
Marital status	:	Married
Children	:	1 daughter
No. of siblings:	:	5 brothers,3 sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother√FatherMrs.Bilkis BegumMr.Md.Fazlul HaqueBranch:BakilaCentre #38/mLoanee no.6029Member since:2005-2014First loan: Tk.5000Last loan: 50000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF (ix) Others		Father N/A N/A N/A N/A
Education	:	S.S.C

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Bedding & cotton business
Trade License	-	1809
Business Experiences and Training Info	:	10 years
Other Own/Family Sources of Income	:	Brother (Work as an employee in NU's Business)
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	GT- Chandpur Sadar Unit
NU Contact Info	:	01818539396

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of GB since 2005-2014. At first she took a loan amount of 5000 Taka from Grameen Bank. His father used this loan for his business development. He also increased his asset from the business income. Now NU's mothers don't have any existing loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	•	M/S MASUD BEDDING STORE & BISMILLAH COTTON SHOP
Address/ Location	-	Bakila Bazar, Hajiganj
Total Investment in BDT	-	750000
Financing	:	Self BDT 500000 (from existing business) 67% Required Investment BDT 250000 (as equity) 33%
Present salary/drawings from business (estimates)	•	9000
Proposed Salary		9000
Proposed Business		
(i) % of present gross profit margin	:	16%
(ii) Estimated % of proposed gross profit margin		16%
(iii) Agreed grace period		5 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
Investments in different categories:			
(i) Different kind of stock items:			
i)Mattress 2000			
ii)Quilt 10000	50000		
iii)Raw materials— 20000	500000		
iv)Advanced 150000			
v)Machines (2) 300000			
Proposed items:			
i)Cotton grinding Machine (1) 250000		250000	
Total Capital			750000

INFO ON EXISTING BUSINESS OPERATIONS

Deutieuleus	Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly			
Sales (A)	9500	285000	3420000			
Less: Cost of sales (B)	7950	238500	2862000			
Gross Profit (C) [C=(A-B)]	1550	46500	558000			
Less: Operating Costs						
Electricity bill		3500	42000			
Generator bill		300	3600			
Shop Rent		3500	42000			
Night Guard bill		200	2400			
Entertainment		200	2400			
Mobile bill		500	6000			
Present salary/Drawings- self		9000	108000			
Present salary-Employee (5)		21000	252000			
Other costs (transportation, TL etc)		1500	18000			
Non Cash Item:						
Depreciation Expenses		5840	70080			
Total Operating Cost (D)		45540	546480			
Net Profit (C-D):		960	11520			

FINANCIAL PROJECTION OF NU BUSINESS PLAN

		Year 1 (BD	т)		Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Estimated Sales (A)	14000	420000	5040000	14500	435000	5220000	15000	450000	5400000	
Less: cost of sales (B)	11700	351000	4212000	12120	363600	4363200	12535	376050	4512600	
Gross Profit (C) [C=(A-B)]	2300	69000	828000	2380	71400	856800	2465	73950	887400	
Less: Operating Costs										
Electricity bill		4500	54000		4500	54000		4500	54000	
Shop Rent		3500	42000		3500	42000		3500	42000	
Generator bill		300	3600		300	3600		300	3600	
Night Guard bill		200	2400		200	2400		200	2400	
Entertainment		200	2400		200	2400		200	2400	
Mobile Bill (SMS & Reporting inclusive)		500	6000		500	6000		500	6000	
Proposed Salary- Self		9000	108000		9000	108000		9000	108000	
Proposed Salary- Staff (6)		26000	312000		26000	312000		26000	312000	
Others		1500	18000		1500	18000		1500	18000	
Non Cash Item:										
Depreciation Expenses		8965	107580		8965	107580		8965	107580	
Total Operating Cost (D)		54665	655980		54665	655980		54665	655980	
(Net Profit C-D) :		14335	172020		16735	200820		19285	231420	
Payback to GT			100000			100000			100000	
Retained Income:			72020			100820			131420	

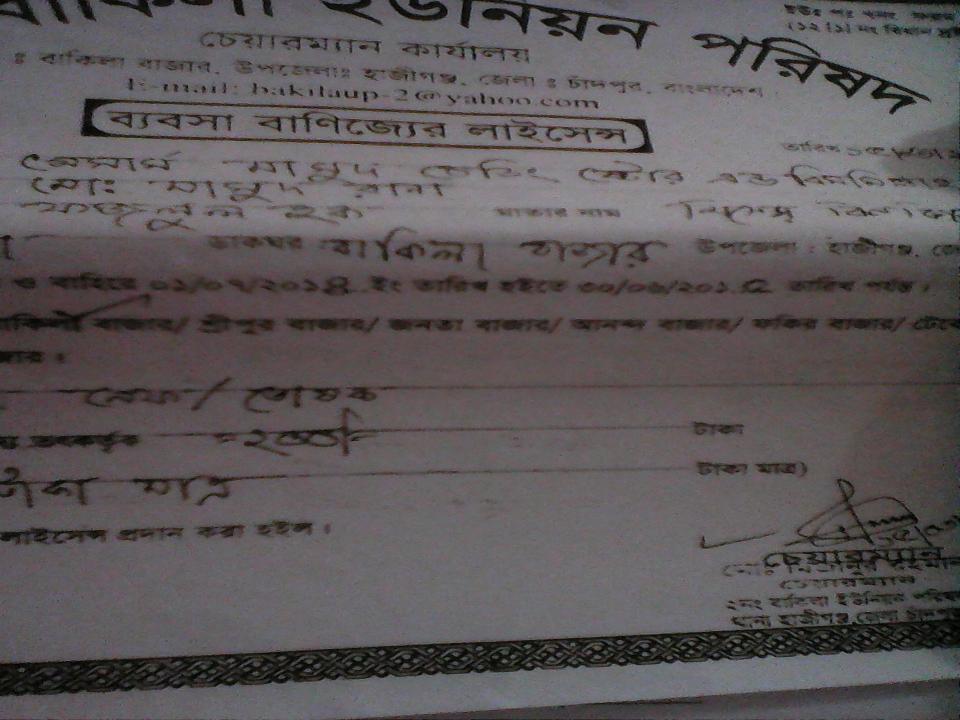
CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	250000		
1.2	Net Profit	172020	200820	231420
1.3	Depreciation (Non cash item)	107580	107580	107580
1.4	Opening Balance of Cash Surplus		179600	388000
	Total Cash Inflow	529600	488000	727000
2.0	Cash Outflow			
2.1	Purchase of Product	250000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	100000	100000	100000
	Total Cash Outflow	350000	100000	100000
3.0	Net Cash Surplus	179600	388000	627000



Strength	Weakness
Longstanding relationship with GB Strong network in local markets. Has great enthusiasm to extend this business. Has skilled manufacturers. Young ,energetic .	Lack of fund
OPPORTUNITIES Would be a big entrepreneur. would create more job opportunities in future .	Theft loadshedding Fire.

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পক্ষে ঃ মাওলানা রফিকুল ইসলাম, পিতামৃতঃ- জয়নাল আবেদিন, সাং- ৬ পোঃ বাকিলা, থানা- যাজী জেলা- চাদপুর।

LABRALLING CONTRACTOR

=ভাড়াতিয়া চক্তিপত্রের ১

£200

পক্ষ ঃ মোঃ মাসুদ রানা, পিতা- মোঃ ফজসুল হক, সাং- সন্না, পোঃ- বাকিলা, থানা- হাজীগ =ভাড়াটিয়া চুক্তিপত্রের চাদপুর।

পরম করুনাময় আন্তাহর নামে ০৩ (তিন) বৎসর মেয়াদী ভাড়াটিয়া চুক্তিপত্র ভরচতে দবি তেছি যে, আমি ১ম পক্ষ আমার মালিকীয় বতু দখলিয় ১৯৬ নং বাকিলা মৌজা, ১১০ নং খ ১৬১ এর আন্দরে বাজারের দোকান ঘর মাসিক ভাড়া দেওয়ার প্রন্তাব করিলে আপনি ২য় পত সাপেকে ব্যবসা পরিচালনার জন্য ভাড়ায় নিতে রাজী হইলে উভয়ের সন্যতি ক্রমে এই দা

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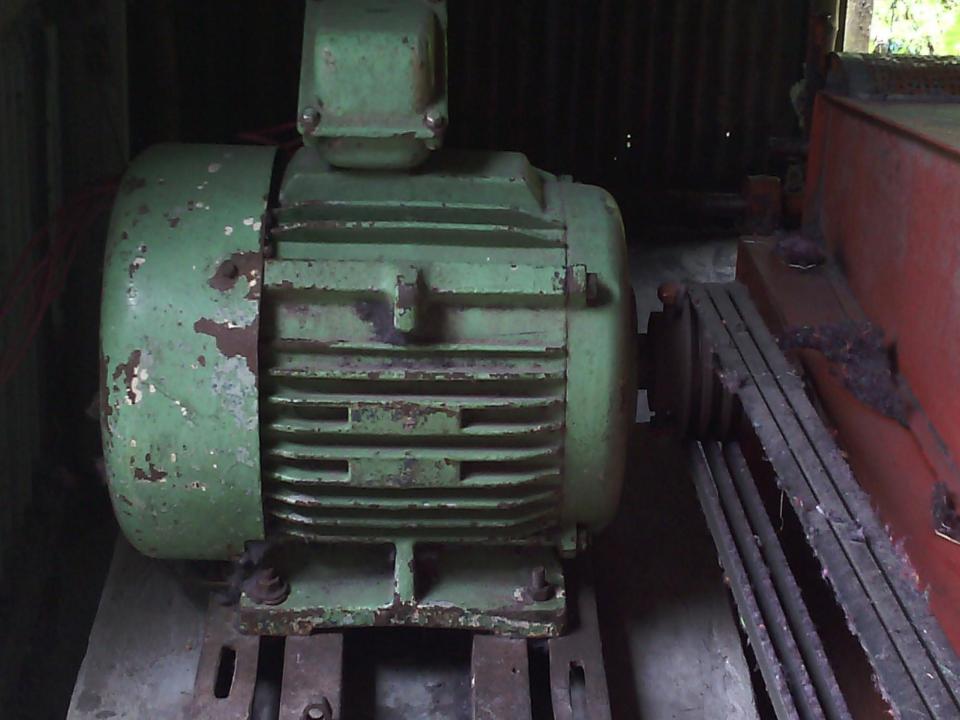




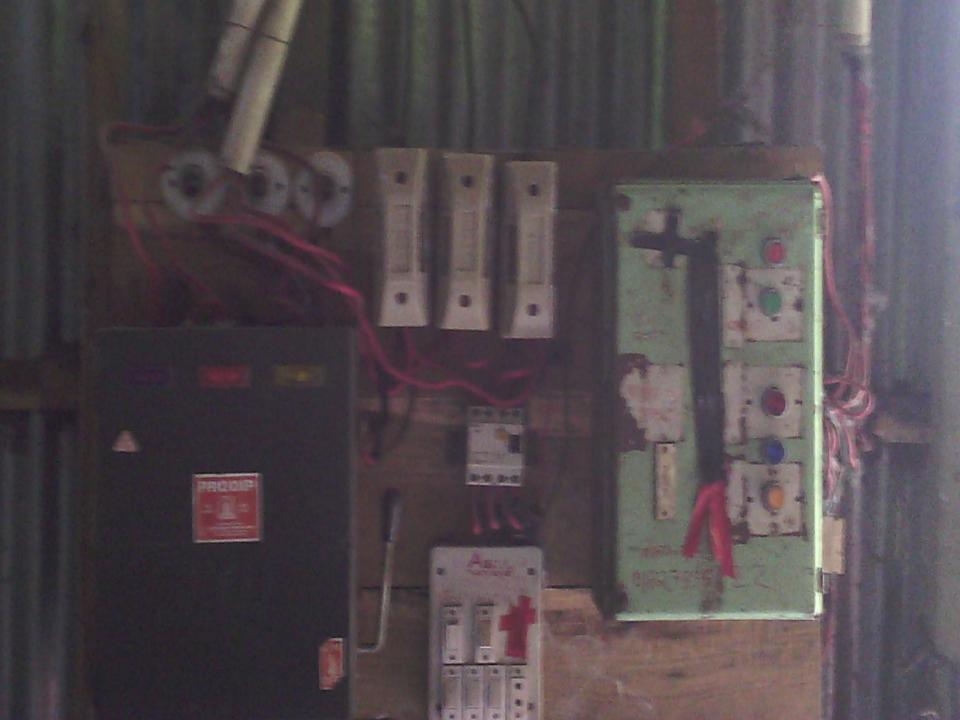














Presented at 15th Internal Design Lab on August 17, 2015 at GT

Further Information Grameen Trust 029005261 Md.Masud Rana 01818539396

