A Nobin Udyokta Project- Rasal Medical Hall



Nu Identified and PP Prepared by : Md. Ballal Hossain (Ramgonj Unit)

Verified By: Md. Nazrul Islam

Md. Rasal Hossain



#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Rasal Hossain
Age	:	25 years (07-03-1990)
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	Brother- 02; Sister - 01
Parent's and GB related Info		
(i) Who is GB member	:	Mother    Tather    Tathe
(ii) Mother's name	:	Mrs. Mar Jahan Begum
(iii) Father's name	:	Dr. Md. Abul Hossain
(iv) GB member's info	:	Branch:-Darbeshpur , Centre-11/M, Loanee no-1184/1,
		Member since- 26-07-2009, First loan- Tk. 10,000
Further Information:		Existing loan -1,06,000/- Outstanding: 68,292/-
(v) Who pays GB loan installment	:	NU
(vi) Mobile lady	:	N/A
(vii) Grameen Education Loan	:	N/A
(viii) Any other loan like GCCN, GKF	:	N/A
(ix) Others		N/A
Education	:	S.S.C

## Brief Bio of the proposed Nobin Udyokta

Present Occupation	:	Medicine business & bkash,Flaxi Load
Trade License		01
Drug License		NOA-01250/B
Business Experiences and		09 years
Training Info	:	01 year Training as a Pharmacist at Ramgonj.
Other Own/Family Sources of Income	:	Father (Village Doctor) & Brother (Medicine Business)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01713638305
NU Project Source/Reference	:	GT Ramgonj Unit Office, Laxmipur.

# Brief History of GB Loan Utilization by Family

NU's Mother has been a member of Grameen Bank since 2009 (06 years). NU invested GB Loan in his business, Repaired their own house from the income of business. They also bought some cattle and land. NU's mother gradually improved their life standard by using GB loan.

## Proposed Nobin Udyokta Business Info

Business Name	:	Rasal Medical Hall
Address/ Location	:	In front of school, Middle Chorpara Chawdhury Bazar, Ramgonj, Laxmipur.
Total Investment in BDT	:	305000/-
Financing	:	Self BDT 155,000/- (from existing business) 51 % Required Investment BDT 150000/- (as equity) 49 %
Present salary/drawings from business (estimates)	:	5000/-
Proposed Salary		5000/-
Proposed Business  (i)% of present gross profit margin  (ii) Estimated % of proposed gross profit margin  (iii) Agreed grace period	:	13% 13% 05 months.

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars		Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Different kind of stock items (Existing)				
Furniture I P S	10,000 5,000			
Syrup & file item	10,000			
Tablet ,Capsule , Saline, Ointment &Cream	25,000	1,55,000		
Vitamin & other Stock items	8,000	_,,,,,,,,		
Salpha(Plus),Cipro A. Inj.Cp	15,000			
Acme's GO light& Mila (38 Bosta)	17,000			
Bkash, Dutch Bangla Bank, M Cash	50,000			
Flexi Load (Grameen,airtal, Robi, Bangla link)	15,000			
Proposed items				
Tablet/Capsule(antibiotic)	15,000			
Syrup ,Omeprazole & other Antibiotic	15,000			
Saline & paracetamol group	20,000			
Salpha(Plus),Cipro A. Inj.Cp	10,000		150,000/-	
Acme's GO light& Mila (22 Bosta)	10,000			
Bkash, Dutch Bangla Bank, M Cash	65,000			
Flexi Load (Grameen,airtal, Robi, Bangla link)	15,000			
Total Capital		1,55,000	150000	3,05,000/-

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#### INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales (A)	1,000	30,000	3,60,000		
Less: Cost of sales (B)	870	26,100	3,13,200		
Profit [C=(A-B)]	130	3,900	46,800		
Income from bkash, Mcash, Dutch Bangla & Load(Grameen, Robi, Airtal, Banglalink.) (D)	500	15,000	1,80,000		
Gross Profit (E=C+D)	630	18,900	2,26,800		
Less: Operating Costs					
Shop Rent		400	4,800		
Mobile bill		1000	12,000		
Other cost (entertainment , transport, fees, TL etc )		500	6,000		
Present salary		5,000	60,000		
Non Cash Item:-					
Depreciation Expenses (10%of 10000&15% of 5000)		147	1,764		
Total Operating Cost (F)		7,047	84,564		
Net Profit (G=E-F)		11,853	1,42,236		

# Financial Projection of NU Business Plan

	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales (A)	1300	39000	468000	1500	45000	540000	1600	48000	576000
Less: cost of sales (B)	1131	33930	407160	1305	39150	469800	1392	41760	501120
profit (C=A-B)	169	5070	60840	195	5850	70200	208	6240	74880
Income from bkash, Mcash, Dutch Bangla& Load(Grameen,Robi,Airtal, Banglalink) (D)		16500	198000	600	18000	216000	650	19500	234000
Gross Profit [E=(C+D)]	719	21570	258840	795	23850	286200	858	25740	308880
Less: Operating Costs									
Shop Rent		400	4,800		400	4,800		400	4,800
Other costs (entertainment, transport, fees, TL etc)		600	7,200		700	8,400		800	9,600
Mobile Bill (SMS & Reporting inclusive)		1,000	12,000		1,200	14,400		1,200	14,400
Proposed Salary-		5000	60000		6000	72000		7000	84000
Non Cash Item:									
Depreciation Expenses 10% of 10000 &15% of 5000	_	147	1,764		147	1,764		147	1,764
Total Operating Cost (F)		7147	85764		8447	101364		9547	114564
Net Profit (G=E-F):		14423	173076		15403	184836		16193	194316
Pay back	60,000		60,000		60,000				
Retained Income	1,13,076			1,24,836			1,34,316		

# CASH FLOW INFUSION ON BUSINESS PLAN (REC & PAY)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	1,50,000		
1.2	Net Profit	1,73,076	184836	194316
1.3	Depreciation (Non cash item)	1,764	1,764	1,764
1.4	Opening Balance of Cash Surplus		46548	173148
	Total Cash Inflow	3,24,840	233148	369228
2.0	Cash Outflow			
2.1	Purchase of Product	1,50,000		
2.2	Payment of GB Loan	68,292		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	2,78,292	60,000	60,000
3.0	Net Cash Surplus	46548	173148	309228

#### **SWOT Analysis**

#### STRENGTH

- **√** Well Known Person in locality.
- ✓ Provide quality medicine and services to meet demand of the community.
- ✓ Skill and Experience.

#### WEAKNESS

- ✓ Credit sales.
- ✓ Less stock.
- √ Transportation cost.
- ✓ Increase in product price.

### **O**PPORTUNITIY

- ✓ Demand of various medicine items.
- ✓ In front of Bazar & School

#### ${f T}_{ ext{HREATS}}$

- **✓** Political Unrest.
- **✓** Other competition.















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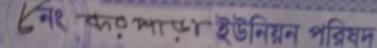
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১ম পক্ষ মোঃ সহিদ উল্যা মোলা, লিঙা মৃত- মমিনুল হক মোলা, সাং- মধ্য করপাড়া (চৌধুবী বাড়ি), ভাকখত- করপাড়া, উলজেলা- রামগঞ্জ, জেলা- লক্ষ্মীপুর।

<u>২র পক্ত র</u> মোর রাছেল হোসেন, লিঙা- ডা, মোর আবুল হোসেন, সাহ-মধ্য করপাড়া (ভূইয়া বাড়ি), ডাকখর- করপাড়া, উপজেলা-রামগঞ্জ, জেলা- লক্ষীপুর।

পরম করণাময় অসীম দয়ালু আলাহর নাম অরণ করিয়া কর লোকান ঘর চক্তি নামা পর আরম্ভ করিতেছি যে, এই লোকান আমার নিজস্ব জায়গায়। আমি ব্যবসা করিবনা বিধার ২য় পক্ষতে মালিক ৪,০০/- (চারশস্ত) টাকা নির্বারণে লোকান কাড়া নিলাম।



নতবাৰ্থে আমৱা উভয় পক অত্র লোকান সত্র চুকিনামা পড়িয়া, বুকিয়া ও উহা সম্পর্কে অবগত হউয়া খেজাহ, স্বভাবে অত্র লোকান তব চুকিনামায় স্বাক্ষর কবিশাম।

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# 15<sup>th</sup> Internal Design Lab on August 17, 2015 at GT

For More Information

**Grameen Trust** 

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Md. Rasal Hossain

Cell No: 01713638305

