#### Akhi Digital Studio



Abul Hasnat (Chandpur Sadar Unit)
Verified By Md.Nazrul Islam



#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Fozlay Rabbi	
Age	:	20 January1991(24 years)	
Marital status	•	Married	
Children	•	N/A	
No. of siblings:	:	2 brothers,2 sisters	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name	:	Mother   Mrs.Kohinoor Begum  Mr.Late Abul Hossain	Father
(iv) GB member's info	:	Branch: Shah Mahmudpur Loanee no.4933/1, Member since-10/11/2010 Existing loan: Tk. 24000	Centre # 52/M,  First loan: Tk.20000  Outstanding:Tk.12400
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF (ix) Others		NU N/A N/A N/A N/A	
Education	:	HSC	

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Studio Business
Trade License	:	282-14/15
Business Experiences and Training Info	:	8 years He does not have professional experience but he has practical experience.
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	GT- Chandpur Sadar unit
NU Contact Number		01624783029

## BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother started to take loan from 2010. From the beginning NU has been using this GB loan for his business extension and development.

#### PROPOSED NOBIN UDYOKTA BUSINESS INFO

Durain and Names		Aldai Distral Chadia
Business Name	Ŀ	Akhi Digital Studio
Address/ Location	:	Post-Mohamaya Bazar, Chandpur Sadar, Chandpur
Total Investment in BDT	:	3,50,000
Financing	:	Self BDT 1,50,000(from existing business) 43 % Required Investment BDT 2,00,000(as equity) 57 %
Present salary/drawings from business (estimates)	:	8000
Proposed Salary		8000
Proposed Business  (i) % of present gross profit margin  (ii) Estimated % of proposed gross profit margin  (iii) Agreed grace period	:	35% 35% 5 months

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
(i) Present Stock items:  Computer Set- Printer (2)- Camera(2) (Sony and Canon) 30000 Furniture- Laminating Machine Frame of photo(100pcs)- 15000	150000		
(ii) Proposed items  (Attached in next slide)		200000	
Total Capital	150000	200000	350000

#### **Proposed items**

VLX Sine wave 675 VA IPS(1)-	30000
Sony Video Camera Recorder-	90000
Nikon DSLR Camera D5500 -	50000
Frame -	10000
Mug Print Machine-	15000
Mug and other materials-	5000
Total-	200000

#### INFO ON EXISTING BUSINESS OPERATIONS

Doublesslave	Existing Business (BDT)				
Particulars Particulars Particulars	Daily	Monthly	Yearly		
Sales (A) (including service from video)	2000	60000	720000		
Less: Cost of sales (B)	1300	39000	468000		
Profit (C) [C=(A-B)]	700	21000	252000		
Income from Email sending, memory card					
Loading etc	200	6000	72000		
Total Gross profit	900	27000	864000		
Less: Operating Costs					
Electricity bill		1000	12000		
Generator bill		150	3000		
Internet bill		1000	12000		
Night Guard bill		200	2400		
Entertainment		100	1200		
Mobile bill		500	6000		
Present salary/Drawings- self		8000	96000		
Present salary-Employee (1)		7000	84000		
Other Costs (TL Fee, Conveyance, other fees)		600	7200		
Non Cash Item:					
Depreciation Expenses		1315	15780		
Total Operating Cost (D)		19865	238380		
Net Profit (C-D):		7135	85620		

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

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Particulars	Year 1 (BDT)			Daile	Year 2 (BDT)			Year 3 (BDT)		
	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Estimated Sales (A)	2000	60000	720000	2100	63000	756000	2200	66000	792000	
Less: cost of sales (B)	1300		468000	1365	+	491400	1430	42900	514800	
Gross Profit (C) [C=(A-B)]	700	21000	252000	735	22050	264600	770	23100	277200	
Income from video editing,										
photography, outdoor	700	21000	252000	700	21000	252000	700	21000	252000	
services										
Income from email										
sending, memory card loading	200	6000	72000	200	6000	72000	200	6000	72000	
etc										
Total Gross profit	1600	48000	576000	1635	49050	588600	1670	50100	601200	
Less: Operating Costs										
Electricity bill		1400	16800		1400	16800		1400	16800	
Internet bill		1000	12000		1000	12000		1000	12000	
Generator bill		200	2400		200	2400		200	2400	
Night Guard bill		150	1800		150	1800		150	1800	
Entertainment		200	2400		200	2400		200	2400	
Mobile Bill (SMS & Reporting		500	5000		500	5000		500	5000	
inclusive)		500	6000		500	6000		500	6000	
Proposed Salary- Self		8000	96000		8000	96000		8000	96000	
Proposed Salary- Staff (3)										
(7000+5000*2)		17000	204000		17000	204000		17000	204000	
Others(TL Fee, Conveyance,		500	5000		500	5000		500	5000	
other fees)		500	6000		500	6000		500	6000	
Non Cash Item:										
Depreciation Expenses		4440	53280		4440	53280		4440	53280	
Total Operating Cost (D)		33390	388680		33390	388680		33390	388680	
(Net Profit C-D) :		14610	175320		15660	187920		16710	200520	
Payback to GT			80000			80000			80000	
Retained Income:			95320	20 107920 120			120520			

# CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	200000		
1.2	Net Profit ( Ownership Tr. Fee added back)	175320	187920	200520
1.3	Depreciation (Non cash item)	53280	53280	53280
1.4	Opening Balance of Cash Surplus		136200	297400
	Total Cash Inflow	428600	377400	551200
2.0	Cash Outflow			
2.1	Purchase of Product	200000		
2.2	Payment of GB Loan	12400		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	800000	80000	80000
	Total Cash Outflow	292400	80000	80000
3.0	Net Cash Surplus	136200	297400	471200

#### SWOT ANALYSIS

### Strength

Long standing relationship with GB. Young, energetic.
Actor of Digital Bangladesh.

#### **W**EAKNESS

Lack of fund.

#### **O**PPORTUNITIES

Would be bigger entrepreneur in this sector.

Would create more job opportunity.

#### THREATS

Load shedding.

Fire.

Theft.

Machinery failure.

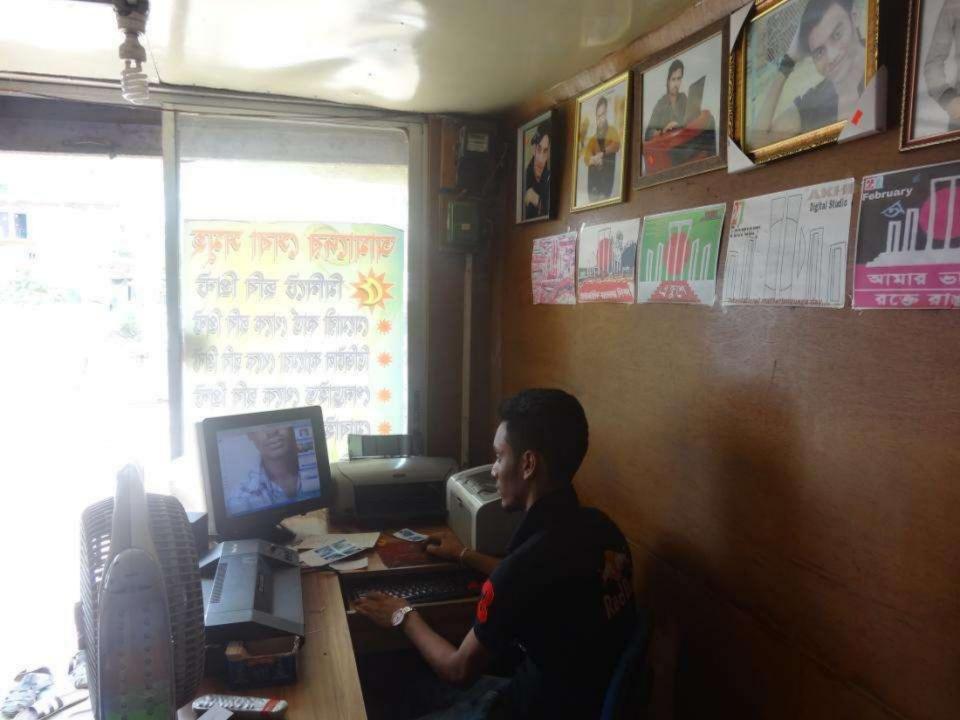














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#### ব্যবসা বাণিজ্যের লাইসেন্স

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#### গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

#### NATIONAL ID CARD / काजीश शतिकश शत



SUCCESSION AND

নাম: মোঃ ফজলে রাঝি

Name: Md. Fozloy Rabby

পিতা: মৃত আবুল হোলেন

মাতা: কোহিনুর বেগম

Date of Birth: 20 Jan 1991

ID NO: 19911312281000260

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটছ পোশ্ট অফিসে জমা দেবার জন্য অনুরোধ করা হলো।

ঠিকানা: বাসা/হোভিং বেপারী বাড়ী, গ্রাম/রাস্তা লোধেরগাঁও, লোধেরগাঁও, ভাক্ষর মহামায়া - ৩৬০০, চাদপুর সদর, চাদপুর

প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিব ৩০/১০/২০১৩



# Presented at 14<sup>th</sup> Internal Design Lab on July 30, 2015 at GT

Further Information Grameen Trust 029005261

