## A Nobin Udyokta Project Alfi Telecom & Mobile Servicing



NU Identified and PP Prepared : Md. Sohrab Hossain(Manikganj Unit) Verified by : Md.Khalilur Rahman **Presented by :** Shrabon Ahmed





Name	:	Shrabon Ahmed
Age	:	29
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	1Brother, 1Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	MotherImage: Normalized stateFatherSamsun Nahar Begum Abdur RahmanFatherBranch: Muljan Manikganj, Loanee no.: 6801, Member since : 1998Centre #14(M), Group No:22Member since : 1998First loan: Tk. 5,000.00Existing loan: Tk. Nil Last Loan: Tk. 30,000Outstanding: Tk: Nil
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	: :	NU N/A N/A N/A N/A
Education	:	Class Eight



Present Occupation	•	Telecom Business
Trade license No	•	126/14-15
Business Experiences	:	7 years
Other Own/Family Sources of Income	•	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	GT Manikganj Unit Office, Manikganj.
Contact Info	•	01722866698



NU's Mothers has been a member of Grameen Bank Since 1998(14Years). At first she took a loan amount BDT 5,000.00 from Grameen Bank. NU's mother gradually improved their life standard by using GB loan.

## **PROPOSED NOBIN UDYOKTA BUSINESS INFO**

Business Name	:	Alfi Telecom and Mobile Servicing	
Address/ Location	:	Municipal Market, Bus Stand, Manikganj.	
Total Investment in BDT	:	4,00,000	
Financing	:Self BDT : 3,00,000 (from existing business)- 75Required Investment BDT : 1,00,000 (as equity)- 25		
Present salary/drawings from business (estimates)	:	BDT 7,000	
Proposed Salary		BDT 7,000	
i. Proposed Business % of present gross profit margin	:	20%	
ii. Estimated % of proposed gross profit margin	:	20%	
iii. Agreed grace period	:	5 months	

## **PRESENT & PROPOSED INVESTMENT BREAKDOWN**

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
i. Present stock items: ii. Advance : 2,00,000 Decoration : 20,000 Total Goods : 80,000	3,00,000		3,00,000
i. Proposed Stock Items: Mobile accessories :1,00,000		1,00,000	1,00,000
Total Capital	3,00,000	1,00,000	4,00,000

## **PRESENT & PROPOSED INVESTMENT BREAKDOWN**

Present Stock items				
Product name with quantity	Amount			
Battery(220tk*50pieces)	11,000			
Mobile charger(70tk*80pieces)	6,000			
Headphone(120tk*33pieces)	4,000			
Casing (35tk*171pieces)	6,000			
Memory card(200tk*50pieces)	10,000			
Pen drive(400tk*20pieces)	8,000			
Back cover50tk*100pieces)	5,000			
Screen paper(20tk*300pieces)	6,000			
USB cable	2,000			
Card reader(80tk*100pieces)	8,000			
Original casing(150tk*93pieces)	14,000			
Total Present Stock	80,000			

Proposed items				
Product Name with quantity	Amount			
Mobile cover180tk*83piece)	15,000			
Original casing(150tk*100piece)	15,000			
Battery(220tk*45piece)	10,000			
Mobile charger(70tk*100piece)	7,000			
Headphone(120tk*50piece)	6,000			
Casing (35tk*200piece)	7,000			
Memory card(200tk*40piece)	8,000			
Pen drive(400tk*22 piece)	9,000			
Back cover50tk*150piece)	7,500			
Screen paper(20tk*220piece)	4,400			
USB cable	5,000			
Card reader(80tk*76piece)	6,100			
Total Proposed Stock	1,00,000			

# **INFO ON EXISTING BUSINESS OPERATIONS**

Deutienteur		Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly			
Sales	800	24,000	2,88,000			
Less: Cost of sales	640	19,200	2,30,400			
Profit(20%) [A]	160	4,800	57,600			
Income from Mobile Servicing(B)	350	10,500	1,26,000			
Income from computer(C)	100	3,000	36,000			
Profit(A+B+C)	610	18,300	2,19,600			
Operating cost						
Shop rent		4,000	48,000			
Electricity bill		600	7,200			
Transport		200	2,400			
Night guard bill		100	1,200			
Mobile bill		300	3600			
Generator bill		110	1,320			
Present salary/Drawings- self		7,000	84,000			
Others (Chada, SMS,TL)		200	2,400			
Non Cash Item:		250	3,000			
Depreciation Expenses		166	2,000			
Total Operating Cost (D)		12,926	1,55,112			
Net Profit (C-D):		5,374	64,488			

FINANCIAL PROJECTION OF N	VU BUSINESS PLAN
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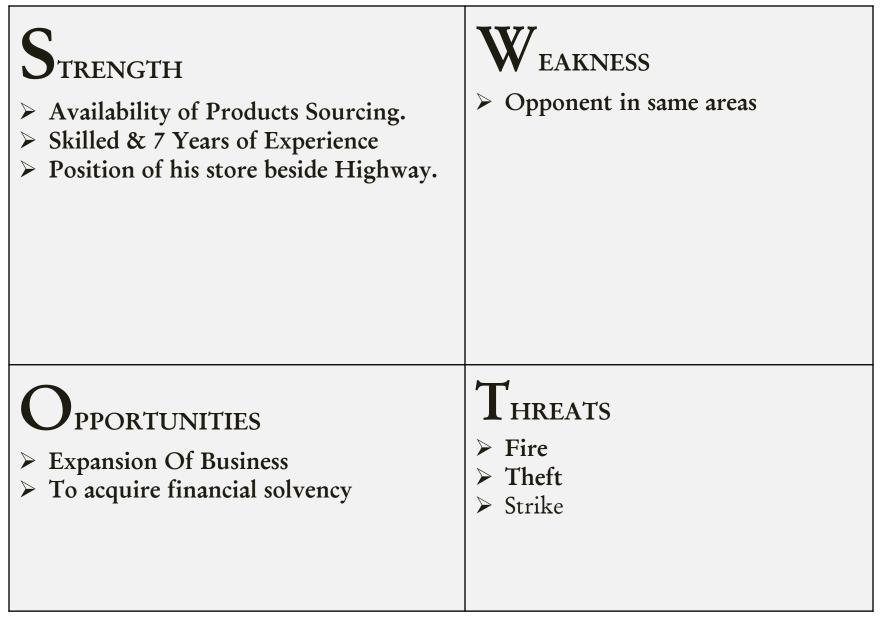
De the law		Year 1 (BD	т)	Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	800	24,000	2,88,000	1,000	30,000	3,60,000	1,200	36,000	4,32,000
<b>Less:</b> Cost of sales	640	19,200	2,30,400	800	24,000	2,88,000	960	28,800	3,45,600
Profit (20%) [A]	160	4,800	57,600	200	6,000	72,000	240	7,200	86,400
Income from mobile servicing(B)	450	13,500	1,62,000	450	13,500	1,62,000	500	15,000	1,80,000
Income from computer(C)	100	3,000	36,000	100	3,000	36,000	100	3,000	36,000
Profit(A+B+C)	710	21,300	2,55,600	750	22,500	2,70,000	840	25,200	3,02,400
Less Operating costs									
Shop Rent		4,000	48,000		4,000	48,000		4,000	48,000
Transport		200	2,400		250	3,000		300	3,600
Electricity bill		600	7,200		600	7,200		600	7,200
Mobile bill		300	3,600		350	4,200		350	4,200
Generator bill		110	1,320		110	1,320		110	1,320
Present salary/Drawings- self		7,000	84,000		7,000	84,000		7,000	84,000
Night Guard bill		100	1,200		100	1,200		100	1,200
Others (Chada+SMS+TL)		200	2,400		250	4,200		300	3,600
Depreciation Expenses (10)%		166	2,000		166	2,000		166	2,000
Total Operating Cost (E)		12,676	1,52,112		12,826	1,53,912		12,926	1,55,112
Net Profit		8,624	1,03,488		9,674	1,16,088		12,274	1,47,288
GT payback			40,000			40,000			40,000
Retained Income:			63,488			76,088	1,07,288		

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

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SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)	
1.0	Cash Inflow				
1.1	Investment Infusion by Investor	1,00,000			
1.2	Net Profit	1,03,488	1,16,088	1,47,288	
1.3	Depreciation (Non cash item)	2,000	2,000	2,000	
1.4	Opening Balance of Cash Surplus	-	65,488	1,43576	
	Total Cash Inflow	2,05,488	1,83,576	2,92,864	
2.0	Cash Outflow				
2.1	Purchase of Product	1,00,000			
2.2	Payment of GB Loan*				
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40,000	40,000	40,000	
	Total Cash Outflow	1,40,000	40,000	40,000	
3.0	Net Cash Surplus	65,488	1,43,576	2,52,864	





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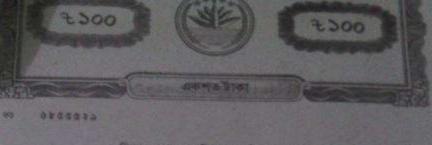












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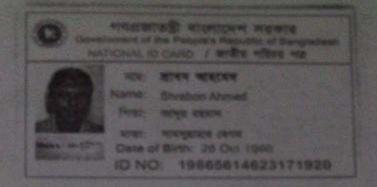
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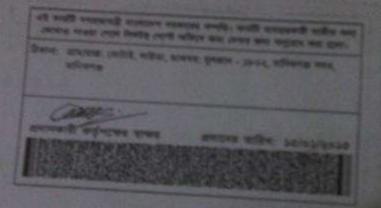
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3) אם האתר-אונט ג'ושאנט (געוואמא גונט ט (לפא) אקאנו מאא גע ג'ושאב גאו קר. בסגר פר היום האגניט ג'ונט טגיין גע, בסגר פר אלט שאנע גוועריו.

২। উক্ত হাবিবের পরে এই চু চলতে সাম্পুরিবে বাঁজন বলৈয় পরা গঠনে। সেবল বেবে হা পদ বেনা অবস্থাটে দোবারে অগস্থান করিছে পরিবে না। এই চুলিলয়ের বিপটরে হয় পদ বেনা তানিব পরিবে মেহা গাবে, উদ্যা, সার্হাত, কলিছিলাউ নহ সকল প্রধান আবি চুলিয়কট হাঁচটান টোবে না বহুল করিলে ভারদেনাত এই চুলিনায়ে বাজিল কলিয়া পদ্ম হইবে। সে বেছে হয় পদ বেনা ব্যবহাঁ করা দেনাবনে অবস্থান হাঁচিকে পারিবেন না।

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## Presented at 14<sup>th</sup> Internal Design Lab on July 30, 2015 at GT

# **Thank You**