Proposed NU Business Name: ALIF RICE STORE



Project identification and prepared by: Sahab Uddin, Ashulia Unit, Dhaka

Project verified by: Md Rofiqul Islam



| Brief Bio of The Proposed Nobin Udyokta | | | | |
|--|-------|--|--|--|
| Name | : | MD KHORSHED ALOM | | |
| Age | : | 30-10-1993 (22 Years) | | |
| Education, till to date | : | SSC | | |
| Marital status | : | Single | | |
| Children | : | Nil | | |
| No. of siblings: | : | 2 Brother and 1 Sister | | |
| Address | : | Vill: Kolma-2, P.O: Dairy farm, P.S: Savar Dist: Dhaka | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother Father BASHERA KHATUN MD. KOROM ALI Branch: Ashulia, Centre # 14 (Female), Member ID: 2837, Group No: 04 Member since: 17-04-2006 (8 Years) First loan: 5,000 taka. | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Outstanding loan: Nil Mother No No No | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|--|
| Business Experiences and | : | One years experience in running business. |
| Training Info | : | He has no training. |
| Other Own/Family Sources of Income | : | Mother's income (House Rent and cow rearing) |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01680-047881 |
| Mother Contact No. | : | 01918-960939 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

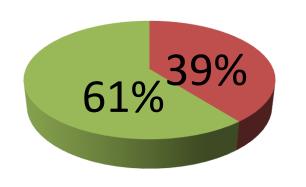
Bashera Khatun is a member of Grameen Bank since 08 years. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Cow rearing and Home development.

| Proposed Nobin Udyokta Business Info | | | |
|---|-----------|---|--|
| Business Name | : | ALIF RICE STORE | |
| Location | : | Kolma 2 No. Bus stand, Ashulia, Savar, Dhaka | |
| Total Investment in BDT | : | BDT 1,65,000 | |
| Financing | : | Self BDT 65,000 (from existing business) 39% | |
| | <u> </u> | Required Investment BDT 1,00,000 (as equity) 61% | |
| Present salary/drawings from business (estimates) | : | BDT 4,000 | |
| Proposed Salary | : | BDT 5,000 | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like; Rice husk, Bran, Broken rice, Salt etc. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed Collects goods from Savar. The entrepreneur is owner of the shop. Agreed grace period is 4 months. | |

| Existing Business (BDT) | | | | | |
|--|-------|---------|-----------|--|--|
| Particular | Daily | Monthly | Yearly | | |
| Revenue (sales) | | | | | |
| Rice husk, Bran, Broken rice, Salt etc | 3,000 | 90,000 | 1,080,000 | | |
| Total Sales (A) | 3,000 | 90,000 | 1,080,000 | | |
| Less. Variable Expense | | | | | |
| Rice husk, Bran, Broken rice, Salt etc | 2,550 | 76,500 | 918,000 | | |
| Total variable Expense (B) | 2,550 | 76,500 | 918,000 | | |
| Contribution Margin (CM) [C=(A-B) | 450 | 13,500 | 162,000 | | |
| Less. Fixed Expense | | | | | |
| Mobile Bill | | 300 | 3,600 | | |
| Transportation | | 4,000 | 48,000 | | |
| Salary (self) | | 4,000 | 48,000 | | |
| Entertainment | | 200 | 2,400 | | |
| Total fixed Cost (D) | | 8,500 | 102,000 | | |
| Net Profit (E) [C-D) | | 5,000 | 60,000 | | |

| Investment Breakdown | | | | | |
|------------------------------|----------|----------|----------------|--|--|
| Particulars | Existing | Proposed | Proposed Total | | |
| Rice Husk (20 bag x 550) | 11,000 | - | 3,00,000 | | |
| Bran (25 bag x 1,050) | 26,250 | - | 1,50,000 | | |
| Broken Rice (15 bag x 1,500) | 22,500 | - | 1,00,000 | | |
| Salt (2bag x 800) | 1,600 | - | 1,600 | | |
| Rice (30 bag x 2,000) | - | 60,000 | 60,000 | | |
| Bran (20 bag x 1,050) | - | 21,000 | 21,000 | | |
| Broken Rice (9bag x 1,500) | - | 13,500 | 13,500 | | |
| Rice Husk (10 kg x 550) | - | 5,500 | 5,500 | | |
| Others | 3,650 | - | 3,650 | | |
| Total | 65,000 | 1,00,000 | 1,65,000 | | |

Source of Finance



- Entrepreneur's Contribution 65,000
- Investor's Investment 100,000
- Total 165,000

| Financial Projection (BDT) | | | | | | |
|--|-------|---------|-----------|-----------|--|--|
| Particular | Daily | Monthly | 1st Year | 2nd Year | | |
| Revenue (sales) | | | | | | |
| Rice husk, Bran, Broken rice, Salt etc | 5,500 | 165,000 | 1,980,000 | 2,079,000 | | |
| Total Sales (A) | 5,500 | 165,000 | 1,980,000 | 2,079,000 | | |
| Less. Variable Expense | | | | | | |
| Rice husk, Bran, Broken rice, Salt etc | 4,675 | 140,250 | 1,683,000 | 1,767,150 | | |
| Total variable Expense (B) | 4,675 | 140,250 | 1,683,000 | 1,767,150 | | |
| Contribution Margin (CM) [C=(A-B) | 825 | 24,750 | 297,000 | 311,850 | | |
| Less. Fixed Expense | | | | | | |
| Mobile bill & SMS Monitoring | | 400 | 4,800 | 5,200 | | |
| Transportation | | 6,000 | 72,000 | 74,000 | | |
| Salary (self) | | 4,000 | 48,000 | 48,000 | | |
| Salary (staff) | | 2,500 | 30,000 | 30,000 | | |
| Entertainment | | 300 | 3,600 | 4,000 | | |
| Total Fixed Cost | | 13,200 | 158,400 | 161,200 | | |
| Net Profit (E) [C-D) | | 11,550 | 138,600 | 150,650 | | |
| Investment Payback | | | 60,000 | 60,000 | | |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars Particulars | Year 1 (BDT) | Year 2 (BDT) |
|-----|---|--------------|--------------|
| 1 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 100,000 | |
| 1.2 | Net Profit | 138,600 | 150,650 |
| 1.3 | Depreciation (Non cash item) | | - |
| 1.4 | Opening Balance of Cash Surplus | | 78,600 |
| | Total Cash Inflow | 238,600 | 229,250 |
| 2 | Cash Outflow | | |
| 2.1 | Purchase of Product | 100,000 | |
| 2.2 | Payment of GB Loan | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 60,000 | 60,000 |
| | Total Cash Outflow | 160,000 | 60,000 |
| 3 | Net Cash Surplus | 78,600 | 169,250 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures















(अधार्या भाग

कार्य कार कार कार कार कार है, (भारत कर कर कर कर कार कारणः देशकारः कियाः त्यान त्ये उत्ते यात्रित । जात्त्र मिक्स कामाय क्षेत्र कारात क्षेत्र क्षितिम कार्या (DON 2010 DA) ONE 00/00/2016 F. DALLE इहिए कारामी व अहेक करित हिण्या। वस्त्र स्थित entel outer cours calm site sist 221

अप्रः- प्राटम्ब्रा (भव)

গণপ্ৰজাতগ্ৰী বাংলাদেশ was a trai firestone modern

छन्। अगम

See 10 0 50 0

more and to the ord

(মাঃ (খ্যার জেন

FAMILY PICTURE

