## Proposed NU Business Name: ALIF RICE STORE



Project identification and prepared by: Sahab Uddin, Ashulia Unit, Dhaka

Project verified by: Md Rofiqul Islam

Brief Bio of The Proposed Nobin Udyokta

| Name | $:$ | MD KHORSHED ALOM |
| :--- | :--- | :--- |
| Age | $:$ | $30-10-1993$ (22 Years) |
| Education, till to date | $:$ | SSC |
| Marital status | $:$ | Single |
| Children | $:$ | Nil |
| No. of siblings: | $:$ | 2 Brother and 1 Sister |
| Address | Vill: Kolma-2, P.O: Dairy farm, P.S: Savar Dist: Dhaka |  |
| Parent's and GB related Info | $:$ | Mother |
| (i) Who is GB member |  |  |
| (ii) Mother's name |  |  |
| (iii) Father's name | $:$ | BASHERA KHATUN |
| (iv) GB member's info | $:$ MD. KOROM ALI |  |
|  | $:$ | Branch: Ashulia, Centre \# 14 (Female), |
|  | Member ID: 2837, Group No: 04 |  |
|  | Member since: 17-04-2006 (8 Years) |  |
| Further Information: | First loan: 5,000 taka. |  |
| (v) Who pays GB loan installment | $:$ | Outstanding loan: Nil |
| (vi) Mobile lady |  |  |
| (vii) Grameen Education Loan | $:$ | No |
| (viii) Any other loan like GB, | No |  |
| BRAC ASA etc.. | No |  |

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT,,,)

| Present <br> Occupation(Besides own <br> business, i.e., persuading <br> further studies, other <br> business etc.) | $:$ | Nil |
| :--- | :--- | :--- |
| Business Experiences and <br> Training Info | $:$ | One years experience in running business. |
| Other Own/Family Sources <br> of Income | $:$ | He has no training. |
| Other Own/Family Sources <br> of Liabilities | $:$ | None |
| Entrepreneur Contact No. | $:$ | $01680-047881$ |
| Mother Contact No. | $:$ | $01918-960939$ |
| NU Project <br> Source/Reference Rent and cow rearing) | $:$ | Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka |

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Bashera Khatun is a member of Grameen Bank since 08 years. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Cow rearing and Home development.

## Proposed Nobin Udyokta Business Info

| Business Name | $:$ | ALIF RICE STORE |
| :--- | :--- | :--- |
| Location | $:$ | Kolma 2 No. Bus stand, Ashulia, Savar, Dhaka |
| Total Investment in BDT | $:$ | BDT 1,65,000 |
| Financing | $:$Self BDT 65,000 (from existing business) 39\% <br> Required Investment BDT 1,00,000 (as equity) $61 \%$ |  |
| Present salary/drawings <br> from business (estimates) | $:$ | BDT 4,000 |
| Proposed Salary | $:$ | BDT 5,000 |
| Implementation | -The business is planned to be scaled up by investment in <br> existing goods like; Rice husk, Bran, Broken rice, Salt etc. <br> -Average 15\% gain on sales. <br> -The business is operating by entrepreneur. Existing no <br> employee. <br> -After getting equity fund one employee will be appointed <br> -Collects goods from Savar. <br> -The entrepreneur is owner of the shop. <br> -Agreed grace period is 4 months. |  |

## Existing Business (BDT)

| Particular | Daily | Monthly | Yearly |
| :--- | ---: | ---: | ---: |
| Revenue (sales) |  |  |  |
| Rice husk, Bran, Broken rice, Salt etc | 3,000 | 90,000 | $1,080,000$ |
| Total Sales (A) | $\mathbf{3 , 0 0 0}$ | $\mathbf{9 0 , 0 0 0}$ | $\mathbf{1 , 0 8 0 , 0 0 0}$ |
| Less. Variable Expense |  |  |  |
| Rice husk, Bran, Broken rice, Salt etc | 2,550 | 76,500 | 918,000 |
| Total variable Expense (B) | $\mathbf{2 , 5 5 0}$ | $\mathbf{7 6 , 5 0 0}$ | $\mathbf{9 1 8 , 0 0 0}$ |
| Contribution Margin (CM) [C=(A-B) | $\mathbf{4 5 0}$ | $\mathbf{1 3 , 5 0 0}$ | $\mathbf{1 6 2 , 0 0 0}$ |
| Less. Fixed Expense |  |  |  |
| Mobile Bill |  | 300 | 3,600 |
| Transportation |  | 4,000 | 48,000 |
| Salary (self) |  | 4,000 | 48,000 |
| Entertainment |  | 200 | 2,400 |
| Total fixed Cost (D) |  | $\mathbf{8 , 5 0 0}$ | $\mathbf{1 0 2 , 0 0 0}$ |
| Net Profit (E) [C-D) |  | $\mathbf{5 , 0 0 0}$ | $\mathbf{6 0 , 0 0 0}$ |

Investment Breakdown

| Particulars | Existing | Proposed | Proposed Total |
| :--- | :---: | :---: | :---: |
| Rice Husk (20 bag $\times 550$ ) | 11,000 | - | $3,00,000$ |
| Bran (25 bag x 1,050) | 26,250 | - | $1,50,000$ |
| Broken Rice (15 bag x 1,500) | 22,500 | - | $1,00,000$ |
| Salt (2bag $\times 800$ ) | 1,600 | - | 1,600 |
| Rice (30 bag x 2,000) | - | 60,000 | 60,000 |
| Bran (20 bag x 1,050) | - | 21,000 | 21,000 |
| Broken Rice (9bag x 1,500) | - | 13,500 | 13,500 |
| Rice Husk (10 kg x 550) | - | 5,500 | 5,500 |
| Others | $\mathbf{3 , 6 5 0}$ | - | 3,650 |
| Total | $\mathbf{6 5 , 0 0 0}$ | $\mathbf{1 , 0 0 , 0 0 0}$ | $\mathbf{1 , 6 5 , 0 0 0}$ |

## Source of Finance

## 61\% $39 \%$

■ Entrepreneur's Contribution 65,000

- Investor's Investment 100,000

■ Total 165,000

Financial Projection (BDT)

| Particular | Daily | Monthly | 1st Year | 2nd Year |
| :--- | ---: | ---: | ---: | ---: |
| Revenue (sales) |  |  |  |  |
| Rice husk, Bran, Broken rice, Salt etc | 5,500 | 165,000 | $1,980,000$ | $2,079,000$ |
| Total Sales (A) | $\mathbf{5 , 5 0 0}$ | $\mathbf{1 6 5 , 0 0 0}$ | $\mathbf{1 , 9 8 0 , 0 0 0}$ | $\mathbf{2 , 0 7 9 , 0 0 0}$ |
| Less. Variable Expense |  |  |  |  |
| Rice husk, Bran, Broken rice, Salt etc | 4,675 | 140,250 | $1,683,000$ | $1,767,150$ |
| Total variable Expense (B) | $\mathbf{4 , 6 7 5}$ | $\mathbf{1 4 0 , 2 5 0}$ | $\mathbf{1 , 6 8 3 , 0 0 0}$ | $\mathbf{1 , 7 6 7 , 1 5 0}$ |
| Contribution Margin (CM) [C=(A-B) | $\mathbf{8 2 5}$ | $\mathbf{2 4 , 7 5 0}$ | $\mathbf{2 9 7 , 0 0 0}$ | $\mathbf{3 1 1 , 8 5 0}$ |
| Less. Fixed Expense |  |  |  |  |
| Mobile bill \& SMS Monitoring |  | 400 | 4,800 | 5,200 |
| Transportation |  | 6,000 | 72,000 | 74,000 |
| Salary (self) |  | 4,000 | 48,000 | 48,000 |
| Salary (staff) |  | 2,500 | 30,000 | 30,000 |
| Entertainment |  | 300 | 3,600 | 4,000 |
| Total Fixed Cost |  | $\mathbf{1 3 , 2 0 0}$ | $\mathbf{1 5 8 , 4 0 0}$ | $\mathbf{1 6 1 , 2 0 0}$ |
| Net Profit (E) [C-D) |  | $\mathbf{1 1 , 5 5 0}$ | $\mathbf{1 3 8 , 6 0 0}$ | $\mathbf{1 5 0 , 6 5 0}$ |
| Investment Payback |  |  | $\mathbf{6 0 , 0 0 0}$ | $\mathbf{6 0 , 0 0 0}$ |

## Cash flow projection on business plan (rec. \& Pay)

| SI \# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
| :---: | :--- | ---: | ---: |
| $\mathbf{1}$ | Cash Inflow |  |  |
| 1.1 | Investment Infusion by Investor | 100,000 |  |
| 1.2 | Net Profit | 138,600 | 150,650 |
| 1.3 | Depreciation (Non cash item) |  | - |
| 1.4 | Opening Balance of Cash Surplus |  | $\mathbf{7 8 , 6 0 0}$ |
|  | Total Cash Inflow | $\mathbf{2 3 8 , 6 0 0}$ | $\mathbf{2 2 9 , 2 5 0}$ |
| $\mathbf{2}$ | Cash Outflow |  |  |
| 2.1 | Purchase of Product | 100,000 |  |
| 2.2 | Payment of GB Loan |  |  |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 60,000 | $\mathbf{6 0 , 0 0 0}$ |
|  | Total Cash Outflow | $\mathbf{1 6 0 , 0 0 0}$ | $\mathbf{6 0 , 0 0 0}$ |
| $\mathbf{3}$ | Net Cash Surplus | $\mathbf{7 8 , 6 0 0}$ | $\mathbf{1 6 9 , 2 5 0}$ |

## SWOT ANALYSIS

| TRENGTH | Lack of Capital/Investment |
| :--- | :--- |
| Employment: Self: 01 Family:0 Others:01 |  |
| Experience \& Skill : 05 Years |  |
| Quality goods \& services; |  |
| Skill and experience; |  |
| PPORTUNITIES | Theft |
| Huge demand in the community | Fire <br> Location of shop; <br> Regular customers; |

## Pictures









## Cacgy: 9p






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FAMILY PICTURE


