#### Proposed NU Business Name: JAMAN STORE



Project identification and prepared by: Md. Abul Khayer, Dhigor Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD ZAMAN HOSSAIN		
Age	:	01-02-1987 (28 Years)		
Education, till to date	•	S.S.C		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	3 Sisters		
Address		Vill: Dhopajani, P.O: Jahidganj, P.S: Ghatail Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. JOBEDA BEGUM MOST. JOBEDA BEGUM MD LAL MAMUD Branch: Brahmanshashon Centre # 07(Male), Member ID: 1354, Group No: 03 Member since: 1987 <i>(28 Years)</i> First Ioan: 1,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 6,000 Outstanding loan: BDT 720 Father No No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Ten years experience in running business.
Training Info	:	He has training for 2 years
Other Own/Family Sources of Income	:	Father's Income (Agriculture)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01746-322464
Wife's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhigor Unit, Tangail

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

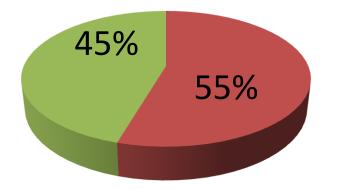
Md Lal Mamud joined Grameen Bank since 28 years ago . At first he took 1,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in agriculture and house development.

Proposed Nobin Udyokta Business Info				
Business Name	:	JAMAN STORE		
Location	:	At entrepreneur's own house		
Total Investment in BDT	:	BDT 1,65,000		
Financing	:	Self BDT 90,000(from existing business) 55% Required Investment BDT 75,000(as equity) 45%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	8ft x 10 ft= 80 square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Pulse, Sugar, Flour, Biscuit, Chips, Chanachur, Soft drinks, etc.</li> <li>paddy and Briquette also available.</li> <li>Average 15% gain on sales of normal goods.</li> <li>Average 25% gain on Briquette and Paddy sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from Ghatail and local market.</li> <li>Agreed grace period is 4 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Pulse, Sugar, Flour, Biscuit, Chips, Chanachur,	000				
Soft drinks, etc.	800	24,000	288,000		
Briquette and Paddy		40,000	480,000		
Total Sales (A)	800	64,000	768,000		
Less. Variable Expense					
Pulse, Sugar, Flour, Biscuit, Chips, Chanachur,	680				
Soft drinks, etc.	000	20,400	244,800		
Briquette and Paddy		30,000	360,000		
Total variable Expense (B)	680	50,400	604,800		
Contribution Margin (CM) [C=(A-B)	120	13,600	163,200		
Less. Fixed Expense					
Electricity Bill		200	2,400		
Mobile Bill		200	2,400		
Transportation		2,500	30,000		
Entertainment		200	2,400		
Salary (Self)		5,000	60,000		
Total fixed Cost (D)		8,100	97,200		
Net Profit (E) [C-D)		5,500	66,000		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Rice (110 x 600) Pulse, Sugar, Flour, Biscuit, Chips, Chanachur, Soft drinks, etc. Briquette	66,000 14,000	15,000 60,000	66,000 29,000 60,000		
Fridge	10,000		10,000		
Total	90,000	75,000	1,65,000		

## **Source of Finance**



- Entrepreneur's Contribution 90,000
- Investor's Investment 75,000
- Total 165,000

## **Financial Projection (BDT)**

Particular	Daily	Monthly	1st Year	2nd Year		
Revenue (sales)						
Pulse, Sugar, Flour, Biscuit, Chips, Chanachur,	1 200	26.000	422.000	452 600		
Soft drinks, etc.	1,200	36,000	432,000	453,600		
Briquette and Paddy		70,000	840,000	882,000		
Total Sales (A)	1,200	106,000	1,272,000	1,335,600		
Less. Variable Expense						
Pulse, Sugar, Flour, Biscuit, Chips, Chanachur,	1 0 2 0	20,600	267 200			
Soft drinks, etc.	1,020	30,600	367,200	385,560		
Briquette and Paddy		52,500	630,000	661,500		
Total variable Expense (B)	1,020	83,100	997,200	1,047,060		
Contribution Margin (CM) [C=(A-B)	180	22,900	274,800	288,540		
Less. Fixed Expense						
Electricity Bill		200	2,400	2,520		
Mobile Bill & SMS Monitoring		300	3,600	3,780		
Entertainment		500	6,000	6,300		
Transportation		5,000	60,000	63,000		
Salary (self)		5,000	60,000	48,000		
Total Fixed Cost		11,000	132,000	138,600		
Net Profit (E) [C-D)		11,900	142,800	149,940		
Investment Payback			45,000	45,000		

# Cash flow projection on business plan (rec. & Pay)

		Year 1	Year 2
<b>SI #</b>	Particulars	(BDT)	(BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	75,000	
1.2	Net Profit	142,800	149,940
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		97,800
	Total Cash Inflow	217,800	247,740
2	Cash Outflow		
2.1	Purchase of Product	75,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	45,000	45,000
	Total Cash Outflow	120,000	45,000
3	Net Cash Surplus	97,800	202,740



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience;

# **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

# **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire Political unrest Pictures











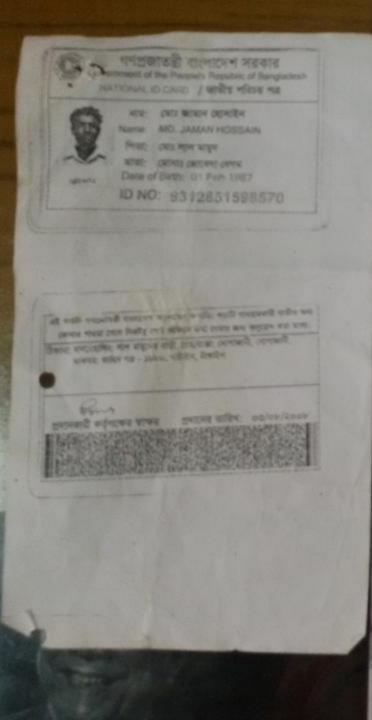












CONTRACT OFFICE ADDRESS দ্রেড লাইসেন্স ০০০০০০ 45 AV1 50 अर्थ कलाव रेके ए-२को फ नाहरमन नचन २७ Wine : Date লাইলেম্বারীর বাব। সোঁ! জ্যামান হোমাইন नके/भाषेत नाव (प्राप्त काल्य प्राप्तुय क्रमन ह्वाणम्झानी लाः जाहित्वक देणह्वना-याहिहेन हुन्ना-दास्तरेक ব্যবসার ধরণ :----त्राताहाती नाकफी उ श्रीलिय युद्धना থি প্রদানের পরিমাশ। ২০০৮ जना (क्या पर भार 6161 माटन প্রদান করায় অত্র ইউনিয়ন এপাকায় মো: তাদান থেমাইন मुर्ग/वर्ष करमाउउ कर्मा अहें वर्ष करमाउव 6010 (4/2026 23 6024 1980 ANIZIA T[431/4] 8/(711) চালিয়ে যাবার জন্য এই লাইসেল প্রদান করা হাইল। aler: 761912020 3:

# **FAMILY PICTURE**

