Proposed NU Business Name : Mazumder Enterprise সততাই ব্যবসার প্রধান স মেসার্স মজুমদার এন্টার প্রাইজ ঠিকাদারি, কনষ্টাকশন, সরবরাহকারী প্রতিষ্ঠান 🕈 কম্পিউটার প্রিন্টার, টোনার, রিবন 🛠 রিপিল পিন্টার কালি কিন্সিউটার প্রিন্টার ফটো পেপার এবং ইংঙ্ক জেট পেপার

NU Identified and PP Prepared by : Md. Nazmul Karim (Chandpur Sadar Unit) Verified by: Abu Musa Bhuiyan Presented by Shawon Sagor Mazumder



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

| Name | | Shawon Sagor Mazumder |
|--------------------------------------|---|---|
| Age | - | 29 years |
| Marital status | | Unmarried |
| Children | - | |
| No. of siblings: | | 1 |
| Parent's and GB related Info | | |
| (i) Who is GB member | : | Mother J Father |
| (ii) Mother's name | | Lila Mazumder |
| (iii) Father's name | | Bashudeb Mazumder |
| (iv) GB member's info | : | Branch: Torpurchondi, Centre: Bokultola Vumi |
| | | Group# 45/m, Loanee no.7352 |
| | | Member since 14-08-2006, First loan: Tk.5000 |
| | | Total amount received bdt.320000 (Approx) |
| Further Information: | | Existing loan:Tk.100000, Outstanding:Tk.42300 |
| (v) Who pays GB loan installment | • | NU |
| (vi) Mobile lady | • | N/A |
| (vii) Grameen Education Loan | • | N/A |
| (viii) Any other loan like GCCN, GKF | : | N/A |
| (ix) Others | : | N/A |
| Education | • | B. Com (Honors) |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation | : | Business |
|---|---|-----------------------------------|
| Business Experiences | : | 4 years |
| Trade license | : | 00116 |
| Other Own/Family Sources of Income | : | Services |
| Other Own/Family Sources of Liabilities | : | N/A |
| NU's Contact Info | | 01683320809 |
| NU Project Source/Reference | : | GT -Chandpur Sadar Unit, Chandpur |

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since to 2006. At first she took a loan amount of BDT 5,000 from Grameen Bank. NU started his Business using GB loan of BDT 1,00,000. NU's mother gradually improved their life standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

| Business Name | : | M/S Mazumder Enterprise |
|--|---|--|
| Address/ Location | : | Holding-90-00, Topdar bari, Press Club Road, Chandpur |
| Total Investment in BDT | : | 3,50,000 taka |
| Financing | : | Self BDT 2,00,000 (from existing business) 57% Required Investment BDT 1,50,000 (as equity) 43% |
| Present salary/drawings from business (estimates) | : | 7000 |
| Proposed Salary | | 7000 |
| Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period | : | 27% 27% 3 months |

PRESENT & PROPOSED INVESTMENT BREAKDOWN

| Particulars | Existing Business (BDT) (1) | Proposed (BDT) (2) | Total (BDT) (1+2) |
|--|-----------------------------------|-----------------------|----------------------|
| i) Present stock items: Advance =15000 Furniture = 18000 Computer/Printer = 20,000 Bio spray = 80,000 Bio pudding = 5000 toner cartridge =40,000 paper =18000 Ink = 4000 | 2,00,000 | | |
| ii) Proposed stock items: Toner cartridge/color cartage Papers/Ink/photo paper = 1,50,000 | | 1,50,000 | |
| Total Capital | | | 3,50,000 |

Stock items

Present items

- 12A,/115A Toner (jr) = 8000
- 35A,85A,80A Toner =12000
- 1043s,108,101 toner =8000
- Twin black/single liquid=2000
- Toner refill/laser =6000
- Photo paper =5000
- Inkjet paper =4000
- Pot prime inks =4000
- Bio spray =80000
- Paper Pertex =5000
- Paper/Universal lqd =8000
- Bio pudding =5000
- Total =1,47,000

Proposed items

- $12A_{115A}$ Toner (jr) = 15000 35A,85A,80A Toner =20000 1043s,108,101 toner =13000 HPQ 2610A = 17000٠ HPQ 2612A =10000٠ Samsung ML1710 =14000 ٠ Lexmark =3000 EPSON LQ = 3000• Panasonic Fax =2000 ٠ Twin black/single liquid=5000 • Toner refill/laser =5000 ٠ Photo paper =5000 ٠ Inkjet paper =5000 ٠ Pot prime inks =5000 ٠ Paper Pertex =12000 ٠ Printer paper = 6000 ٠ **Brother TN** = 10000
 - Total =1,50,000

INFO ON EXISTING BUSINESS OPERATIONS

| Dentiquiene | | Existing Business (BDT) | | | | |
|--------------------------------------|-------|-------------------------|--------|--|--|--|
| Particulars | Daily | Monthly | Yearly | | | |
| Sales Income (A) | 1500 | 45000 | 540000 | | | |
| Less: Cost of sales (B) | 1100 | 33000 | 396000 | | | |
| Gross Profit (C) [C=(A-B)] | 400 | 12000 | 144000 | | | |
| Less: Operating Costs | | | | | | |
| Electricity bill | | 500 | 6000 | | | |
| Shop Rent | | 2500 | 30000 | | | |
| Entertainment | | 200 | 2400 | | | |
| Mobile bill | | 200 | 2400 | | | |
| Present salary/Drawings- self | | 6000 | 72000 | | | |
| Others cost | | 100 | 1200 | | | |
| Non Cash Item: | | | | | | |
| Depreciation Expenses(furniture-10%) | | | | | | |
| (Electronics goods-15%) | | 400 | 4800 | | | |
| Total Operating Cost (D) | | 9900 | 118800 | | | |
| Net Profit (C-D): | | 2100 | 25,200 | | | |



| | | Year 1 (BD) | Г) | | Year 2 (BDT) | | |
|--|-------|-------------|----------|-------|--------------|-----------|--|
| Particulars | Daily | Monthly | Yearly | Daily | Monthly | Yearly | |
| Estimated Sales (A) | 2750 | 82500 | 9,90,000 | 3100 | 93000 | 11,16,000 | |
| Less: cost of sales (B) | 2000 | 60000 | 7,20,000 | 2250 | 67,500 | 8,10,000 | |
| Gross Profit (C) [C=(A-B)] | 750 | 22,500 | 2,70,000 | 850 | 25500 | 3,06,000 | |
| Less: Operating Costs | | | | | | | |
| Electricity bill | | 500 | 6000 | | 550 | 6,600 | |
| Shop Rent | | 2500 | 30000 | | 2500 | 30000 | |
| Entertainment | | 200 | 2400 | | 200 | 2400 | |
| Mobile Bill (SMS & Reporting inclusive) | | 300 | 3600 | | 300 | 3600 | |
| Proposed Salary- Self | | 6000 | 72000 | | 6000 | 72000 | |
| Others | | 100 | 1200 | | 100 | 1200 | |
| Non Cash Item: | | | | | | | |
| Depreciation Expenses | | 400 | 4800 | | 400 | 4800 | |
| Total Operating Cost (D) | | 10,000 | 1,20,000 | | 10,050 | 1,20,600 | |
| (Net Profit C-D) : | | 12,500 | 1,50,000 | | 15450 | 1,85,400 | |
| Payback to Gt | | | 90,000 | | | 90,000 | |
| Retained Income: | 60000 | | | | 95,400 | | |

CASH FLOW PROJECTION ON BUSINESS PLAN (REC, & PAY.)

| SI # | Particulars | Year 1 (BDT) | Year 2 (BDT) |
|------|---|--------------|--------------|
| 1.0 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 1,50,000 | |
| 1.2 | Net Profit | 1,50,000 | 1,85,400 |
| 1.3 | Depreciation (Non cash item) | 4800 | 4800 |
| 1.4 | Opening Balance of Cash Surplus | _ | 22500 |
| | Total Cash Inflow | 3,04,800 | 2,12,700 |
| 2.0 | Cash Outflow | | |
| 2.1 | Purchase of Product | 1,50,000 | - |
| 2.2 | Payment of GB Loan | 42300 | - |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 90,000 | 90,000 |
| | Total Cash Outflow | 2,82,300 | 90,000 |
| 3.0 | Net Cash Surplus | 22,500 | 1,22,700 |



| STRENGTH | WEAKNESS |
|-------------------------------------|--------------------|
| Well known businessman in locality. | Lack of investment |
| Experience and skill | Credit sales |
| O PPORTUNITIES: | THREATS |
| Near Primary high school | Theft |
| Would Be Owner Gradually. | Fire |

Pictures







কম্পিউটার প্রিন্টার, টোনার, রিবন
 কিন্দিল পিন্টার কালি
 কম্পিউটার প্রিন্টার ফটো পেশার এবং ইংক ছেট পেশার
 কন্যা প্রোটিন বাদ্য সামত্রী
 ভারাবেটিক, গেরিক, হদরোশ সহ বিস্তির সময়া ভোগালের জন্য ।
 কায়োবেটিক, গেরিক, হদরোশ সহ বিস্তির সময়া ভোগালের জন্য ।
 কায়োবেটিক, গেরিক, হদরোশ, রাক, গারাবাইসিল, শালক, নিন্দার,
 লাগ, কিডনি, গাকহুলি, বাতব্যথা, হাড়ের পরমুদ্ধি রোধ করে ।
 কপ্রুম্ব ও মহিলাদের যৌন ও জটিল গোপনীয় সমন্যা দূর করে :

া কোন প্রকার পার্শ্ব প্রতিত্রিয়া বিষ্টীনখাদ্য দ্রন্থ।



PROPERT-PARTY.

e

The control from the second se

7115A/



\$ রিপিল পিন্টার কানি া কম্পিউটার প্রিন্টার ফটো পেপার এবং ইংর জেট পেপার



Contractions Spittle, different, filtere O'DERN FORTH WEFE o administra lighter will a week one. The dail present South way with service LINES, COM, NEAR SERVICE WITH STREET, STRE Calls one site are well the words will need its wording that or, Berli, court, neuro, and west art set o-per un wähnene ober un allten unter bie wert o constanta red attilizati felle energet i

And Avenue, Street, or



Presented at GT's 5th Internal Design Lab on March 19, 2015

