A Nobin Udyokta Project SOIKOT DIGITAL STUDIO AND VIDEO



NU Identified, Verified and PP Prepared by: Md.Nazrul Islam (Ramgonj Unit)

SOMAN PAL



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Soman Pal	
Age	:	01-01-1984 (30 years)	
Marital status	:	Married	
Children	:	01 Son	
No. of siblings:	:	03- brothers, 01-sister	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others		Mother Basonti Rani Pal Binod Pal Branch: Vola cot -Ramgonj Group-02)
Education	:	Class 10	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Studio Business
Trade License No		01
Business Experiences		05 years
Other Own/Family Sources of Income	:	Father (Fruit seller)
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	GT -Ramgonj Unit, Laxmipur .
NU's Contact Info		Holding –kumar bari ,vill-Athakora p/o-Athakora Ramgonj,Laxmipur, Mobile no-01713638537

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2006 (8 years). At first she took a loan of 5000 taka from Grameen Bank. NU,s Father expanded his existing Fruit business with GB loan. They also repair their house from the income of business. NU's mother gradually improved their life standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	SOIKOT DIGITAL STUDIO AND VIDEO				
Address/ Location	:	Athakora Bazar , Ramgonj, Laxmipur .				
Total Investment in BDT	-	330000 taka				
Financing	:	Self BDT 1,80,000 (from existing business) - 55% Required Investment BDT 1,50,000 (as equity) 45%				
Present salary/drawings from business (estimated)	:	5000				
Proposed Salary	:	5000				
Proposed Business						
(i) % of present gross profit margin	:	15%				
(ii) Estimated % of proposed gross profit margin		15%				
(iii) Agreed grace period		5 months				

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars			Existing Business (BDT)	Proposed (BDT)	Total (BDT)
	Investments in different ca	(1)	(2)	(1+2)	
(i)	Present stock items: Advance- Computer (01) set printer 01 Laminating Machine 01 p Video camera 01 p Digital Camera 01 p Light stand 01 set & E. Fan Cosmetics Furniture	20000 17500 15000 3500 60000 6000 3000 30000 25000	180000		
(ii)	Proposed stock items: Cosmetics Stationary Gift Item photo copy machine (Samsung 8.5) Decoration	50000 30000 20000 5-14) 22000 28000		150000	
	Total Capital		180000	150000	330000

INFO ON EXISTING BUSINESS OPERATIONS

		Existing Business (BDT)		
Particulars Particulars Particulars	Daily	Monthly	Yearly	
Income (A)Sale cosmetics	700	21000	252000	
Less: Cost of sales (B)	595	17850	214200	
Profit	105	3150	37800	
Income from ,servicing, photo printing, photocopy, song load, laminating, scanning copy, studio photo ,	400	12000	144000	
Gross Profit (C) [C=(A-B)]	505	15150	181800	
Less: Operating Costs		10100	101000	
Generator Bill		300	3600	
Electricity bill		300	3600	
Shop Rent		1000	12000	
Night Guard bill		200	2400	
Mobile bill		300	3600	
Present salary/Drawings- self		5000	60000	
Others (Entertainment, transport, tax etc)		200	2400	
Non Cash Item:				
Depreciation Expenses(105000*15%,25000*10%)		1520	18240	
Total Operating Cost (D)		8820	105840	
Net Profit (C-D):		6330	75960	

FINANCIAL PROJECTION OF NU BUSINESS PLAN

FINANCIAL PROJEC.		Or 1	VU DU	2111	COO I	LAIN
Particulars	Year 1 (BDT)		Year 2 (BDT)		Year(3)	
i ai ticulai s	Monthly	Yearly	Monthly	Yearly	Monthly	Yearly
Estimated Sales (A)Cosmetics, stationary & Gift	30000	360000	32000	384000	34000	408000
Less : cost of sales (B)	25500	306000	27200	326400	28900	346800
Profit (A-B)	4500	54000	4800	57600	5100	61200
Income from ,servicing, photo printing, photocopy, Video Editing, song load, laminating, scanning copy,	15000	180000	15000	180000	1500	180000
Gross Profit (C) [C=(A-B)]	19500	234000	19800	237600	20100	241200
Less: Operating Costs						
Electricity bill	300	3600	300	3600	400	4800
Shop Rent	1000	12000	1000	12000	1000	12000
Generator	300	3600	300	3600	300	3600
Night Guard bill	200	2400	200	2400	200	2400
Mobile Bill (SMS & Reporting inclusive)	500	6000	500	6000	500	6000
Proposed Salary- Self	5000	60000	5000	60000	5000	60000
Others (Entertainment, Transport & others)	500	6000	500	6000	500	6000
Non Cash Item:						
Depreciation Expenses(127000*15% &53000*10%	2029	24348	2029	24348	2029	24348
Total Operating Cost (D)	9829	117948	9829	117948	9929	119148
(Net Profit C-D) :	9671	116052	9971	119652	10171	122052
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Payback to GT

Retained Income:

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	150000		
1.2	Net Profit	116052	119652	122052
1.3	Depreciation (Non cash item)	24348	24348	24348
1.4	Opening Balance of Cash Surplus	-	80400	164400
	Total Cash Inflow	290400	224400	310000
2.0	Cash Outflow			
2.1	Purchase of Product	150000	-	-
2.2	Payment of GB Loan	-	-	_
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000	60000
	Total Cash Outflow	210000	60000	60000
3.0	Net Cash Surplus	80400	164400	250000

SWOT ANALYSIS

Strength

- ➤ Skilled & 5 years experience
- > Well known in local areas
- ➤ Good servicing for local people

WEAKNESS

- > Opponent in same areas
- **≻**Credit Sale
- >Less stock

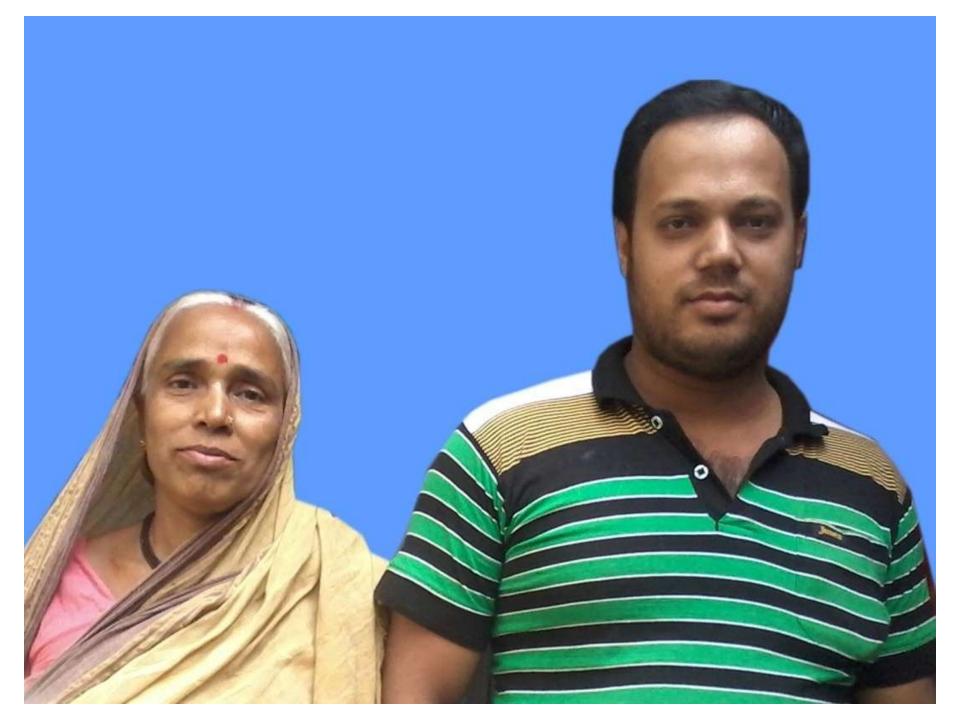
OPPORTUNITIES

- Center point for business holders
- Beside Main Road in front of High School
- >demand in locality

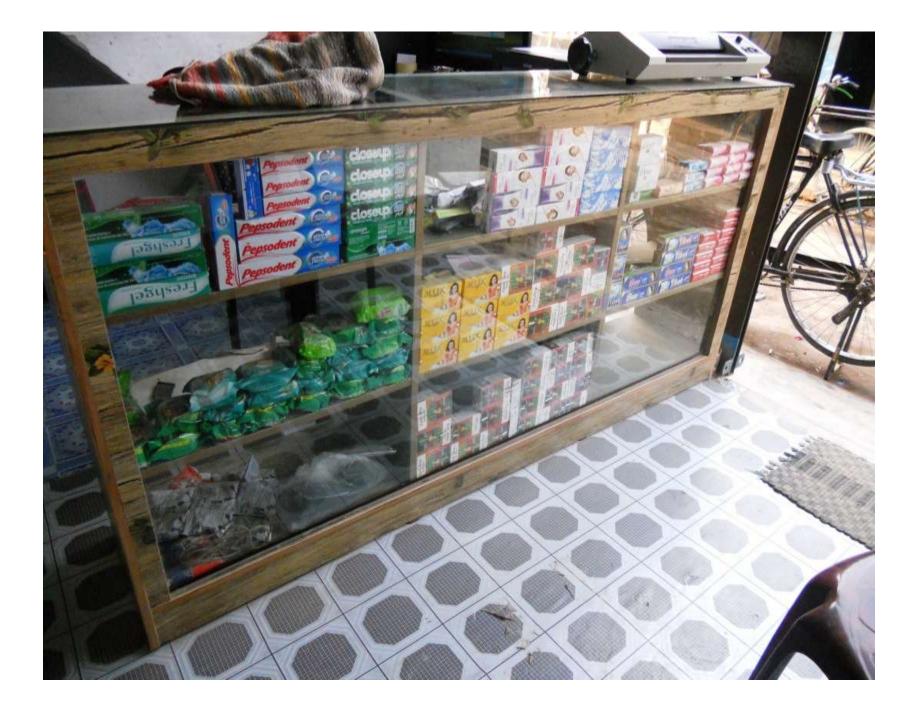
THREATS

- > Fire
- > Theft
- > Political Unrest













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For more information
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