## A Nobin Udyokta Project M/S TAREK COMPUTER AND DIGITAL STUDIO



NU Identified, Verified and PP Prepared by : Md. Nazrul Islam (Ramgonj Unit)

GRAMEEN TRUST

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Tarek Aziz	
Age	:	01-06-1992 (22 years)	
Marital status	:	Unmarried	
Children	:	N/A	
No. of siblings:	:	02- brothers, 01-sister	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Mrs. Moriam Begum Mr. Khorshed Alom Branch: Bhatra -Ramgonj Loanee no-2748/1 Member since: 23-08-11,	Father Centre: 32/M , Group-03 First Ioan: Tk. 20000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	:	Existing loan: Tk. 60,000, NU N/A N/A N/A N/A	Outstanding: Tk.28000
Education	:	H.S.C	

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	•	Studio Business
Trade License		21
Business Experiences	•	05 years
	•	Learned these works from Dhaka
Other Own/Family Sources of Income	•	Elder brother (Defense Service)
Other Own/Family Sources of Liabilities	•	N/A
NU Project Source/Reference	:	GT -Ramgonj Unit, Laxmipur .
NU Contact Info		Holding –Bagbari, vill-pachrukhi,p/o-Nolchara, Ramgonj,Laxmipur, Mobile no-01713600592



NU's Mother has been a member of Grameen Bank since 2011 (3 years). At first she took a loan of 20,000 taka from Grameen Bank. NU Tarek expanded his existing business with GB loan and supported his family. NU's mother gradually improved their life standard by using GB loan.

### **PROPOSED NOBIN UDYOKTA BUSINESS INFO**

Business Name	•	M/S TAREK COMPUTER AND DIGITAL STUDIO
Address/ Location	:	Bhatra Bazaar, Ramgonj, Laxmipur .
Total Investment in BDT	:	600000 taka
Financing	:	Self BDT 4,00,000 (from existing business) - 67% Required Investment BDT 2,00,000 (as equity) 33%
Present salary/drawings from business (estimated)	:	8000
Proposed Salary	:	8000
Proposed Business (i) % of present gross profit	:	20%
margin (ii) Estimated % of proposed gross profit margin	:	20%
(iii) Agreed grace period	:	5 months

## PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars		Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different catego	(1)	(2)	(1+2)	
(i) Present stock items:				
Advance-	50000			
Laptop(01) -	30000			
Computer (02) set	50000			
printer (01)	15000			
Scanner Machine (01) p	5000			
Laminating Machine (01) p	5000	400000		
I.P.S (1) p	25000	400000		
Digital Camera 01 p	17000			
Light stand 01 set	3000			
New Mobile & Accessories	60000			
Bkash, Dutch- Bangla mobile & Flexi	50000			
Furniture	40000			
Generator (01)	50000			
(ii) Proposed stock items:				
New Mobile set (50)	100000		200000	
Mobile Accessories	25000			
Dutch Bangla, ,My Cash, Bkash & flexi	75000			
Total Capital		400000	200000	600000

## **INFO ON EXISTING BUSINESS OPERATIONS**

		Existing Business (BDT)		
Particulars		Monthly	Yearly	
Sales Income from mobile Accessories, Mobile Set, cassette				
etc(A)	600	18000	216000	
Less: Cost of sales from Mobile Accessories, Mobile set ,cassette				
etc(B)	480	14400	172800	
Profit	120	3600	43200	
Income from <i>servicing, photo printing, photocopy, song load,</i>				
laminating, scanning copy, studio photo ,Bkash, Flexi load	600	18000	216000	
Gross Profit (C) [C=(A-B)]	720	21600	259200	
Less: Operating Costs				
Electricity bill		600	7200	
Shop Rent		1000	12000	
Night Guard bill		200	2400	
Mobile bill		500	6000	
Present salary/Drawings- self		8000	96000	
Others (Entertainment, transport, tax etc)		500	6000	
Non Cash Item:				
Depreciation Expenses(190000*15%&40000*10%)		2710	32520	
Total Operating Cost (D)		13510	162120	
Net Profit (C-D):		8090	97080	

#### Financial Projection of NU Business plan

Particulars	Year 1 (BDT)		Year 2	Year 2 (BDT)		Year 3 ( BDT)	
	Monthly	/ Yearly	Monthly	Yearly	Monthly	Yearly	
Estimated Sales (A)Mobile accessories, Mobile set ,	24000	288000	26000	312000	27000	324000	
Less : cost of sales (B)	19200	230400	20800	249600	21600	259200	
Profit ( A-B)	4800	57600	5200	62400	5400	64800	
Income from ,servicing, photo printing, photocopy, Video Editing, song load, laminating, scanning copy, Bkash, Flexiload	24000	288000	27000	324000	27000	324000	
Gross Profit (C) [C=(A-B)]	28800	345600	32200	386400	32400	388800	
Less: Operating Costs							
Electricity bill	800	9600	800	9600	800	9600	
Shop Rent	1000	12000	1000	12000	1000	12000	
Night Guard bill	200	2400	300	3600	300	3600	
Mobile Bill (SMS & Reporting inclusive)	600	7200	600	7200	600	7200	
Proposed Salary- Self	8000	96000	8000	96000	8000	96000	
Others (Entertainment, Transport & others )	500	6000	800	9600	800	9600	
Non Cash Item:				/			
Depreciation Expenses(190000*15% &40000*10%)	2710	32520	2710	32520	2710	32520	
Total Operating Cost (D)	13810	165720	14210	170520	14210	170520	
(Net Profit C-D) :	14990	179880	17990	215880	18190	218280	
Payback to GT	8	80000	800	000	80	0000	
Retained Income:	99880		135880			138280	

### CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	200000		
1.2	Net Profit	179880	215880	218280
1.3	Depreciation (Non cash item)	32520	32520	32520
1.4	Opening Balance of Cash Surplus	-	104400	272800
	Total Cash Inflow	412400	352800	523530
2.0	Cash Outflow			
2.1	Purchase of Product	200,000	-	-
2.2	Payment of GB Loan	28000	-	-
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80,000	80000	80000
	Total Cash Outflow	308000	80000	80000
3.0	Net Cash Surplus	104400	272800	443530



STRENGTH	WEAKNESS
<ul> <li>Skilled &amp; 5 years experience</li> <li>Well known in local areas</li> <li>Young and Energetic</li> </ul>	Credit Sale Less stock
OPPORTUNITIES	THREATS
<ul> <li>Center point of business holders</li> <li>Beside Main Road</li> <li>Huge demand in locality</li> </ul>	<ul> <li>Fire</li> <li>Theft</li> <li>Opponent in same areas</li> </ul>





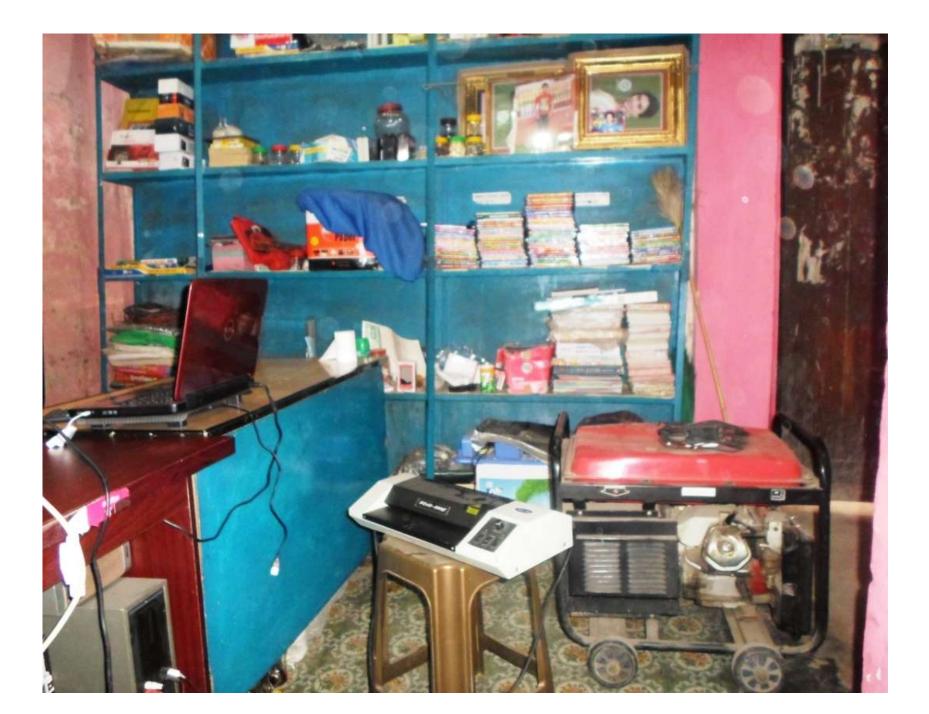














Presented at GT's 5<sup>th</sup> Internal Design Lab on March 19, 2015

**For more information** 

Grameen Trust Md. Tarek Aziz Phone No : 9017038 Cell No: 01713600592

