#### Proposed NU Business Name: **BIKE CLINIC**



Project identification and prepared by: Md Motiar Rahman, Dhigor Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	SHITOL CHANDRA DAS		
Age	:	10-09-1988 (27 Years)		
Education, till to date	•	Class 8		
Marital status	:	Single		
Children	:	Nil		
No. of siblings:	:	1 Brother and 1 Sister		
Address	:	Vill: Beldoho, P.O: Beldoho, P.S: Ghatail, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father <b>GEETA RANI DAS</b> <b>MOHON CHANDRA DAS</b> Branch: Beldoho Centre # 13(Male), Member ID: 4785 Group No: 05 Member since: 1999 (16 Years) First Ioan: 5,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 16,000 Outstanding loan: BDT 2,687 Father No No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Five years experience in running business.
Training Info	:	He has training.
Other Own/Family Sources of Income	:	Father's Income (Agriculture)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01712-695500
Brother Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhigor Unit, Tangail

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

Mohon Chandra Das joined Grameen Bank since 16 years ago . At first he took 5,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in agriculture.

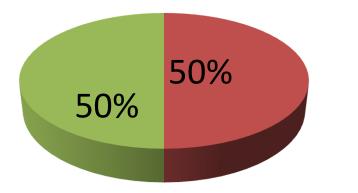
Proposed Nobin Udyokta Business Info					
Business Name	:	BIKE CLINIC			
Location	:	Brahmanshashon Bazar, Tangail.			
Total Investment in BDT	:	BDT 3,00,000			
Financing	:				
	'	Required Investment BDT 1,50,000(as equity) 50%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	3DT 5,000			
Size of shop	:	24 ft x 12 ft= 288 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Motor Cycle Servicing and Motor Parts Sale etc.</li> <li>Average 20% gain on sales.</li> <li>The business is operating by entrepreneur. Existing one employee.</li> <li>After getting equity fund one employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 4 months.</li> </ul>			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Motor Parts Sale	500	15,000	180,000		
Servicing	500	15,000	180,000		
Total Sales (A)	1,000	30,000	360,000		
Less. Variable Expense					
Motor Parts	400	12,000	144,000		
Total variable Expense (B)	400	12,000	144,000		
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000		
Less. Fixed Expense					
Rent		1,500	18,000		
Electricity Bill		500	6,000		
Generator Bill		200	2,400		
Mobile Bill		500	6,000		
Transportation		1,000	12,000		
Entertainment		300	3,600		
Salary (Self)		5,000	60,000		
Salary (Staff)		2,000	24,000		
Night Guard		220	2,640		
Total fixed Cost (D)		11,220	134,640		
Net Profit (E) [C-D)		6,780	81,360		

## Investment Breakdown

Particulars	Existing	Proposed	Proposed Total		
Mobil 50x400	20,000	20,000	2,75,000		
Pantinum, Brake, Headlight, Looking Glass,	25,000	40,000			
Bearing, Tube, Engine Switch, Mobile Filter, Plug, Cable, Timing Chain, Pinium Set	30,000	20,000			
Old Tyre, Signal Light, Ring Piston, Engine Oil Cell, Others Pump Machine	50,000	30,000			
Security	25,000	-	25,000		
Total	1,50,000	1,50,000	3,00,000		

### **Source of Finance**



- Entrepreneur's Contribution 150,000
- Investor's Investment 150,000
- Total 300,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Motor Parts Sale	1,000	30,000	360,000	378,000	396,900
Servicing	500	15,000	180,000	189,000	198,450
Income form Pump Machine	150	4,500	54,000	56,700	59,535
Total Sales (A)	1,650	49,500	594,000	623,700	654,885
Less. Variable Expense					
Motor Parts	800	24,000	288,000	302,400	317,520
Total variable Expense (B)	800	24,000	288,000	302,400	317,520
Contribution Margin (CM) [C=(A-B)	850	25,500	306,000	321,300	337,365
Less. Fixed Expense					
Rent		1,500	18,000	18,000	18,000
Electricity Bill		800	9,600	10,080	10,584
Mobile Bill		600	7,200	7,560	7,938
Transportation		1,500	18,000	18,900	19,845
Entertainment		500	6,000	6,300	6,615
Salary (self)		5,000	60,000	60,000	60,000
Salary (Staff)		4,000	48,000	48,000	48,000
Total Fixed Cost		13,900	166,800	175,140	183,897
Net Profit (E) [C-D)		11,600	139,200	146,160	153 <i>,</i> 468
Investment Payback			60,000	60,000	60,000

## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	150,000		
1.2	Net Profit	139,200	146,160	146,160
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		79,200	165,360
	Total Cash Inflow	289,200	225,360	311,520
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	79,200	165,360	251,520



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:1 Experience & Skill : 5 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures























229210 গণপ্রজাতন্ত্রী বাংলাদেশ সরকার VAVAVAV Government of the People's Republic of Bangladesh NATIONAL ID CARD / MIELE MESE ME ইউ, পি, ফরম - ৭ নাম: শীতল চন্দ্র দাস ধারা-১২ (১) Name: SHITOL CHANDRA DAS পিতা: মহন চন্দ্র দাস লাইসেন্স মাতা: গীতা রামী দাস Date of Birth: 10 Sep 1988. ADF 32 ID NO: 9312843559061 SIM ইউনিয়ন পরিষদ BMIGHT - SYCYZW CEIPHI - (2) इक नः 02 on 0 8722 नाइलन मः CS धोरे काडडी लालाकाडी गालापन महकाराह मन्नति। बाडी शत्रारकाडे गाडेक सम नाहिरमन अहीठात नाम १ 770 কোমাও পাওয়া গোসে নিকটির পোটি অভিনে কমা সেয়ার মন্য অনুরোধ করা হলে। হিৰানা: গ্ৰাহ/বাজা: বেলনহ, বেলনহ, ভাৰমাই: বেলনহ - ১৯৮০, মটাইল, ইক্সাইল শিতা/যামীর নাম ঃ Barn - UNR - CANG bym কিলের পরিমান : টাকা - (?. টার্ট প্রদানকারী কর্তপক্ষের স্বান্ধন Selon Star Phile : SIE প্রদান করায় অত্র ইউনিয়ন ওলাকায় কিন - তিক 100 mil mel aconces and 2792620 2 olda 22 co. (2.0/14) 0162 TSY227 ব্যনসা/বৃত্তি চালাইবার অনুমতি লেওয়া হইন। mos/n/200822)

প্রদানের ডারিখ: ০৫/০৮/২০০৮

# **FAMILY PICTURE**

