Proposed NU Business Name: NUPUR GENERAL STORE



Project identification and prepared by: Shahabuddin, Ashulia Unit, Dhaka

Project verified by: Md Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD NURUL AMIN		
Age	:	20-09-1982 (33 Years)		
Education, till to date	:	Class Five		
Marital status	:	Married		
Children	:	2 Daughter		
No. of siblings:	:	1 Brothers and 2 Sisters		
Address	:	Vill: Tongabari P.O: Ashulia P.S: Savar Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Father FEROZA BEGUM FEROZA BEGUM MD HABIBUR RAHMAN Branch: Ashullia, Centre # 40 (Female), Member ID: 3813, Group No: 05 Member since: 10-07-2011 (4 Years) First Ioan: 5,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing loan: BDT 10,000 Outstanding loan: BDT 6,000 Mother No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	••	Seven years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Mother's income (House Rent)
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01959-111648
Father Contact No.	:	01712-679405
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

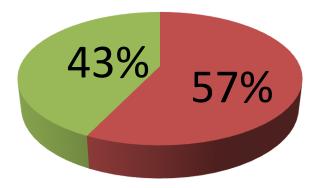
Feroza Begum is a member of Grameen Bank since 04 years. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in home development and business.

Proposed Nobin Udyokta Business Info				
Business Name	•	NUPUR GENERAL STORE		
Location	:	Tongabari bazaar, Ashulia, Dhaka		
Total Investment in BDT	:	BDT 3,50,000		
Financing	•	Self BDT 2,00,000 (from existing business) 57% Required Investment BDT 1,50,000 (as equity) 43%		
Present salary/drawings from business (estimates)	:	BDT 6,000		
Proposed Salary	:	BDT 8,000		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rice, Pulse, Oil, Sugar, Flour Biscuit, Chips, Chanachur, Soft drinks, Noodles, Cosmetics etc. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. Collects goods from Tongi, Ashulia, Chalkbazaar, Dhaka. The shop is rented. Agreed grace period is 4 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Rice, Pulse, Oil, Sugar, Flour Biscuit, Chips,					
Chanachur, Soft drinks, Noodles, Cosmetics etc	4,200	126,000	1,512,000		
Total Sales (A)	4,200	126,000	1,512,000		
Less. Variable Expense					
Rice, Pulse, Oil, Sugar, Flour Biscuit, Chips,					
Chanachur, Soft drinks, Noodles, Cosmetics etc	3,570	107,100	1,285,200		
Total variable Expense (B)	3,570	107,100	1,285,200		
Contribution Margin (CM) [C=(A-B)	630	18,900	226,800		
Less. Fixed Expense					
Rent		2,000	24,000		
Electricity Bill		1,800	21,600		
Generator Bil		150	1,800		
Mobile Bill		300	3,600		
Transportation		700	8,400		
Salary (self)		6,000	72,000		
Entertainment		300	3,600		
Guard		200	2,400		
Others		500	6,000		
Total fixed Cost (D)		11,950	143,400		
Net Profit (E) [C-D)		6,950	83,400		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Pulse, Oil, Sugar, Flour Biscuit, Chips, Chanachur, Cosmetics etc	40,000	50,000	90,000		
Rice	22,000	40,000	48,100		
Imitation Item	50,000	30,000	80,000		
Soft Drinks, Ice-cream, Milk, Pen, Khata etc	23,000	30,000	53,000		
Fridge	15,000	-	15,000		
Security	50,000	-	50,000		
Total	2,00,000	1,50,000	3,50,000		

Source of Finance



- Entrepreneur's Contribution 200,000
- Investor's Investment 150,000

Total 350,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Rice, Pulse, Oil, Sugar, Flour Biscuit, Chips,					
Chanachur, Soft drinks, Noodles, Cosmetics					
etc	7,000	210,000	2,520,000	2,646,000	2,778,300
Total Sales (A)	7,000	210,000	2,520,000	2,646,000	2,778,300
Less. Variable Expense					
Rice, Pulse, Oil, Sugar, Flour Biscuit, Chips,					
Chanachur, Soft drinks, Noodles, Cosmetics					
etc	5,950	178,500	2,142,000	2,249,100	2,361,555
Total variable Expense (B)	5,950	178,500	2,142,000	2,249,100	2,361,555
Contribution Margin (CM) [C=(A-B)	1,050	31,500	378,000	396,900	416,745
Less. Fixed Expense					
Rent		2,000	24,000	24,000	24,000
Electricity Bill		1,800	21,600	22,000	22,500
Generator Bill		150	1,800	2,000	2,200
Mobile bill & SMS Monitoring		550	6,600	7,000	7,500
Transportation		1,000	12,000	14,000	16,000
Salary (self)		8,000	96,000	96,000	96,000
Salary (staff)		4,000	48,000	48,000	48,000
Entertainment		500	6,000	6,500	7,000
Others		100	1,200	1,500	1,800
Non Cash Item					
Depreciation		250	3,000	3,000	3,000
Total Fixed Cost		18,350	220,200	224,000	228,000
Net Profit (E) [C-D)		13,150	157,800	172,900	188,745
Investment Payback			60,000	60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	157,800	172,900	188,745
1.3	Depreciation (Non cash item)	3,000	3,000	3,000
	Opening Balance of Cash			
1.4	Surplus		100,800	216,700
	Total Cash Inflow	310,800	276,700	408,445
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	100,800	216,700	348,445



STRENGTH **X**EAKNESS Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill : 07 Years Quality goods & services; Skill and experience; THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers; Local competitors;

Pictures





















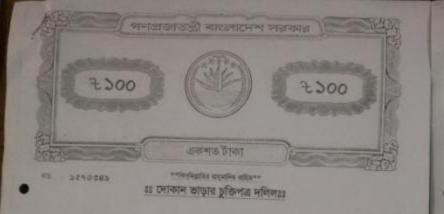












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FAMILY PICTURE

