Proposed NU Business Name: NUPUR GENERAL STORE



Project identification and prepared by: Shahabuddin, Ashulia Unit, Dhaka

Project verified by: Md Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

| Brief Bio of The Proposed Nobin Udyokta | | | | |
|--|---|---|--|--|
| Name | : | MD NURUL AMIN | | |
| Age | : | 20-09-1982 (33 Years) | | |
| Education, till to date | : | Class Five | | |
| Marital status | : | Married | | |
| Children | : | 2 Daughter | | |
| No. of siblings: | : | 1 Brothers and 2 Sisters | | |
| Address | : | Vill: Tongabari P.O: Ashulia P.S: Savar Dist: Dhaka | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | | Mother Father Father FEROZA BEGUM FEROZA BEGUM MD HABIBUR RAHMAN Branch: Ashullia, Centre # 40 (Female), Member ID: 3813, Group No: 05 Member since: 10-07-2011 (4 Years) First Ioan: 5,000 taka. | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | | Existing loan: BDT 10,000 Outstanding loan: BDT 6,000 Mother No No | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | - | Nil |
|---|----|--|
| Business Experiences and | •• | Seven years experience in running business. |
| Training Info | : | He has no training. |
| Other Own/Family Sources of Income | : | Mother's income (House Rent) |
| Other Own/Family Sources of Liabilities | •• | None |
| Entrepreneur Contact No. | : | 01959-111648 |
| Father Contact No. | : | 01712-679405 |
| NU Project Source/Reference | • | Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

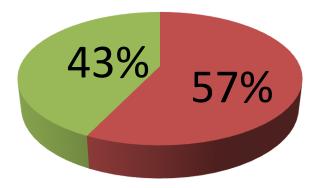
Feroza Begum is a member of Grameen Bank since 04 years. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in home development and business.

| Proposed Nobin Udyokta Business Info | | | | |
|--|---|---|--|--|
| Business Name | • | NUPUR GENERAL STORE | | |
| Location | : | Tongabari bazaar, Ashulia, Dhaka | | |
| Total Investment in BDT | : | BDT 3,50,000 | | |
| Financing | • | Self BDT 2,00,000 (from existing business) 57% Required Investment BDT 1,50,000 (as equity) 43% | | |
| Present salary/drawings from business (estimates) | : | BDT 6,000 | | |
| Proposed Salary | : | BDT 8,000 | | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like; Rice, Pulse, Oil, Sugar, Flour Biscuit, Chips, Chanachur, Soft drinks, Noodles, Cosmetics etc. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. Collects goods from Tongi, Ashulia, Chalkbazaar, Dhaka. The shop is rented. Agreed grace period is 4 months. | | |

| Existing Business (BDT) | | | | | |
|--|-------|---------|-----------|--|--|
| Particular | Daily | Monthly | Yearly | | |
| Revenue (sales) | | | | | |
| Rice, Pulse, Oil, Sugar, Flour Biscuit, Chips, | | | | | |
| Chanachur, Soft drinks, Noodles, Cosmetics etc | 4,200 | 126,000 | 1,512,000 | | |
| Total Sales (A) | 4,200 | 126,000 | 1,512,000 | | |
| Less. Variable Expense | | | | | |
| Rice, Pulse, Oil, Sugar, Flour Biscuit, Chips, | | | | | |
| Chanachur, Soft drinks, Noodles, Cosmetics etc | 3,570 | 107,100 | 1,285,200 | | |
| Total variable Expense (B) | 3,570 | 107,100 | 1,285,200 | | |
| Contribution Margin (CM) [C=(A-B) | 630 | 18,900 | 226,800 | | |
| Less. Fixed Expense | | | | | |
| Rent | | 2,000 | 24,000 | | |
| Electricity Bill | | 1,800 | 21,600 | | |
| Generator Bil | | 150 | 1,800 | | |
| Mobile Bill | | 300 | 3,600 | | |
| Transportation | | 700 | 8,400 | | |
| Salary (self) | | 6,000 | 72,000 | | |
| Entertainment | | 300 | 3,600 | | |
| Guard | | 200 | 2,400 | | |
| Others | | 500 | 6,000 | | |
| Total fixed Cost (D) | | 11,950 | 143,400 | | |
| Net Profit (E) [C-D) | | 6,950 | 83,400 | | |

| Investment Breakdown | | | | | |
|--|----------|----------|----------------|--|--|
| Particulars | Existing | Proposed | Proposed Total | | |
| Pulse, Oil, Sugar, Flour Biscuit, Chips, Chanachur, Cosmetics etc | 40,000 | 50,000 | 90,000 | | |
| Rice | 22,000 | 40,000 | 48,100 | | |
| Imitation Item | 50,000 | 30,000 | 80,000 | | |
| Soft Drinks, Ice-cream, Milk, Pen, Khata etc | 23,000 | 30,000 | 53,000 | | |
| Fridge | 15,000 | - | 15,000 | | |
| Security | 50,000 | - | 50,000 | | |
| Total | 2,00,000 | 1,50,000 | 3,50,000 | | |

Source of Finance



- Entrepreneur's Contribution 200,000
- Investor's Investment 150,000

Total 350,000

| Financial Projection (BDT) | | | | | |
|--|-------|---------|-----------|-----------|-----------|
| Particular | Daily | Monthly | 1st Year | 2nd Year | 3rd year |
| Revenue (sales) | | | | | |
| Rice, Pulse, Oil, Sugar, Flour Biscuit, Chips, | | | | | |
| Chanachur, Soft drinks, Noodles, Cosmetics | | | | | |
| etc | 7,000 | 210,000 | 2,520,000 | 2,646,000 | 2,778,300 |
| Total Sales (A) | 7,000 | 210,000 | 2,520,000 | 2,646,000 | 2,778,300 |
| Less. Variable Expense | | | | | |
| Rice, Pulse, Oil, Sugar, Flour Biscuit, Chips, | | | | | |
| Chanachur, Soft drinks, Noodles, Cosmetics | | | | | |
| etc | 5,950 | 178,500 | 2,142,000 | 2,249,100 | 2,361,555 |
| Total variable Expense (B) | 5,950 | 178,500 | 2,142,000 | 2,249,100 | 2,361,555 |
| Contribution Margin (CM) [C=(A-B) | 1,050 | 31,500 | 378,000 | 396,900 | 416,745 |
| Less. Fixed Expense | | | | | |
| Rent | | 2,000 | 24,000 | 24,000 | 24,000 |
| Electricity Bill | | 1,800 | 21,600 | 22,000 | 22,500 |
| Generator Bill | | 150 | 1,800 | 2,000 | 2,200 |
| Mobile bill & SMS Monitoring | | 550 | 6,600 | 7,000 | 7,500 |
| Transportation | | 1,000 | 12,000 | 14,000 | 16,000 |
| Salary (self) | | 8,000 | 96,000 | 96,000 | 96,000 |
| Salary (staff) | | 4,000 | 48,000 | 48,000 | 48,000 |
| Entertainment | | 500 | 6,000 | 6,500 | 7,000 |
| Others | | 100 | 1,200 | 1,500 | 1,800 |
| Non Cash Item | | | | | |
| Depreciation | | 250 | 3,000 | 3,000 | 3,000 |
| Total Fixed Cost | | 18,350 | 220,200 | 224,000 | 228,000 |
| Net Profit (E) [C-D) | | 13,150 | 157,800 | 172,900 | 188,745 |
| Investment Payback | | | 60,000 | 60,000 | 60,000 |

Cash flow projection on business plan (rec. & Pay)

| SI # | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-------------|---------------------------------|--------------|--------------|--------------|
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 150,000 | | |
| 1.2 | Net Profit | 157,800 | 172,900 | 188,745 |
| 1.3 | Depreciation (Non cash item) | 3,000 | 3,000 | 3,000 |
| | Opening Balance of Cash | | | |
| 1.4 | Surplus | | 100,800 | 216,700 |
| | Total Cash Inflow | 310,800 | 276,700 | 408,445 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 150,000 | | |
| 2.2 | Payment of GB Loan | | | |
| | Investment Pay Back (Including | | | |
| 2.3 | Ownership Tr. Fee) | 60,000 | 60,000 | 60,000 |
| | Total Cash Outflow | 210,000 | 60,000 | 60,000 |
| 3 | Net Cash Surplus | 100,800 | 216,700 | 348,445 |



STRENGTH **X**EAKNESS Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill : 07 Years Quality goods & services; Skill and experience; THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers; Local competitors;

Pictures





















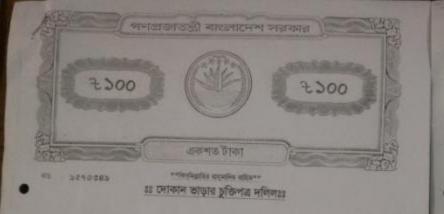












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