Proposed NU Business Name: SHANTO STORE



Project identification and prepared by: Md. Shohel Mollah, Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary

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Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name		PARTHA PRATIM SAHA		
Age	:	03-05-1989 (26 Years)		
Education, till to date	-	HSC pass		
Marital status	:	Single		
Children	:	N/A		
No. of siblings:	-	1 Brother and 1 Sister		
Address	-	Vill: Pakulla , P.O: Jamurkee, P.S: Mirjapur Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father GEETA RANEE SAHA GEETA RANEE SAHA NARAYAN CHANDRASAHA Branch: Jamurkee Mirjapur, Centre # 34 (Female), Member ID: 5106, Group No: 08 Member since: 07-10-2007 (08 Years) First Ioan: 5,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 10,000 Outstanding loan: BDT 9,750 Father No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	Four years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Father's income (Service)
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01799-128176
Mother Contact No.	:	01718-360823
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Geeta Ranee Saha is a member of Grameen Bank since 08 years. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in home development.

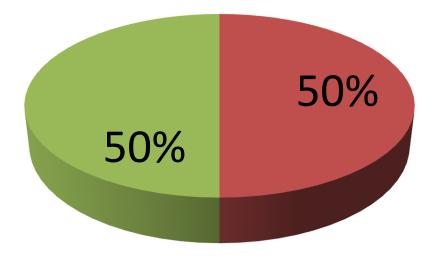
Proposed Nobin Udyokta Business Info			
Business Name	:	SHANTO STORE	
Location		Pakulla bazaar, Mirjapur, Tangail	
Total Investment in BDT	:	BDT 2,00,000	
Financing	:	Self BDT 1,00,000 (from existing business) 50% Required Investment BDT 1,00,000 (as equity) 50%	
Present salary/drawings from business (estimates)	:	BDT 4,000	
Proposed Salary	[:'	BDT 4,000	
Size of shop	:	9 ft x 18 ft= 162 square ft	
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Rice, Egg, Oil, Biscuit, Soap, Soft drinks, Salt, Mustard oil, Washing powder, Chanachur, Cosmetics, Onion etc. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. The entrepreneur is rented. Collects goods from Tangail. Agreed grace period is 4 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Rice, Egg, Oil, Biscuit, Soap, Soft drinks, Salt,				
Mustard oil, Washing powder, Chanachur,				
Cosmetics, Onion etc	2,500	75,000	900,000	
Total Sales (A)	2,500	75,000	900,000	
Less. Variable Expense				
Rice, Egg, Oil, Biscuit, Soap, Soft drinks, Salt,				
Mustard oil, Washing powder, Chanachur,				
Cosmetics, Onion etc	2,125	63,750	765,000	
Total variable Expense (B)	2,125	63,750	765,000	
Contribution Margin (CM) [C=(A-B)	375	11,250	135,000	
Less. Fixed Expense				
Rent		2,000	24,000	
Electricity Bill		200	2,400	
Mobile Bill		300	3,600	
Transportation		500	6,000	
Salary (self)		4,000	48,000	
Entertainment		100	1,200	
Guard		100	1,200	
Total fixed Cost (D)		7,200	86,400	
Net Profit (E) [C-D)		4,050	48,600	

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Rice, Egg, Oil, Biscuit, Soap,	40,000	40,000	80,000
Soft drinks, Salt, Mustard oil	15,000	30,000	45,000
Washing powder, Chanachur, Cosmetics etc	15,000	30,000	45,000
Security	30,000		
Total	1,00,000	1,00,000	2,00,000

Source of Finance



- Entrepreneur's Contribution 100,000
- Investor's Investment 100,000
- Total 200,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Rice, Egg, Oil, Biscuit, Soap, Soft drinks,					
Salt, Mustard oil, Washing powder,					
Chanachur, Cosmetics, Onion etc	3,700	111,000	1,332,000	1,398,600	
Total Sales (A)	3,700	111,000	1,332,000	1,398,600	
Less. Variable Expense					
Rice, Egg, Oil, Biscuit, Soap, Soft drinks,					
Salt, Mustard oil, Washing powder,					
Chanachur, Cosmetics, Onion etc	3,145	94,350	1,132,200	1,188,810	
Total variable Expense (B)	3,145	94,350	1,132,200	1,188,810	
Contribution Margin (CM) [C=(A-B)	555	16,650	199,800	209,790	
Less. Fixed Expense					
Rent		2,000	24,000	24,000	
Electricity Bill		200	2,400	6,500	
Mobile bill & SMS Monitoring		300	3,600	4,000	
Transportation		800	9,600	11,500	
Salary (self)		4,000	48,000	48,000	
Entertainment		100	1,200	1,500	
Guard		100	1,200	1,500	
Total Fixed Cost		7,500	90,000	97,000	
Net Profit (E) [C-D)		9,150	109,800	112,790	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	109,800	112,790
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		49,800
	Total Cash Inflow	209,800	162,590
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	49,800	102,590



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures













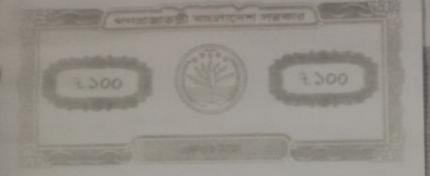












দোকান ডাড়ার চুক্তি পত্র

३३ माम ठाउ माठुम तम्भ निवार इव साम् तम्म विकार ३ साम-नामुम्स, ताठ मामुमी बाजा, विकान्द्र, ताक्य जिलाहमः ्य नम नार्थ दकित गांध निषद स्वायन्त्र मध् प्रिसल । दाय-नापूल्य, (मध् मध्युली साल-दिव्योन्द्र, (मध्य-दिल्लीन ।

भारत्व, गार्थ सावित गास, निमा सारावन वन्तु मास, प्रीकार 2 साम-नामुना, तथा मामुकी, सार, स्वितीपुर, त्यल, देश्लाप्त ।

स्वति आगुम तमर, निजा पुण सामु तमर, जिसार 3 साम-मानुमत, तमा आपुसे, सात-विक्रोपुर, तमा-तिस्वरेश : साहित सामाय आपसीय ३४ (तासार ३०/२०) पूर्व तासार की दार गावित निजी ००,०००/-(दिम समात) तिसा सामाना मात्रमान्व ३००००. (पुरि सामाय) जिसा साहा निर्वात करिता त (नीत) मात्राव सन्द साहा केवर मान समाह सरेश होंक एक सर्वितात :

इल्ह्यांस गांची वन्



FAMILY PICTURE

