Proposed NU Business Name : STUDENT TAILORS & FABRICS



PP Identified and Prepared By-Tarannum Fateema (Chandpur Sadar Unit) Verified by Md.Nazrul Islam



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

| Name | : | Sah-Poran Mojumdar |
|--------------------------------------|---|--|
| Age | : | 15/03/1990 (25 years) |
| Marital status | - | Unmarried |
| Children | : | N/A |
| No. of siblings: | : | 4 brothers, 2 sisters |
| Parent's and GB related Info | | |
| (i) Who is GB member | : | Mother T Father |
| (ii) Mother's name | : | Mrs.Kulsuma Bagum |
| (iii) Father's name | : | Late Sekandar Ali Mojumdar |
| (iv) GB member's info | : | Branch:Torpurchandi Centre # 44/m, |
| | | Loanee no:5871 |
| | | Member since:1997-2005 First loan:5000 |
| | | Existing loan: N/A Outstanding: N/A |
| Further Information: | | |
| (v) Who pays GB loan installment | : | N/A |
| (vi) Mobile lady | : | N/A |
| (vii) Grameen Education Loan | : | N/A |
| (viii) Any other loan like GCCN, GKF | : | N/A |
| (ix) Others | : | N/A |
| Education | : | Class 8 |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation | : | Business(Tailors & Fabrics) |
|---|---|---|
| Trade license | : | 01039 |
| Business Experiences and Training Info | : | 3 years Previously worked in Narayongonj |
| Other Own/Family Sources of Income | : | Brother (Own a Telecom Shop) |
| Other Own/Family Sources of Liabilities | : | N/A |
| NU's contact info | : | 01775137975 |
| NU Project Source/Reference | : | Chandpur Sadar Unit, Chandpur |

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of GB since 1997. At first she took a loan amount of 5000 Taka from Grameen Bank. NU's father used this loan for his business purpose and business expansion. They also repaired their house from the income of business. Currently NU's mother does not have existing loan.



| | _ | |
|--|---|--|
| Business Name | : | STUDENT TAILORS AND FABRICS |
| Address/ Location | : | Holding#1475-00, Khan Market Baburhat, Poschim Bazar, Shahid Abul Kalam Shorok, Chandpur. |
| Total Investment in BDT | : | 50000 |
| Financing | : | Self BDT 300000 (from existing business) 60% Required Investment BDT 200000(as equity) 40 % |
| Present salary/drawings from business (estimates) | : | 8000 |
| Proposed Salary | | 8000 |
| Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period | : | 15% 15% 5 months |



| Particulars | Existing Business (BDT) | Proposed (BDT) | Total (BDT) |
|---|----------------------------|----------------|-------------|
| Investments in different categories: | (1) | (2) | (1+2) |
| i. Present stock Decoration 14000 Advance 130000 Machineries 96000 Fabrics Item 60000 Breakdown of goods item is attached in next slide . | 300,000 | | |
| i. Proposed Stock Items: Fabric Items : 2,00,000 Attached in next slide | | 2,00,000 | |
| Total Capital | 300,000/- | 2,00,000/- | 500,000/- |

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Proposed item:

Present Stock item:

| i)Over lock machine (1) ii)Plane machine (1) iii)Foot machine(4) iv)Lock machine (1) v)Shelf (3) vi)Table(2) vii)Fabrics items vii)Decoration ix)Advance | $\begin{array}{c} 24000 \\ 16000 \\ 16000 \\ 5000 \\ 25000 \\ 10000 \\ 60000 \\ 14000 \\ 130000 \end{array}$ | i)Raymond shirt pc(30) ii)Girja shirt pc(30) iii)Orobindu shirt pc(30) iv)Century cotton(50) v)Three pcs(30) vi)Raymond pant pc(30) vii)Panjabi cloth (100goj) viii)Borka cloth(25pcs) ix)Redent pant pc(20) | 25000 25000 25000 25000 25000 25000 20000 15000 15000 |
|--|--|--|---|
| Total | 300000 | Total | 200000 |

INFO ON EXISTING BUSINESS OPERATIONS

| | | Existing Business (BDT) | | | | |
|--------------------------------|-------|-------------------------|--------|--|--|--|
| Particulars | Daily | Monthly | Yearly | | | |
| Sales (Fabric Items)(A) | 2500 | 75000 | 900000 | | | |
| Less: Cost of sales (B) | 2125 | 63750 | 765000 | | | |
| Gross Profit (C) [C=(A-B)] | 375 | 11250 | 135000 | | | |
| Income from Tailoring | 300 | 9000 | 108000 | | | |
| Total gross profit | 675 | 20250 | 243000 | | | |
| Less: Operating Costs | | | | | | |
| Electricity bill | | 1200 | 14400 | | | |
| Generator bill | | 100 | 1200 | | | |
| Shop Rent | | 2500 | 30000 | | | |
| Night Guard bill | | 200 | 2400 | | | |
| Mobile bill | | 500 | 6000 | | | |
| Present salary/Drawings- self | | 8000 | 96000 | | | |
| Present salary-Employee (4) ** | | - | - | | | |
| Others cost (Conveyance, fees) | | 500 | 6000 | | | |
| Non Cash Item: | | | | | | |
| Depreciation Expenses | | 1188 | 14256 | | | |
| Total Operating Cost (D) | | 14188 | 170256 | | | |
| Net Profit (C-D): | | 6062 | 72744 | | | |

** Workers are contractual basis (day labor)



| | | Year 1 (BDT) | | | Year 2 (BDT) | | | Year 3 (BDT) | | |
|---|-------|--------------|---------|-------|--------------|---------|-------|--------------|---------|--|
| Particulars | Daily | Monthly | Yearly | Daily | Monthly | Yearly | Daily | Monthly | Yearly | |
| Estimated Sales (A) | 4000 | 120000 | 1440000 | 4500 | 135000 | 1620000 | 5000 | 150000 | 1800000 | |
| Less: cost of sales (B) | 3400 | 102000 | 1224000 | 3825 | 114750 | 1377000 | 4250 | 127500 | 1530000 | |
| Gross Profit (C) [C=(A-B)] | 600 | 18000 | 216000 | 675 | 20250 | 243000 | 750 | 22500 | 270000 | |
| Income from tailoring | 300 | 9000 | 108000 | 300 | 9000 | 108000 | 300 | 9000 | 108000 | |
| Total gross profit | 900 | 27000 | 324000 | 975 | 29250 | 351000 | 1050 | 31500 | 378000 | |
| Less: Operating Costs | | | | | | | | | | |
| Electricity bill | | 1200 | 14400 | | 1500 | 18000 | | 1600 | 19200 | |
| Shop Rent | | 2500 | 30000 | | 2500 | 30000 | | 2500 | 30000 | |
| Night Guard bill | | 200 | 2400 | | 200 | 2400 | | 200 | 2400 | |
| Mobile Bill (SMS & Reporting inclusive) | | 500 | 6000 | | 600 | 7200 | | 600 | 7200 | |
| Proposed Salary- Self | | 8000 | 96000 | | 8000 | 96000 | | 8000 | 96000 | |
| Proposed Salary- Staff (no.6) ** | | - | - | | - | - | | - | - | |
| Others (Conveyance, fees) | | 500 | 6000 | | 500 | 6000 | | 500 | 6000 | |
| Non Cash Item: | | | | | | | | | | |
| Depreciation Expenses | | 1188 | 14256 | | 1188 | 14256 | | 1188 | 14256 | |
| Total Operating Cost (D) | | 14088 | 169056 | | 14488 | 173856 | | 14588 | 175056 | |
| (Net Profit C-D) : | | 12912 | 154944 | | 14762 | 177144 | | 16912 | 202944 | |
| Payback to GT : | | | 80000 | | | 80000 | | | 80000 | |
| Retained Income: | | | 72944 | | | 97144 | 122 | 944 | | |

** Workers are contractual basis (day labor)

CASH FLOW PROJECTION ON BUSINESS PLAN (REC, & PAY.)

| SI # | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|------|---|-----------------|-----------------|-----------------|
| 1.0 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 200000 | | |
| 1.2 | Net Profit | 154944 | 177144 | 202944 |
| 1.3 | Depreciation (Non cash item) | 14256 | 14256 | 14256 |
| 1.4 | Opening Balance of Cash Surplus | | 89200 | 200600 |
| | Total Cash Inflow | 369200 | 280600 | 417800 |
| 2.0 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 200000 | | |
| 2.2 | Payment of GB Loan | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 80000 | 80000 | 80000 |
| | Total Cash Outflow | 280000 | 80000 | 80000 |
| 3.0 | Net Cash Surplus | 89200 | 200600 | 337800 |



| STRENGTH Long-standing relationship with GB. Experienced . Located in big market area. | WEAKNESS Lack of fund. |
|---|--|
| OPPORTUNITIES Would be a bigger entrepreneur. Will create employment opportunities. Will make his employees dependent. | THREATS Machinery failure. Load shedding. Political chaos. Theft . |

Pictures



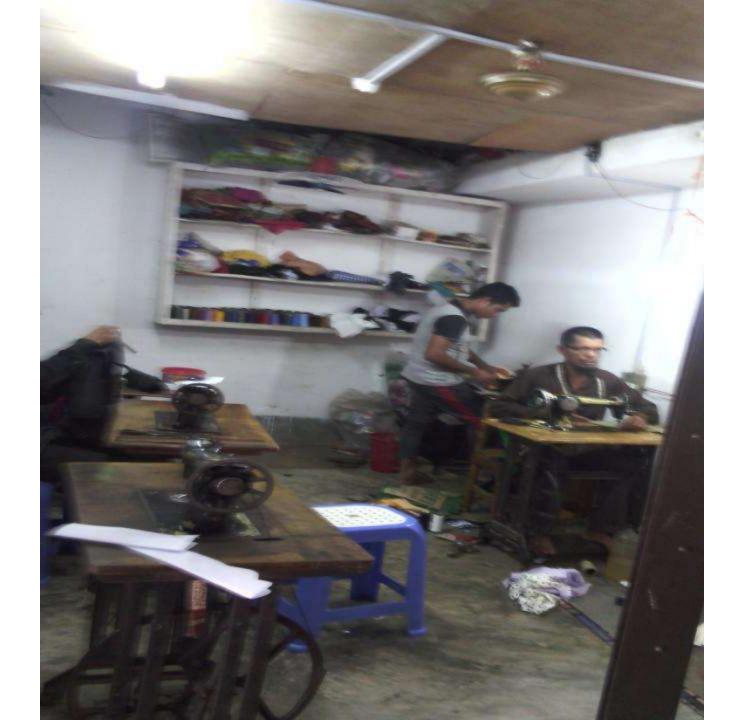














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মোঃ ইউনুছ খান; পিতা - মৃত আঃ রহিম খান; সাং- দাসদী, ডাকঘর - ডাকঘর; জেলা- চাঁদপুর; জাতি যুসলমান, পেশা ব্যবসা।

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পরম করন্দাময়ের নাম স্মরনে ৩ (তিন) বৎসর মেয়ানী ভাড়াটিয়া চুজিপর দ বর্নিত হইতেছে যে, উপজেলা ও জেলা, ১৮নং কিং দাসদী মৌজার, পৌর ১৪নং ওয়া পশ্চিম বাজারে অবস্থিত ২২৬ নং খতিয়ানে ৯১৭ দাগে, বাজারের চলাচলের রাজ দোকান ১ম পক্ষের বাজার ভিটি খরিদসূত্রে মালিক হইয়া তাহার নিজ যার্থে পাঝা বের নির্মান করিয়া মালিক দখলকার থাকাবস্থায় আপনি দ্বিতীয়পক্ষ তাহা নির্মা বক্ষীদানের সম্মুথে উক্ত দোকানঘর তাড়া দেওয়া নেওয়া স্যাপেক্ষে অব ভাড়াটি বক্ষীদানের সম্মুথে উক্ত দোকানঘর তাড়া দেওয়া নেওয়া স্যাপেক্ষে অব ভাড়াটি

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Presented at GT's 9th Internal Design Lab on May 21, 2015 at GT

Further Information

Grameen Trust 9005261 Sah-Poran Mojumdar 01775137975

