

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md : Abdur Rashed. Vill: Noapara Sonapur. Post: Dhokula Upazilla : Kushtia, District: Kushtia			
Age	:	30 Years.			
Marital status	:	Single.			
No. of siblings:	:	1 (one) brothers & 2 (two) Sister .			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info  Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others		Mother Father  Mst. Rosheda Khatun .  Md. Abdul Kuddus.  Branch: Alampur, Group # 01, Centre # 26/M, Loan no.: 2283/2,  Member since:2010, First loan: Tk. 5,000,  Last loan: 10,000, Outstanding: All paid  Entrepreneur.  No  Nil  Nil  Nil			
Education, till to date	:	S.S.C			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Agriculture farming.			
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	No formal training but he has Seven years cow rearing experiences. He will also get support from his father.			
Other Own/Family Sources of Income	:	Father's income from agriculture farming.			
Other Own/Family Sources of Liabilities	:	Nil			
Contact number	:	01719572291			
National ID number	:	5017918387374			
NU Project Source/Reference	:	GK			

### BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2010. At first she took GB loan BDT 5,000 (Five thousand) and bought a cow. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

### PROPOSED NOBIN UDYOKTA BUSINESS INFO

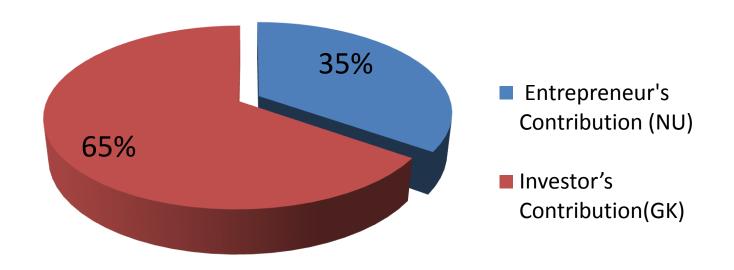
Project's Name	:	Abdur Roshed Cow Fattening Farm.				
Address/ Location	:	Vill.Sonapur , Post: Swastipur,Kushtia.				
Total Investment	:	BDT :3,02,000/-				
Financing	:	Self financing: BDT:1,05,000/-				
		Required Investment: <b>BDT</b> : 1,97,000/-(as equity)				
Present salary/drawings from business	:	Nil				
Proposed Salary	:	BDT :3000 (Three thousand only)				
Proposed Business Implementation Plan	:	<ul> <li>Start with having 4 cows @ TK. 40,000/- each;</li> <li>In every six moths the 4 cows will be sold and n cow will purchase; i.e. each cycle of fattening cow</li> </ul>				
		be for six months;				
		Feeding cost of each cow/cycle = BDT 18,000/-;				
		Selling price of each cow after every cycle = BDT 80,000/-;				
		Expected doctor and medicine cost for each cow per cycle = 1,000/-;				
		Payback period to the investor is 3 years;				
		Expected date to start the project is Early 2015.				

#### PROPOSED PROJECT INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed Business (BDT) (2)	Total (BDT) (1+2)				
Investments in different categories:							
Cow Shade (Repair)	0	50,000	50,000				
Cows	40000	120,000	160,000				
4 Cows feeding for six month	0	72,000	72,000				
Fan	_	3,000	3,000				
Water Supply Motor	_	5,000	5,000				
Electrical fittings	_	2,000	2,000				
Cash in hand	5,000	5,000	10,000				
Total Capital	45,000	257,000	302,000				

# **Source of Finance**

Source	Amount in BDT	In%
Entrepreneur's Contribution (NU)	105,000	35
Investor's Contribution(GK)	197,000	65
Total Investment	302,000	100%



#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Y	ear 2 (BD)	Γ)	Year 3 (BDT)		
Particulars	1st Cycle	2nd Cycle	Yearly ( 1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)		2nd Cycle	Yearly 1st Cycle+2nd Cycle)
Revenue:									
Estimated Sales (Cow)	320,000	320,000	640,000	352,000	352,000	704,000	387,200	387,200	774,400
Cow Dung Sales	7,200	7,200	14,400	7,560	7,560	15,120	7,938	7,938	15,876
(A) Total Revenue	327,200	327,200	654,400	359,560	359,560	719,120	395,138	395,138	790,276
Less: Cost of sales									
Cow Cost	160,000	160,000	320,000	168,000	168,000	336,000	176,400	176,400	352,800
Cow Food	72,000	72,000	144,000	75,600	75,600	151,200	79,380	79,380	158,760
(B) Total Cost of Sales	232,000	232,000	464,000	243,600	243,600	487,200	255,780	255,780	511,560
Gross profit (GP) [C=(A-B)]	95,200	95,200	190,400	115,960	115,960	231,920	139,358	139,358	278,716
Less: Operating Costs:									
Electricity bill	1200	1200	2,400	1,320	1,320	2,640	1,452	1,452	2,904
Transportation	4000	4000	8,000	4,400	4,400	8,800	4,840	4,840	9,680
Doctors and Medicine	4000	4000	8,000	4,400	4,400	8,800	4,840	4,840	9,680
Mobile bill (SMS & Reporting inclusive)	900	900	1,800	990	990	1,980	1,089	1,089	2,178
Proposed salary-self	18,000	18,000	36,000	18,000	18,000	36,000	18,000	18,000	36,000
Other Expenses	1200	1200	2,400	1,320	1,320	2,640	1,452	1,452	2,904
Non Cash Item:									
Depreciation Expenses	4500	4500	9,000	4,500	4,500	9,000	4,500	4,500	9,000
Total Operating Cost (D)	33,800	33,800	67,600	34,930	34,930	69,860	36,173	36,173	72,346
(C-D)Net Profit:	61,400	61,400	122,800	81,030	81,030	162,060	103,185	103,185	206,370
Retained Income:			122,800			162,060			206,370

*Notes:* 1. Agreed Grace period: Six Months.

2. **Investment Payback schedule**: Half-yearly installment will be paid after the first round of fund disbursement (including ownership transfer fee after six months grace period ).

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3					
Cash inflow:								
Opening Balance	O	354,800	436,860					
Capital Infusion by UDYOKTA	105,000	O	O					
Capital Infusion by Investor	197,000	0	0					
Sales	654,400	719,120	790,276					
Total Receipts	956,400	1,073,920	1,227,136					
Cash Outflow:								
Cost of goods sold	464,000	487,200	511,560					
Operating expenses	67,600	69,860	72,346					
Payback to investor	70,000	80,000	86,400					
Total payment	601,600	637,060	670,306					
Closing Balances	354,800	436,860	556,830					



#### Strength WEAKNESS ☐ Shortage of foods in rainy season. ☐ Employment: Self: 1 Others (beyond family): 0 Future employment: 0 □Ownership in his own name. $T_{\mathsf{HREATS}}$ PPORTUNITIES ☐ Theft; □Local Veterinary Doctors; ☐ Disease. ☐This area is famous for cattle fattening; ☐ Investor's money will be payback in three years.

# Presented at 4<sup>th</sup> Ex. SB Design Lab on June 7, 2015 at Grameen Kalyan

# Thank you

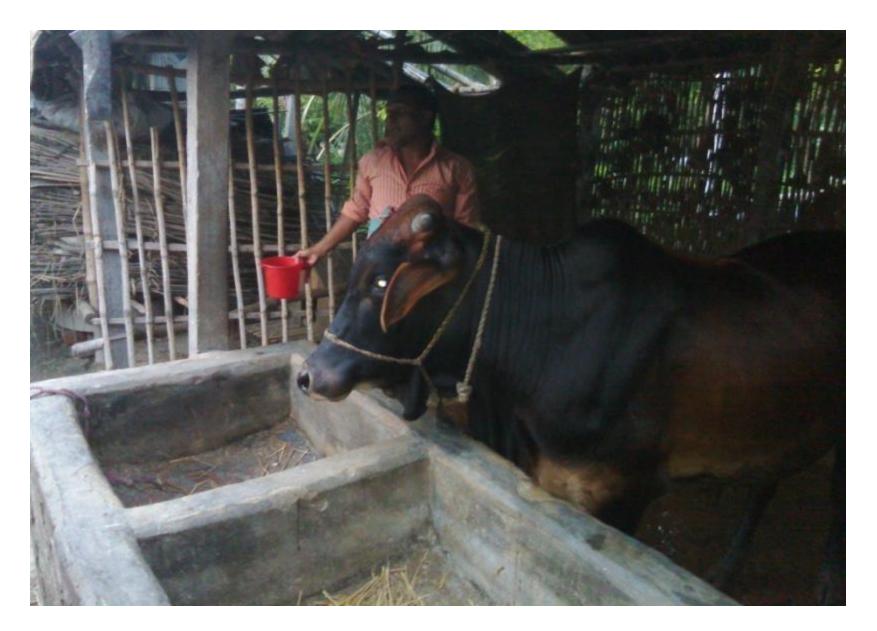
# Pictures

# My mother and me

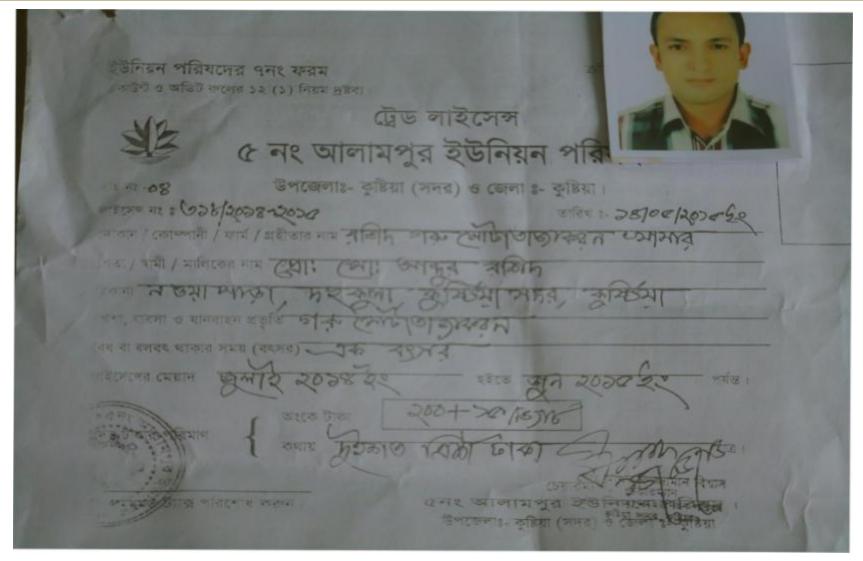








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# Thank You