### **Proposed NU Business Name: JEWEL GENERAL STORE**



Project identification and prepared by: Nurul Islam, Dokshinkhan Unit, Dhaka

Project verified by: Md Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	JEWEL		
Age	:	01-05-1988 ( 27 Years)		
Education, till to date	:	Class Six		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	3 Brother and 1 Sisters		
Address	:	Vill: Gazipara P.O: Uttarkhan High School, P.S: Uttarkhan Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father KULSUM SOFIL Branch: Dokshinkhan, Centre # 42 (Female), Member ID: 4791 Group No: 07 Member since: 07-01-2001 (14 Years) First loan: 5,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: Nill Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Seven years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Mother's income (Grocery Shop and House Rent)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01913-129201
Mother Contact No.	:	01939-954594
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dokshinkhan Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Kulsum is a member of Grameen Bank since 14 years. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Grocery shop and Home development.

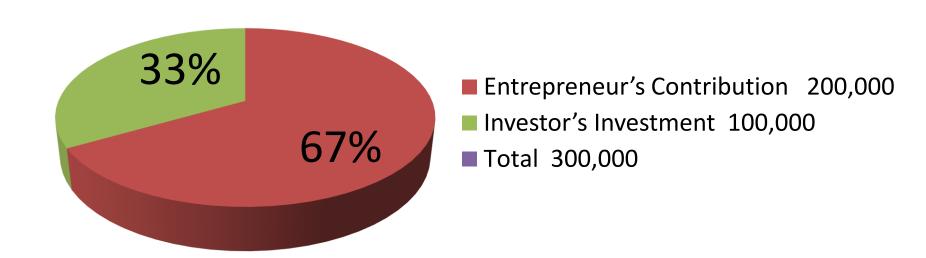
Proposed Nobin Udyokta Business Info			
Business Name	:	JEWEL GENERAL STORE	
Location	:	Gazipara, Uttarkhan Dhaka	
Total Investment in BDT	:	BDT 3,00,000	
Financing	:	Self BDT 2,00,000 (from existing business) 67% Required Investment BDT 1,00,000 (as equity) 33%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Rice, Pulse, Sugar, Flour, Biscuit, Chanachur, Soap, Soft drinks, oil, Milk etc.</li> <li>Average 15% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>Collects goods from Tongi bazaar.</li> <li>The shop is owned.</li> <li>Agreed grace period is 4 months.</li> </ul>	

<b>Existing Business</b>	(BDT)
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Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Rice, Pulse, Sugar, Flour, Biscuit,						
Chanachur, Soap, Soft drinks, oil, Milk etc	3,000	90,000	1,080,000			
Total Sales (A)	3,000	90,000	1,080,000			
Less. Variable Expense						
Rice, Pulse, Sugar, Flour, Biscuit,						
Chanachur, Soap, Soft drinks, oil, Milk etc	2,550	76,500	918,000			
Total variable Expense (B)	2,550	76,500	918,000			
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000			
Less. Fixed Expense						
Electricity Bill		1,000	12,000			
Mobile Bill		500	6,000			
Transportation		600	7,200			
Salary (self)		5,000	60,000			
Guard		100	1,200			
Entertainment		100	1,200			
Total fixed Cost (D)		7,300	87,600			
Net Profit (E) [C-D)		6,200	74,400			

Investment Breakdown					
Particulars	Existing	Propose d	Proposed Total		
Rice, Pulse, Sugar, Flour	1,00,000	50,000	1,50,000		
Biscuit, Chanachur, Soap, Soft drinks, oil, Milk etc	75,000	50,000	1,25,000		
Fridge	25,000	-	25,000		
Total	2,00,000	1,00,000	3,00,000		

### **Source of Finance**



Financial Projection (BDT)						
	Daily	Monthly	1			

3,825

3,825

675

114,750

114,750

20,250

1,000

1,000

5,000

100

100

417

8,367

11,883

750

1,377,000

1,377,000

243,000

12,000

9,000

12,000

60,000

1,200

1,200

5,000

100,400

142,600

60,000

2nd Year

1,701,000

1,701,000

1,445,850

1,445,850

255,150

12,000

9,500

14,000

60,000

1,500

1,500

5,000

103,500

151,650

60,000

Particular	Daily	Monthly	1st Year		
Revenue (sales)					
Rice, Pulse, Sugar, Flour, Biscuit,					
Chanachur, Soap, Soft drinks, oil, Milk etc	4,500	135,000	1,620,000		
Total Sales (A)	4,500	135,000	1,620,000		

**Less. Variable Expense** 

**Total variable Expense (B)** 

**Less. Fixed Expense** 

**Electricity Bill** 

Transportation

Entertainment

**Non Cash Item** 

**Total Fixed Cost** 

Net Profit (E) [C-D)

**Investment Payback** 

Depreciation

Salary (self)

Guard

Rice, Pulse, Sugar, Flour, Biscuit,

Mobile bill & SMS Monitoring

Chanachur, Soap, Soft drinks, oil, Milk etc

Contribution Margin (CM) [C=(A-B)

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	142,600	151,650
1.3	Depreciation (Non cash item)	5,000	5,000
1.4	Opening Balance of Cash Surplus		87,600
	Total Cash Inflow	247,600	244,250
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	87,600	184,250

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

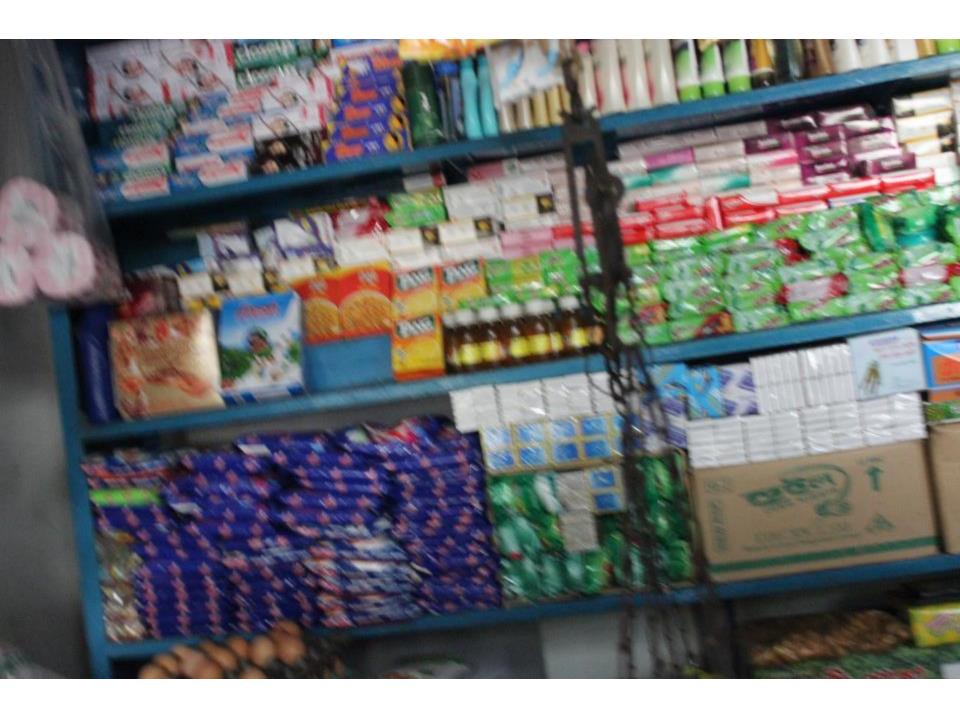
### THREATS

Theft

Fire

Political unrest

# Pictures

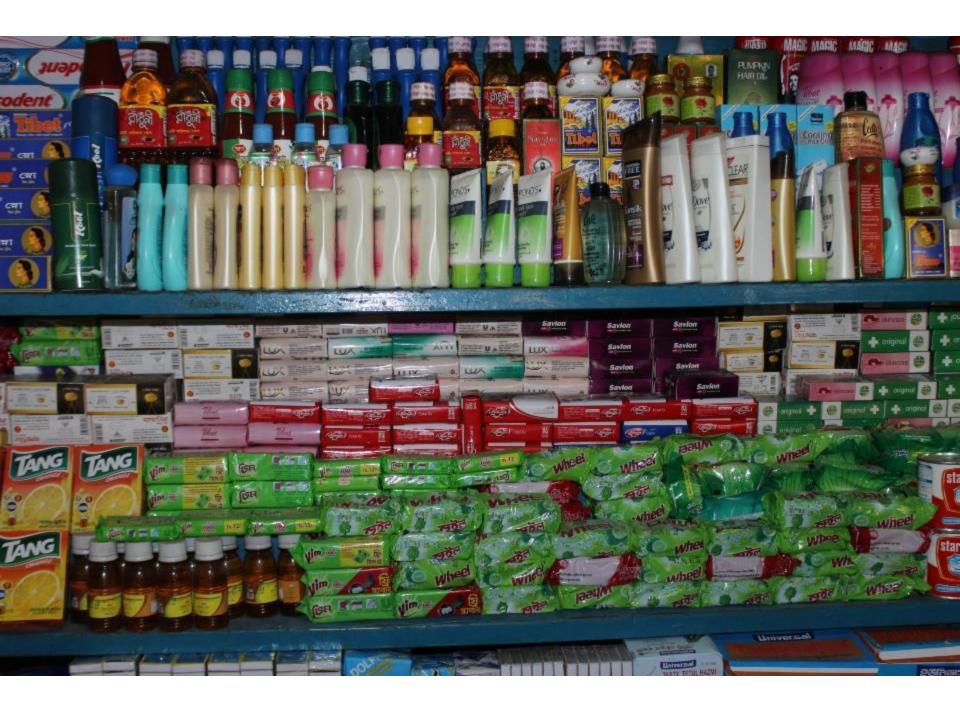






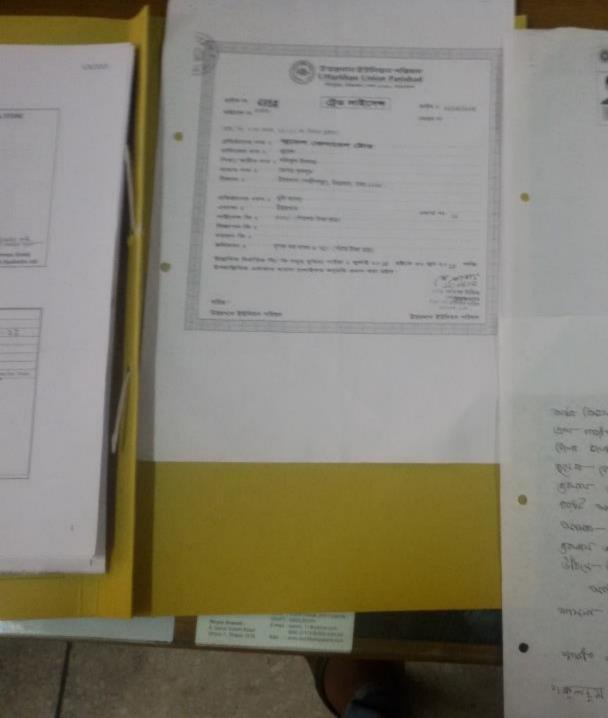














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# **FAMILY PICTURE**

