Proposed NU Business Name: FARID TIMBERS & FURNITURE HOUSE



Project identification and prepared by: Md. Atikur Rahman, Elenga Unit, Tangail

Project verified by: Md. Mizanur Rahman Patwary

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Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	FARID		
Age	:	01-01-1985 (30 Years)		
Education, till to date	:	Class Five		
Marital status	:	Married		
Children		2 Daughters		
No. of siblings:	:	1 Brother and 2 Sisters		
Address		Vill: Hinnai Para, P.O: D. Elenga, P.S: Kalihati, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father MOST. MODHUMALA MD. ABU SAIEED Branch: Elenga Kalihati, Centre # 30(Female), Member ID: 4732 Group No: 03 Member since: 15-02-1993 (22 Years) First Ioan:3,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Outstanding loan: Nill Father No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Seven years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Father's income (Business)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01738-816797
Mother Contact No.	:	01731-008344
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

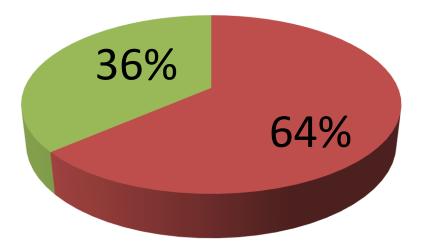
Most. Modhumala is a member of Grameen Bank since 22 years. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in her husband's business.

Proposed Nobin Udyokta Business Info				
Business Name	:	FARID TIMBERS & FURNITURE HOUSE		
Location	:	Bolla Road, Elenga, kalihati, Tangail		
Total Investment in BDT	:	BDT 5,50,000		
Financing	:	Self BDT 3,50,000 (from existing business) 64% Required Investment BDT 2,00,000 (as equity) 36%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Implementation	:	 Manufacturer of Cot, Chair, Table, Showcase, Wear drop, Almirah, Sofa etc. Average 35% gain on sales. The business is operating by entrepreneur. Existing three artisans. After getting equity fund one artisans will be appointed. Collects goods from Naogoan, Ponchogor, Dinajpur. The shop is rented. Agreed grace period is 4 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Cot, Chair, Table, Showcase, Wear drop,					
Almirah, Sofa etc	5,000	150,000	1,800,000		
Total Sales (A)	5,000	150,000	1,800,000		
Less. Variable Expense					
Cot, Chair, Table, Showcase, Wear drop,					
Almirah, Sofa etc	3,250	97,500	1,170,000		
Total variable Expense (B)	3,250	97,500	1,170,000		
Contribution Margin (CM) [C=(A-B)	1,750	52,500	630,000		
Less. Fixed Expense					
Rent		3,500	42,000		
Electricity Bill		1,000	12,000		
Generator Bill		200	2,400		
Mobile Bill		300	3,600		
Transportation		3,000	36,000		
Salary (self)		8,000	96,000		
Salary (staff)		26,000	312,000		
Entertainment		300	3,600		
Total fixed Cost (D)		42,300	507,600		
Net Profit (E) [C-D)		10,200	122,400		

Investment Breakdown					
Particulars	Existing	Propose d	Proposed Total		
Cot, Chair, Table, Showcase, Wear drop, Almirah, Sofa etc	1,45,000	-	1,45,000		
Wood	1,00,000	1,80,000	2,80,000		
Burnish	5,000	20,000	25,000		
Security	1,00,000	-	1,00,000		
Total	3,50,000	2,00,000	5,50,000		

Source of Finance



Entrepreneur's Contribution 350,000
 Investor's Investment 200,000
 Total 550,000

Total 550,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Cot, Chair, Table, Showcase, Wear	7 000	210.000		2 646 000	2 778 200
drop, Almirah, Sofa etc Total Sales (A)	7,000 7,000	210,000 210,000	2,520,000 2,520,000	2,646,000 2,646,000	2,778,300 2,778,300
Less. Variable Expense	-				
Cot, Chair, Table, Showcase, Wear					
drop, Almirah, Sofa etc	4,550	136,500	1,638,000	1,719,900	1,805,895
Total variable Expense (B)	4,550	136,500	1,638,000	1,719,900	1,805,895
Contribution Margin (CM) [C=(A-B)	2,450	73,500	882,000	926,100	972,405
Less. Fixed Expense					
Rent		3,500	42,000	42,000	42,000
Electricity Bill		1,000	12,000	13,000	14,000
Generator Bill		200	2,400	3,000	3,500
Mobile bill & SMS Monitoring		550	6,600	7,000	7,500
Transportation		5,000	60,000	65,000	70,000
Salary (self)		8,000	96,000	96,000	96,000
Salary (staff)		33,000	396,000	396,000	396,000
Entertainment		500	6,000	6,500	7,000
Total Fixed Cost		51,750	621,000	622,000	629,000
Net Profit (E) [C-D)		21,750	261,000	304,100	343,405
Investment Payback			80,000	80,000	80,000

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	200,000		
1.2	Net Profit	261,000	304,100	343,405
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		181,000	405,100
	Total Cash Inflow	461,000	485,100	748,505
2	Cash Outflow			
2.1	Purchase of Product	200,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	80,000	80,000	80,000
	Total Cash Outflow	280,000	80,000	80,000
3	Net Cash Surplus	181,000	405,100	668,505



Strength

Employment: Self: 01 Family:0 Others:04 Experience & Skill : 07 Years Quality goods & services; Skill and experience;

WEAKNESS

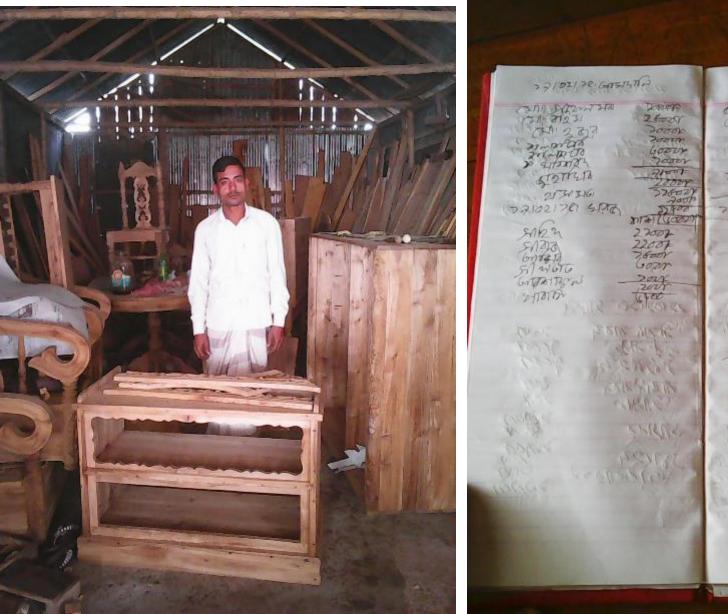
Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures



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গমান পা**ক(মানিক)** নাম হয়। পানে বিজ্ঞান বিভাগ নাম, মেন মানে মিনেলৰ মান, হাজিল বেজা নামেল, উপজেলা, আছিলাৰী, মেলা, মিলাইল।

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পিনীয় পাশ-বেষ্ণাটিয়া)। নাজ কেন জনৈ জিলা দিয়ান নাজ কেন মন্দ্র হৈ প্রায় হৈছে বিষ্ণা হয়। বিষণা হয় প্রায় হয় বিধারতা উপরেশন, জ্ঞানমান্ট রোগ্য বিষয়েন

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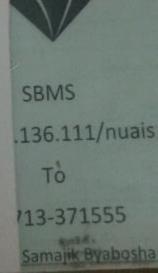
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FAMILY PICTURE

