#### Proposed NU Business Name: FATEMA FARDIN ENTERPRISE



Project identification and prepared by: Md. Abul Khayer, Dhigor Unit, Tangail

Project verified by: Md. Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	KAMRUZZAMAN		
Age	:	10-08-1982 (33 Years)		
Education, till to date	:	Class Ten		
Marital status	:	Married		
Children	:	1 Son and 2 Daughters		
No. of siblings:	:	3 Brothers and 6 Sisters		
Address	:	Vill: Dhighor P.O: Zahidgonj, P.S: Ghatail Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father ANWARA BEGUM ANWARA BEGUM ABDUR RASHID Branch: Brahmmonshason, Centre # 18(Female), Member ID: 2331/1 Group No: 01 Member since: 30-12-1980 <i>(32 Years)</i> First Ioan:1,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Outstanding loan: Nill Younger Borther No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Seven years experience in running business.
Training Info	:	He worked in an workshop for two years and gathered experience.
Other Own/Family Sources of Income	:	Brother's income (Agriculture)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01717-484078
Mother Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhighor Unit, Tangail

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

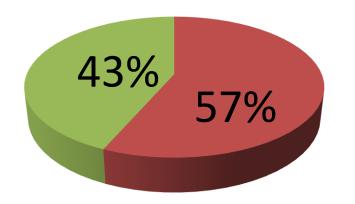
Anwara Begum is a member of Grameen Bank since 32 years. At first she took 1,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in her son's business.

Proposed Nobin Udyokta Business Info				
Business Name	:	FATEMA FARDIN ENTERPRISE		
Location	:	Brahmmonshason Bot tola, Tangail		
Total Investment in BDT	:	BDT 2,30,000		
Financing	:	Self BDT 1,30,000 (from existing business) 5%		
		Required Investment BDT 1,00,000 (as equity) 43%		
Present salary/drawings from business (estimates)	:	BDT 8,000		
Proposed Salary	:	BDT 8,000		
Implementation	•	<ul> <li>Manufacturer of Steel collapsible gate, Window grill, window, door, Pipe etc.</li> <li>Average 30% gain on sales.</li> <li>The business is operating by entrepreneur. Existing two employee.</li> <li>After getting equity fund two employee will be appointed.</li> <li>Collects goods from Ghatail, Kalihati, Tangail.</li> <li>The shop is rented.</li> <li>Agreed grace period is 4 months.</li> </ul>		

Existing Busin			N/ 1
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Steel collapsible gate, Window grill, window, door,			
Pipe, Rack etc	3,500	105,000	1,260,000
Car Body Repairing	200	6,000	72,000
Bondhu Chula	250	7,500	90,000
Total Sales (A)	3,950	118,500	1,422,000
Less. Variable Expense			
Steel collapsible gate, Window grill, window, door,			
Pipe, Rack etc	2,450	73,500	882,000
Bondhu Chula	175	5,250	63,000
Total variable Expense (B)	2,625	78,750	945,000
Contribution Margin (CM) [C=(A-B)	1,325	39,750	477,000
Less. Fixed Expense			
Rent		2,500	30,000
Electricity Bill		2,500	30,000
Mobile Bill		200	2,400
Transportation		1,000	12,000
Salary (self)		8,000	96,000
Salary (staff)		15,500	186,000
Entertainment		300	3,600
Guard		200	2,400
Total fixed Cost (D)		30,200	362,400
Net Profit (E) [C-D)		9,550	114,600

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Steel collapsible gate, Window grill, window, door, Pipe, Rack etc	15,000	-	15,000			
Squire bar, Flat bar, Z bar	5,000	20,000	25,000			
Wielding Machine, Drill Machine, Shan Machine,	65,000	-	65,000			
Bhaj Machine,	-	60,000	60,000			
Plain sheet	-	20,000	20,000			
Cash (Bhaj Machine)	20,000	-	20,000			
Security	25,000	-	25,000			
Total	1,30,000	1,00,000	2,30,000			

### **Source of Finance**



Entrepreneur's Contribution 130,000
 Investor's Investment 100,000

Total 230,000

Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Steel collapsible gate, Window grill, window, door,				
Pipe, Rack etc	6,000	180,000	2,160,000	2,268,000
Car Body Repairing	250	7,500	90,000	94,500
Bondhu Chula	250	7,500	90,000	94,500
Total Sales (A)	6,500	195,000	2,340,000	2,457,000
Less. Variable Expense				
Steel collapsible gate, Window grill, window, door,				
Pipe, Rack etc	4,200	126,000	1,512,000	1,587,600
Bondhu Chula	175	5,250	63,000	66,150
Total variable Expense (B)	4,375	131,250	1,575,000	1,653,750
Contribution Margin (CM) [C=(A-B)	2,125	63,750	765,000	803,250
Less. Fixed Expense				
Rent		2,500	30,000	30,000
Electricity Bill		3,000	36,000	40,000
Mobile bill & SMS Monitoring		450	5,400	6,000
Transportation		1,500	18,000	20,000
Salary (self)		8,000	96,000	96,000
Salary (self) (2)		26,000	312,000	312,000
Entertainment		500	6,000	6,500
Guard		200	2,400	3,000
Non Cash Item				
Depreciation		3,417	41,000	41,000
Total Fixed Cost		45,567	546,800	554,500
Net Profit (E) [C-D)		18,183	218,200	248,750
Investment Payback			60,000	60,000

## Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	200,000	
1.2	Net Profit	218,200	248,750
1.3	Depreciation (Non cash item)	41,000	41,000
1.4	Opening Balance of Cash Surplus		199,200
	Total Cash Inflow	459,200	488,950
2	Cash Outflow		
2.1	Purchase of Product	200,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	260,000	60,000
3	Net Cash Surplus	199,200	428,950



# Strength

Employment: Self: 01 Family:0 Others:04 Experience & Skill : 05 Years Quality goods & services; Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### **T**<sub>HREATS</sub>

Theft Fire Political unrest Pictures









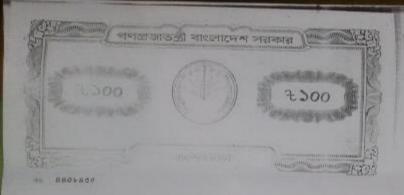






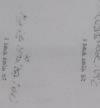






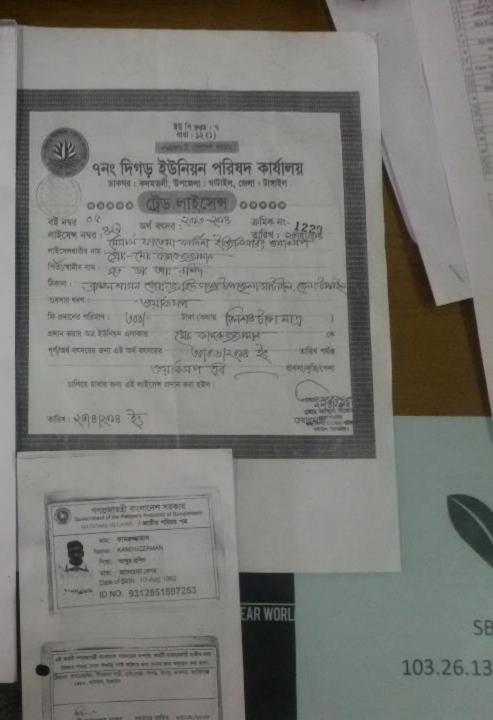
দোজান জড়ার চুন্ডিপত্র দলিগ

এম গব্দ মহা মানিজ । এ মেরা আমুন ধনি, পিয়া মৃত । খনি মুন্নী , ধর্ম । ইসনাম , পেশা । ধনেসা , সাজিন । প্রাথমান্যান্দ, উপজেলা । মানিজি , জেনা ও ইলিসেইন



এর পান্ধ ( অভানিয়া ) : মোহ আমর্জনেমান , পিঙার মৃত ভার আর বলিন , গম : ইপানাম , পেশা র বাবনা , পান্দিন র দিশার, উপজেলা : আইিইল, এজনা র উপ্লোইন ।

প্রথম করণ-মাজে নাম বরন করিয়া লোকন মারের মুক্তিপত্র প্রদিন্য থাকা আক্ত করিমান । আমি ১৯ পক্ষ আমার বানবায়িক নানা কাজে নগদ জকার বিশেষ প্রয়োগ্রন হারমান জক জাকা জনা কেনা উপার্টে সংগদ করিছে না পারিবা আমার লোকার ধনটি আপনি ২৪ পক্ষের নিকট প্রায়া নিকে উল্লুক হারায়ে এবং আপনি ২৪ পক্ষ উক্ত লোকাল সমার লাভা নিকে উল্লুক হারমান হার লোকান গায়টির জন্মনত করণা নিকট প্রায় বিশিষ্ট বিশেষ হার্বারে । নিকা নগদ এক জেগে রহন করিয়া হার কোকান মরটি আপনি ২৪ পক্ষ আপনার নিকট প্রায় বালা কিয়া মানা দিশা ।



## **FAMILY PICTURE**

