

Grameen kalyan Proposed NU Business Name : Hazrat Jalal uddin cow fattening farm.



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Kamruzzaman Apel Vill: Dahakula, Post: Dahakula Upazilla : Kushtia, District: Kushtia
Age	:	31 Years.
Marital status	:	Married.
No. of siblings:	:	2 (Two) brothers.
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others		Mother
Education, till to date	:	Class Ten 2

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Farmer
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		No formal training but he has Four years cow rearing experiences. He will also get support from her Mother.
Other Own/Family Sources of Income	••	Father's income from homeopathic Clinic.
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01838287791
National ID number	:	19845017918000015.
NU Project Source/Reference	:	GK

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2005. At first she took GB loan BDT 10,000 (Ten thousand) and bought a cow. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

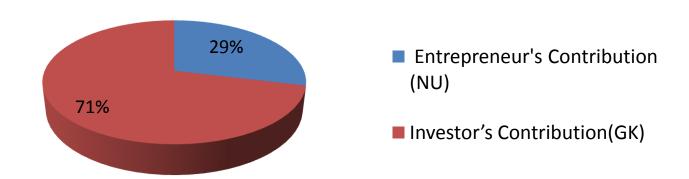
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Business Name	:	Hazrat Jalal uddin Cow Fattening Farm.		
Address/ Location	:	Dahakula, Kushtia.		
Total Investment in BDT	:	BDT 3,02,000/-		
Financing	:	Self financing: BDT 87,000/-		
		Required Investment: BDT 2,15,000/- (as equity).		
Present salary/drawings from business	:	Nil .		
Proposed Salary	:	BDT 2,000 (Two thousand only).		
Proposed Business		Start with having 3 cows @ TK. 50,000/- each;		
Implementation Plan:	:	In every six months the 3 cows will be sold and new cow will purchase; i.e. each cycle of cow fattening will be for six months;		
		Feeding cost of each cow/cycle = BDT 20000/-,.		
		Selling price of each cow after every cycle = BDT 90,000/-;		
		Expected doctor and medicine cost for each cow per cycle = 1,000/-;		
		Payback period to the investor is 3 years;		
		Expected date to start the project is Early 2015. 5		

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
Investments in differen	t categories	•	
Cow Shade	60,000	10000	70,000
Cow (Three cows)		150,000	150,000
3 Cow feeding for six month		60,000	60,000
Water Supply Motor		7,000	7,000
Fan & Electrical fittings		5,000	5,000
Cash in hand	10000	0	10,000
Total Capital	70,000	232,000	302,000

Source of Finance

Source	Amount in BDT	In %
Entrepreneur's Contribution (NU)	87,000	29%
Investor's Contribution(GK)	215,000	71%
Total Investment	302,000	100%



FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)				Year 2 (BD)T)	Year 3 (BDT)		
Particulars	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly 1st Cycle+2n d Cycle)
Revenue:									
Estimated Sales (Cow)	270,000	270,000	540,000	297,000	297,000	594,000	326,700	326,700	653,400
Cow Dung Sales	5,400	5,400	10,800	5,670	5,670	11,340	5,954	5,954	11,907
(A) Total Revenue	275,400	275,400	550,800	302,670	302,670	605,340	332,654	332,654	665,307
Less: Cost of sales									•
Cow Cost	150,000	150,000	300,000	157,500	157,500	315,000	165,375	165,375	330,750
Cow Food	60,000	60,000	120,000	63,000	63,000	126,000	66,150	66,150	132,300
(B) Total Cost of Sales	210,000	210,000	420,000	220,500	220,500	441,000	231,525	231,525	463,050
Gross profit (GP) [C=(A-B)]	65,400	65,400	130,800	82,170	82,170	164,340	101,129	101,129	202,257
Less: Operating Cos	sts:								
Electricity bill	1200	1200	2,400	1,200	1,200	2,400	1,500		
Transportation	3000	3000	6,000	3,150	3,150	6,300	3,308	3,308	6,615
Doctors and Medicine	3000	3000	6,000	3,150	3,150	6,300	3,308	3,308	6,615
Mobile bill	900	900	1,800	945	945	1,890	992	992	1,985
Proposed salary	12,000	12,000	24,000	18,000	18,000	36,000	18,000	18,000	36,000
Other Expenses	1200	1200	2,400	1,260	1,260	2,520	1,323	1,323	2,646
Non Cash Item:									
Depreciation Expenses	3000	3000	6,000	3,000	3,000	6,000	3,000	3,000	6,000
Total Operating Cost (D)	24,300	24,300	48,600	30,705	30,705	61,410	31,430	31,430	62,861
(C-D)Net Profit:	41,100	41,100	82,200	51,465	51,465	102,930	69,698	69,698	139,397
Retained Income:			82,200	102,930			139,397		

Notes: 1. Agreed Grace period: Six Months.

2. **Investment Payback schedule:** Half Yearly installment including ownership transfer fee after six months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3		
Cash inflow:	<u>.</u>				
Opening Balance	0	314,200	327,130		
Capital Infusion by UDYOKTA	87000	0	0		
Capital Infusion by Investor	215000	0	0		
Sales	550,800	605,340	665,307		
Total Receipts	852,800	919,540	992,437		
Cash Outflow:					
Cost of goods sold	420,000	441,000	463,050		
Operating expenses	48,600	61,410	62,861		
Payback to investor	70,000	90,000	98,000		
Total payment	538,600	592,410	623,911		
Closing Balances	314,200	327,130	368,526		

SWOT ANALYSIS

STRENGTH Employment: Self: 1 Others (beyond family): 0 Future employment: 0 Ownership in his own name.	W EAKNESS ☐ Shortage of foods in rainy season.
OPPORTUNITIES Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years.	THREATS Theft; Disease.

Presented at 3rd SB Ex. Design Lab on 29th April, 2015 at Grameen Kalyan

Thank you



Family photo

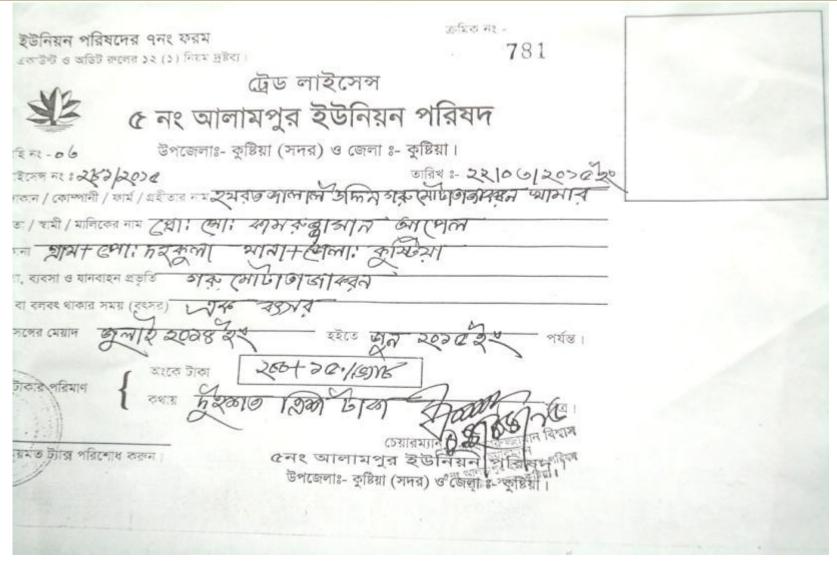








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