

Grameen kalyan Proposed NU Business Name : Shovon Cow Fattening Farm.



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Shovon Mridha Vill: Bottoil (Mia Para), Post: Bisic Upazilla: Kushtia, District: Kushtia		
Age	:	18 Years.		
Marital status	:	Single.		
No. of siblings:	:	2 (Two) brothers		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others		Mother Father Mst. Mamataj Begum Md. Mofajjal Mridha Branch: Alampur, Group # 01, Centre # 04/M, Loan no.:1051 Member since: 2010, First loan: Tk. 4,000 Existing GB Loan: 20,000, Outstanding: 17,800 Father No Nil Nil Nil		
Education, till to date	:	SSC 2		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Agriculture farming
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		No formal training but he has four years cow rearing experiences. He will also get support from her Mother.
Other Own/Family Sources of Income	:	Father's income from manson Work.
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01925175602
National ID number	:	19995037950021417
NU Project Source/Reference	:	GK

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2010. At first she took GB loan BDT 4,000 (Four thousand) and bought a cow. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

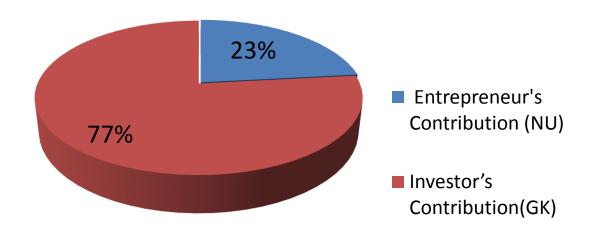
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Business Name	:	Shovon Cow Fattening Farm		
Address/ Location	••	Bottoil, (Miapara,) Kushtia.		
Total Investment in BDT	:	BDT : 1,82,500/-		
Financing	:	Self financing: BDT: 42,500/-		
		Required Investment: BDT :1,40,000/- (as equity).		
Present salary/drawings from business	:	Nil .		
Proposed Salary	:	BDT 2,000 (Two thousand only).		
Proposed Business		Start with having 3 cows @ TK. 30,000/- each;		
Implementation Plan:	:	In every six months the 3 cows will be sold and new cow will purchase; i.e. each cycle of cow fattening will be for six months;		
		Feeding cost of each cow/cycle = BDT 15,000/-;		
		Selling price of each cow after every cycle = BDT 65,000/-;		
		Expected doctor and medicine cost for each cow per cycle = 1,000/-;		
		Payback period to the investor is 3 years;		
		Expected date to start the project is Early 2015.		

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Proposed (BDT)	Total (BDT)
Investments in different categor	ories:	
Cow Shade	40000	40,000
Cow (Three cows)	90,000	90,000
3 Cow feeding for six month	45,000	45,000
Fan & Electrical fittings	2,500	2,500
Cash in hand	5,000	5,000
Total Capital	182,500	182,500

Source of Finance

Source	Amount in BDT	In %
Entrepreneur's Contribution (NU)	42,500	23
Investor's Contribution(GK)	140,000	77
Total Investment	182,500	100%



FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			}	Year 2 (BDT)			Year 3 (BDT)		
Particulars	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly 1st Cycle+2n d Cycle)	
Revenue:										
Estimated Sales (Cow)	195,000	195,000	390,000	214,500	214,500	429,000	235,950	235,950	471,900	
Cow Dung Sales	5,400	5,400	10,800	5,670	5,670	11,340	5,954	5,954	11,907	
(A) Total Revenue	200,400	200,400	400,800	220,170	220,170	440,340	241,904	241,904	483,807	
Less: Cost of sales	<u> </u>									
Cow Cost	90,000	90,000	180,000	94,500	94,500	189,000	99,225	99,225	198,450	
Cow Food	45,000	45,000	90,000	47,250	47,250	94,500	49,613	49,613	99,225	
(B) Total Cost of Sales	135,000	135,000	270,000	141,750	141,750	283,500	148,838	148,838	297,675	
Gross profit (GP) [C=(A-B)]	65,400	65,400	130,800	78,420	78,420	156,840	93,066	93,066	186,132	
Less: Operating Co										
Electricity bill	1200	1200	2,400	1,200	1,200	2,400	1,500	1,500	3,000	
Transportation	3000	3200	6,200	3,150	3,360	6,510	3,308	3,528	6,836	
Doctors and Medicine	3000	3000	6,000	3,150	3,150	6,300	3,308	3,308	6,615	
Mobile bill	900	900	1,800	945	945	1,890	992	992	1,985	
Proposed salary	12,000	12,000	24,000	18,000	18,000	36,000	18,000	18,000	36,000	
Other Expenses	1200	1200	2,400	1,260	1,260	2,520	1,323	1,323	2,646	
Non Cash Item:										
Depreciation Expenses	3000	3000	6,000	3,000	3,000	6,000	3,000	3,000	6,000	
Total Operating Cost (D)	24,300	24,500	48,800	30,705	30,915	61,620	31,430	31,651	63,081	
(C-D)Net Profit:	41,100	40,900	82,000	47,715	47,505	95,220	61,636	61,415	123,051	
Retained Income:			82,000			95,220			123,051	

- Notes: 1. Agreed Grace period: Six Months.
 - 2. **Investment Payback schedule:** Half Yearly installment including ownership transfer fee after six months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3			
Cash inflow:	Cash inflow:					
Opening Balance	0	214,500	251,720			
Capital Infusion by UDYOKTA	42500	0	0			
Capital Infusion by Investor	140000	O	0			
Sales	400,800	440,340	483,807			
Total Receipts	583,300	654,840	735,527			
Cash Outflow:						
Cost of goods sold	270,000	283,500	297,675			
Operating expenses	48,800	61,620	63,081			
Payback to investor	50,000	58,000	60,000			
Total payment	368,800	403,120	420,756			
Closing Balances	214,500	251,720	314,771			

SWOT ANALYSIS

STRENGTH Employment: Self: 1 Others (beyond family): 0 Future employment: 0 Ownership in his own name.	W EAKNESS ☐ Shortage of foods in rainy season.
OPPORTUNITIES Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years.	THREATS Theft; Disease.

Presented at 3rd Ex. SB Design Lab on April 29, 2015 at Grameen Kalyan

Thank you

Pictures

Family photo





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