



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Sohag Hossain Vill: Bottoil (Mia Para), Post: Bisic Upazilla : Kushtia, District: Kushtia
Age	:	18 Years.
Marital status	:	Single.
No. of siblings:	:	1 (One) brother and 2 (Two) sisters.
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others		Mother Father Mst. Monwara Begum Md. Tofazzal Hossain Branch: Alampur, Group # 07, Centre # 4/M, Loan no.:1243, Member since: 1997, First Ioan: Tk. 4,000 Last GB Loan: 10,000, Outstanding: All Paid. Father No Nil Nil Nil
Education, till to date	:	Class Ten 2

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Farmer
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		No formal training but he has three years cow rearing experiences. He will also get support from her Mother & Father.
Other Own/Family Sources of Income		Father's income from Agricultural Work
Other Own/Family Sources of Liabilities		Nil
Contact number	:	01850577954
National ID number	-	19975037950004501 (Birth Certificate)
NU Project Source/Reference	:	GK

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 1997. At first she took GB loan BDT 4,000 (Four thousand) and expenses agricultural work. Subsequently she borrowed loan from GB for several times for different activities including agricultural work and cow rearing business.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

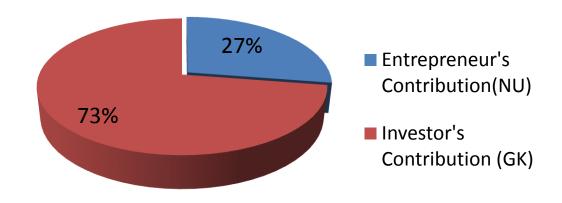
Business Name	:	Sohag Cow Fattening Farm.		
Address/ Location	:	Bottoil (Mia Para), Kushtia.		
Total Investment in BDT	:	BDT : 1,93,000/-		
Financing	:	Self financing:BDT : 53,000/-Required Investment:BDT :1,40,000/- (as equity).		
Present salary/drawings from business	:	Nil .		
Proposed Salary	:	BDT 2,000 (Two thousand only).		
Proposed Business Implementation Plan:		 Start with having 3 cows @ TK. 30,000/- each; In every six months the 3 cows will be sold and new cow will purchase; i.e. each cycle of cow fattening will be for six months; Feeding cost of each cow/cycle = BDT 15,000/-; Selling price of each cow after every cycle = BDT 65,000/-; Expected doctor and medicine cost for each cow per cycle = 1,000/-; Payback period to the investor is 3 years; Expected date to start the project is Early 2015. 5 		

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Proposed (BDT)	Total (BDT)				
Investments in different categories:						
Cow Shade (Repair)	50,000	50,000				
Cow (Three cows)	90,000	90,000				
3 Cows feeding for six month	45,000	45,000				
Fan & Electrical fittings	3,000	3,000				
Cash in hand	5,000	5,000				
Total Capital	193,000	193,000				

Source of Finance

Source	Amount in BDT	in (%)
Entrepreneur's Contribution(NU)	53,000	27
Investor's Contribution (GK)	140,000	73
Total Investment	193,000	100%





	Year 1 (BDT)			,	Year 2 (BD	<i>T</i>)	Year 3 (BDT)		
Particulars	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly 1st Cycle+2nd Cycle)
Revenue:									
Estimated Sales (Cow)	195,000	195,000	390,000	214,500	214,500	429,000	235,950	235,950	471,900
Cow Dung Sales	5,400	5,400	10,800	5,670	5,670	11,340	5,954	5,954	11,907
(A) Total Revenue	200,400	200,400	400,800	220,170	220,170	440,340	241,904	241,904	483,807
Less: Cost of sales									
Cow Cost	90,000	90,000	180,000	94,500	94,500	189,000	99,225	99,225	198,450
Cow Food	45,000	45,000	90,000	47,250	47,250	94,500	49,613	49,613	
(B) Total Cost of Sales	135,000	135,000	270,000	141,750	141,750	283,500	148,838	148,838	297,675
Gross profit (GP) [C=(A-B)]	65,400	65,400	130,800	78,420	78,420	156,840	93,066	93,066	186,132
Less: Operating Co	sts:								
Electricity bill	1200	1200	2,400	1,260	1,260	2,520	1,323	1,323	2,646
Transportation	1500	1500	3,000	1,575	1,575	3,150	1,654	1,654	3,308
Doctors and Medicine	3000	3000	6,000	3,150	3,150	6,300	3,308	3,308	6,615
Mobile bill	900	900	1,800	945	945	1,890	992	992	1,985
Proposed salary	12,000	12,000	24,000	18,000	18,000	36,000	18,000	18,000	36,000
Other Expenses	1200	1200	2,400	1,260	1,260	2,520	1,323	1,323	2,646
Non Cash Item:									
Depreciation Expenses	3000	3000	6,000	3,000	3,000	6,000	3,000	3,000	6,000
Total Operating Cost (D)	22,800	22,800	45,600	29,190	29,190	58,380	29,600	29,600	59,199
(C-D)Net Profit:	42,600	42,600	85,200	49,230	49,230	98,460	63,467	63,467	126,933
Retained Income:			85,200			98,460			126,933

Notes: 1. Agreed Grace period: Six Months.

2. Investment Payback schedule: Half Yearly installment including ownership transfer fee after six months grace period.

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CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3			
Cash inflow:						
Opening Balance	0	228,200	268,780			
Capital Infusion by UDYOKTA	53000	0	0			
Capital Infusion by	140000	0	0			
Investor	140000	0	0			
Sales	400,800	440,340	483,807			
Total Receipts	593,800	668,540	752,587			
Cash Outflow:						
Cost of goods sold	270,000	283,500	297,675			
Operating expenses	45,600	58,260	59,553			
Payback to investor	50,000	58,000	60,000			
Total payment	365,600	399,760	417,228			
Closing Balances	228,200	268,780	335,359			



STRENGTH Employment: Self: 1 Others (beyond family): 0 Future employment: 0 Ownership in his own name. 	WEAKNESS Shortage of foods in rainy season.
Opportunities Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years.	THREATS Theft; Disease.

Presented at 3rd Ex. SB Design Lab on April 29, 2015 at Grameen Kalyan

Thank you

Pictures

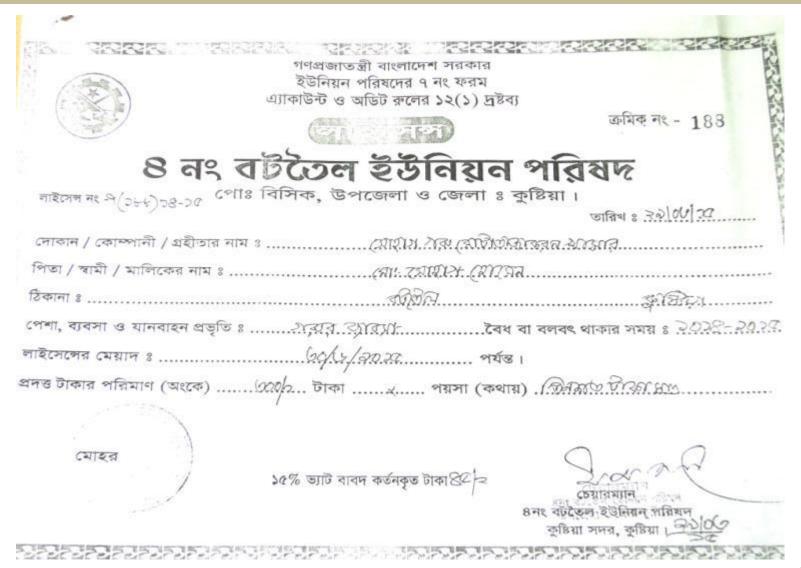
Family photo







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Thank You