

Proposed NU Business Name: **LABBIB TELECOM**



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Bashon Unit, Gazipur

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta

| | | |
|--|---|---|
| Name | : | MD FAISAL AHAMMED |
| Age | : | 31-12-1989 (25 Years) |
| Education, till to date | : | HSC Pass |
| Marital status | : | Single |
| Children | : | N/A |
| No. of siblings: | : | 1 Brother |
| Address | : | Vill: Bhogra P.O: National University P.S: Gazipur sadar Dist: Gazipur |
| Parent's and GB related Info | | |
| (i) Who is GB member | : | Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/> |
| (ii) Mother's name | : | MOST. JOBEDA KHATUN |
| (iii) Father's name | : | MD GOLZAR HOSSAIN |
| (iv) GB member's info | : | Branch: Gacha Gazipur, Centre # 56 (Female), Member ID: 5255/1, Group No: 02 Member since: 07-05-2002 (13 Years) First loan: 8,000 taka. |
| Further Information: | | Existing loan: BDT 50,000 Outstanding loan: BDT 17,000 |
| (v) Who pays GB loan installment | : | Father |
| (vi) Mobile lady | : | No |
| (vii) Grameen Education Loan | : | No |
| (viii) Any other loan like GB, BRAC ASA etc.. | : | No |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| | | |
|---|---|--|
| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
| Business Experiences and Training Info | : | Two years experience in running business. He has no training. |
| Other Own/Family Sources of Income | : | Father's income (Business) |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01925-955544 |
| Mother Contact No. | : | 01922-007397 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Gazipur |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Most. Jobeda Khatun is a member of Grameen Bank since 12 years. At first she took 8,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in husband shop business.

Proposed Nobin Udyokta Business Info

| | | |
|---|---|--|
| Business Name | : | LABBIB TELECOM |
| Location | : | Jewel Market, Bhogra, Gazipur |
| Total Investment in BDT | : | BDT 1,55,000 |
| Financing | : | Self BDT 80,000 (from existing business) 52% Required Investment BDT 75,000 (as equity) 48% |
| Present salary/drawings from business (estimates) | : | BDT 4,500 |
| Proposed Salary | : | BDT 4,500 |
| Implementation | : | <ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Electric switch, Socket, Holder, Bulb, Regulator, Mobile Charger, Headphone, Battery, Card reader, Caching, Sound box, Router, Computer Power Hot gun etc.▪Mobile phone servicing here.▪Provide Flexi-load service.▪Average 20% gain on sales.▪The business is operating by entrepreneur. Existing no employee.▪Collects goods from Joydebpur.▪Agreed grace period is 4 months. |

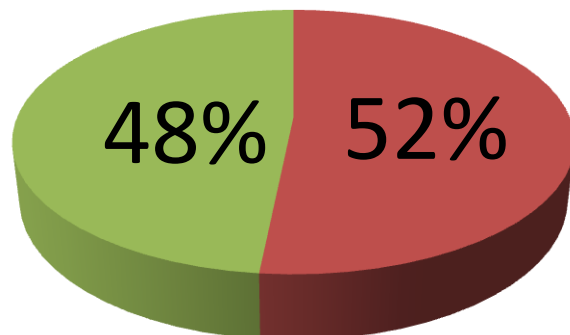
Existing Business (BDT)

| Particular | Daily | Monthly | Yearly |
|---|------------|---------------|----------------|
| Revenue (sales) | | | |
| Electric switch, Socket, Holder, Bulb, Regulator, Mobile Charger, Headphone, Battery, Card reader, Caching, Sound box, Router, Computer Power Hot gun etc | 500 | 15,000 | 180,000 |
| Flexi-load | 54 | 1,620 | 19,440 |
| E-mail, Online service | 100 | 3,000 | 36,000 |
| Mobile servicing | 100 | 3,000 | 36,000 |
| Song download | 100 | 3,000 | 36,000 |
| Total Sales (A) | 854 | 25,620 | 307,440 |
| Less. Variable Expense | | | |
| Electric switch, Socket, Holder, Bulb, Regulator, Mobile Charger, Headphone, Battery, Card reader, Caching, Sound box, Router, Computer Power Hot gun etc | 400 | 12,000 | 144,000 |
| Total variable Expense (B) | 400 | 12,000 | 144,000 |
| Contribution Margin (CM) [C=(A-B)] | 454 | 13,620 | 163,440 |
| Less. Fixed Expense | | | |
| Rent | | 1,500 | 18,000 |
| Electricity Bill | | 500 | 6,000 |
| Internet Bill | | 1,000 | 12,000 |
| Mobile Bill | | 200 | 2,400 |
| Transportation | | 300 | 3,600 |
| Salary (self) | | 4,500 | 54,000 |
| Entertainment | | 300 | 3,600 |
| Total fixed Cost (D) | | 8,300 | 99,600 |
| Net Profit (E) [C-D] | | 5,320 | 63,840 |

Investment Breakdown

| Particulars | Existing | Proposed | Proposed Total |
|---|---------------|---------------|-----------------|
| Electric switch, Socket, Holder, Bulb, Regulator, | 8,000 | - | 8,000 |
| Mobile Charger, Headphone, Battery, Card reader, Caching, | 24,000 | - | 24,000 |
| Sound box, Router, Computer Power Hot gun etc | 32,000 | - | 32,000 |
| Flexi-Load | 10,000 | - | 10,000 |
| Rack and Table | 6,000 | - | 6,000 |
| Decoration | - | 10,000 | 10,000 |
| Ceiling Fan (12 x 2,000) | - | 24,000 | 24,000 |
| Electric product | - | 29,000 | 29,000 |
| Mobile accessories | - | 12,000 | 12,000 |
| Total | 80,000 | 75,000 | 1,55,000 |

Source of Finance



- Entrepreneur's Contribution 80,000
- Investor's Investment 75,000
- Total 155,000

| Financial Projection (BDT) | | | | |
|---|--------------|---------------|----------------|----------------|
| Particular | Daily | Monthly | 1st Year | 2nd Year |
| Revenue (sales) | | | | |
| Electric switch, Socket, Holder, Bulb, Regulator, Mobile Charger, Headphone, Battery, Card reader, Caching, Sound box, Router, Computer Power Hot gun etc | 1,000 | 30,000 | 360,000 | 378,000 |
| Flexi-load | 54 | 1,620 | 19,440 | 20,412 |
| E-mail, Online service | 150 | 4,500 | 54,000 | 56,700 |
| Mobile servicing | 100 | 3,000 | 36,000 | 37,800 |
| Song download | 150 | 4,500 | 54,000 | 56,700 |
| Total Sales (A) | 1,454 | 43,620 | 523,440 | 549,612 |
| Less. Variable Expense | | | | |
| Electric switch, Socket, Holder, Bulb, Regulator, Mobile Charger, Headphone, Battery, Card reader, Caching, Sound box, Router, Computer Power Hot gun etc | 800 | 24,000 | 288,000 | 302,400 |
| Total variable Expense (B) | 800 | 24,000 | 288,000 | 302,400 |
| Contribution Margin (CM) [C=(A-B) | 654 | 19,620 | 235,440 | 247,212 |
| Less. Fixed Expense | | | | |
| Rent | | 1,500 | 18,000 | 18,000 |
| Electricity Bill | | 500 | 6,000 | 6,500 |
| Internet Bill | | 1,000 | 12,000 | 12,000 |
| Mobile bill & SMS Monitoring | | 400 | 4,800 | 5,200 |
| Transportation | | 400 | 4,800 | 6,000 |
| Salary (self) | | 4,500 | 54,000 | 54,000 |
| Entertainment | | 300 | 3,600 | 4,000 |
| Non Cash Item | | | | |
| Depreciation | | 100 | 1,200 | 1,200 |
| Total Fixed Cost | | 8,700 | 104,400 | 106,900 |
| Net Profit (E) [C-D) | | 10,920 | 131,040 | 140,312 |
| Investment Payback | | | 45,000 | 45,000 |

Cash flow projection on business plan (rec. & Pay)

| <i>Sl #</i> | <i>Particulars</i> | <i>Year 1 (BDT)</i> | <i>Year 2 (BDT)</i> |
|-------------|---|---------------------|---------------------|
| 1 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 75,000 | |
| 1.2 | Net Profit | 131,040 | 140,312 |
| 1.3 | Depreciation (Non cash item) | 1,200 | 1,200 |
| 1.4 | Opening Balance of Cash Surplus | | 87,240 |
| | Total Cash Inflow | 207,240 | 228,752 |
| 2 | Cash Outflow | | |
| 2.1 | Purchase of Product | 75,000 | |
| 2.2 | Payment of GB Loan | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 45,000 | 45,000 |
| | Total Cash Outflow | 120,000 | 45,000 |
| 3 | Net Cash Surplus | 87,240 | 183,752 |

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 01 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

লাকিব টেলিকম এন্ড মোবাইল সার্ভিসিং সেন্ট

এখানে মোবাইল এর সিম কার্ড, ব্যাটারী, চার্জার, হেডফোন, কেচিং ও ইত্যাদি সামগ্রী পাওয়া
কম্পিউটার প্রশিক্ষণ দেওয়া হয়। মোবাইল: ০১৯২৫৯৫৫৫৪৪, ০১৬৭৭৪২৬-





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বট-এ ইন্টারনেট
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卡達熱風台
INDO MEDICAL STATION

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KAOS
卡達熱風台
HOT AIR STATION





KADA
卡達熱風台
CARD HEATING STATION

IN ASSOCIATION WITH

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FAMILY PICTURE

