Proposed NU Business Name: NOYON COMPUTER CENTER



PP Identified, Prepared By-Tarannum Fateema (Chandpur Sadar Unit)Verified By- Mr. Abu Musa Bhuiyan

Presented By Md. Nazrul Islam



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	•	Md. Nazrul Islam
Age	•	34 years
Marital status	-	Married
Children	•	1 daughter
No. of siblings:	•	2 brothers, 3 sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF (ix) Others		Mother Mother Mrs. Sufia Begum Md. Jaynal Abedin Pradhaniya Branch: Torpurchondhi Centre # 2/M, Loanee no: 3271/1 Member since 2001, First Ioan: Tk.5000 Existing Ioan: Tk.10000, Outstanding: 5000Taka Nobin Udyokta Yes N/A N/A N/A
Education	•	Degree pass

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Computer servicing stationary
Trade license no	:	00416
Business Experiences	:	10 years+ Previously worked in local computer center. He also runs a computer training center.
Other Own/Family Sources of Income	:	Father (Veterinary Doctor), Brother (Abroad)
Other Own/Family Sources of Liabilities	:	-
NU's contact info	:	01713615441
NU Project Source/Reference	:	GT Chandpur Sadar Unit, Chandpur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of GB member since 2001. At first she took a loan amount of 5000 Taka from Grameen Bank. NU used this loan for his business inception and business development. He also increased his asset from the business income.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Noyon Computer Centre
Address/ Location	:	Holding no: 266-00, Wireless Bazar East, Faridgonj Road, Chandpur.
Total Investment in BDT	:	8,00,000 Taka
Financing	:	Self BDT 5,00,000 (from existing business) 62% Required Investment from GT BDT 3,00,000 (as equity) 38%
Present salary/drawings from business (estimates)	:	8000 Taka
Proposed Salary		8000 Taka
Proposed Business		
(i) % of present gross profit margin	:	20%
(ii) Estimated % of proposed gross profit margin	:	20%
(iii) Agreed grace period	:	11 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Par	ticulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
i)Present stock items Computer (5) Photocopy (2) Camera (2) Printer (3) Others	: - 75000 - 1,00,000 - 40,000 - 24,000 - 2,61,000	5,00,000		
(ii) Proposed items: Computer (2) Photocopy (1) Printer (1) Others	- 30,000 - 80,000 - 24,000 - 3,28,500		3,00,000	
Tota	l Capital	500000	300000	8,00,000

Present Stock items:

Computer-(5*15000)	75000
Photocopy Machine(2*50000)	100000
Camera(2*10000)	20000
Print Color(3*6000)	18000
Mobile Charger (100*70)	7000
Flexi load Mobile(6*1500)	9000
Bkash Mobile(4*1500)	6000
Flexi taka	25000
Bkash taka	50000
DBBL m-banking taka	10000
Stamp	100000
Furniture-	30000
Stationary item-	20000
shop advanced-	30000
 Total	

Total -----

500000 Taka

proposed items :

_			T	otal taka=	286500
8	Offers				2950
	stationary item		1	30,000	30000
6	Stamp	15	1	50,000	50000
5	Bkash Taka		1-	50,000	50000
4	Mobile carger		50	70	3500
3	Printer clour		1	13,000	13000
2	Photo copy		1	80,000	80000
22.0	Computer		2	30,000	60000



Desite to a		Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly				
Income (A)	5500	143000	1716000				
Less: Cost of sales (B)	4400	114400	1372800				
Gross Profit (C) [C=(A-B)]	1100	28600	343200				
Income from bkash &others	200	5200	62400				
Gross Profit	1300	33800	405600				
Less: Operating Costs							
Electricity bill		2000	24000				
Generator bill		100	1200				
Shop Rent		3000	36000				
Night Guard bill		100	1200				
Entertainment		200	2400				
Mobile bill		300	3600				
Present salary/Drawings- self		8000	96000				
Present salary-Employee (3)*5000		15000	180000				
Others cost		100	1200				
Non Cash Item:							
Depreciation Expenses		2690	32280				
Total Operating Cost (D)		31490	377880				
Net Profit (C-D):		2310	27720				



		Year 1 (BD	T)	Year 2 (BDT)			Year 3 (BDT)			
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Estimated Sales (A)	7500	195000	2340000	7600	197600	2371200	8000	208000	2496000	
Less: cost of sales (B)	6000	156000	1872000	6060	160160	1921920	6400	166400	1996800	
Gross Profit (C) [C=(A-B)]	1500	39000	468000	1540	40040	480480	1600	41600	499200	
Income from bkash & others	250	6500	78000	250	6500	78000	250	6500	78000	
Total Gross Profit	1750	45500	546000	1790	46540	558480	1850	48100	577200	
Less: Operating Costs										
Electricity bill		2700	32400		2700	32400		2700	32400	
Shop Rent		3000	36000		3000	36000		3000	36000	
Night Guard bill		100	1200		100	1200		100	1200	
Entertainment		200	2400		200	2400		200	2400	
Mobile Bill (SMS & Reporting inclusive)		300	3600		300	3600		300	3600	
Proposed Salary- Self		8000	96000		8000	96000		8000	96000	
Proposed Salary- Staff (3)		15000	180000		15000	180000		15000	180000	
Others		100	1200		100	1200		100	1200	
Non Cash Item:										
Depreciation Expenses		4440	53280		4440	53280		4440	53280	
Total Operating Cost (D)		33800	405600		33800	405600		33800	405600	
(Net Profit C-D) :		11660	139920		12740	152880		14300	171600	
Payback to GT		120000			120000			120000		
Retained Income:			19920		32880			51600		

CASH FLOW PROJECTION ON BUSINESS PLAN (REC, & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	300000	-	
1.2	Net Profit	139920	152880	171600
1.3	Depreciation (Non cash item)	53280	53280	53280
1.4	Opening Balance of Cash Surplus		68200	154360
	Total Cash Inflow	493200	274360	379240
2.0	Cash Outflow			
2.1	Purchase of Product	300000) –	_
2.2	Payment of GB Loan	5000) –	-
2.3	Investment Pay Back (Including Ownership Tr. Fee)	120000	120000	120000
	Total Cash Outflow	425000	120000	120000
3.0	Net Cash Surplus	68200	154360	259240



S TRENGTH: Longstanding relationship with GB. Experienced, skilled person. Business located in busy market area.	WEAKNESS: Lack of Fund.
OPPORTUNITIES: Would be a bigger entrepreneur. Will create employment opportunities. People will get ICT related services easily.	THREATS: Machinery failure. Load shedding. Political chaos. Theft

Pictures

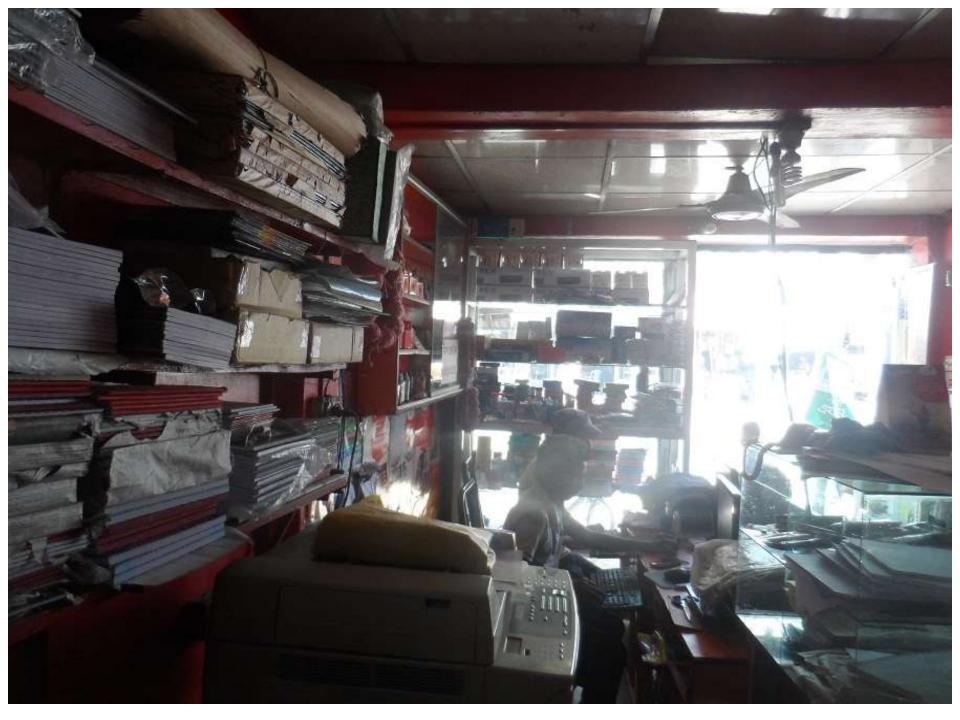
















Presented at GT's 6th Internal SB Design Lab on April 7, 2015 at GT

