Proposed NU Business Name: NOZRUL ENGINEERING WORKSHOP



Project identification and prepared by: Shohel Mollah, Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD NOZRUL ISLAM	
Age	:	19-08-1986 (29 Years)	
Education, till to date	:	Class Two	
Marital status	:	Married	
Children	:	1 Son & 1 Daughter	
No. of siblings:	:	2 Brothers & 2 Sisters	
Address	:	Vill: Aagdholla P.O: Borati P.S: Mirjapur Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father NURJAHAN LATE. MD AZIZ MIA Branch: Vatgram Mirjapur, Centre # 45 (Female), Member ID: 3792, Group No: 05 Member since: 02-05-1984 (30 Years) First loan: 2,000 taka.	
Further Information:		Outstanding loan: Nil	
(v) Who pays GB loan installment(vi) Mobile lady(vii) Grameen Education Loan(viii) Any other loan like GB, BRAC ASA etc	:	Mother No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	Eighteen years experience in running business.
Training Info	:	He worked in a workshop for 10 years.
Other Own/Family Sources of Income		Mother's income (Cow rearing & Agriculture)
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01922-401470
Father Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Nurjahan is a member of Grameen Bank since 30 years. At first she took 2,000 taka loan from Grameen Bank. Nurjahan gradually took loan from GB. Utilize loan in cow rearing and agriculture. She made three tin shed house and purchase 28 dec.

Proposed Nobin Udyokta Business Info			
Business Name	:	NOZRUL ENGINEERING WORKSHOP	
Location	:	Dholla bazar, Tangail	
Total Investment in BDT	:	BDT 5,40,000	
Financing	:	Self BDT 3,40,000 (from existing business) 63%	
		Required Investment BDT 2,00,000 (as equity) 37%	
Present salary/drawings from business (estimates)	:	8,000 Taka	
Proposed Salary	:	10,000 Taka	
Implementation	:	 Manufacturer of Steal trunk, Showcase, Meat save, Almirah, Grill etc. Average 30% gain on sales. The business is operating by entrepreneur. Existing four employee. After getting equity fund two employee will be appointed. Collects goods from Dhaka, Pakulla. The shop is rented. Agreed grace period is 4 months. 	

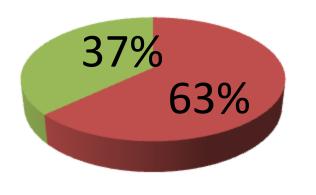
Existing Business	(BDT)
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Existing Dusiness (DD1)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Steal trunk, Showcase, Meat save, Almirah, Grill etc	6,300	189,000	2,268,000			
Total Sales (A)	6,300	189,000	2,268,000			
Less. Variable Expense						
Steal trunk, Showcase, Meat save, Almirah, Grill etc	4,410	132,300	1,587,600			
Total variable Expense (B)	4,410	132,300	1,587,600			
Contribution Margin (CM) [C=(A-B)	1,890	56,700	680,400			
Less. Fixed Expense						
Rent		4,500	54,000			
Electricity Bill		3,000	36,000			
Mobile Bill		500	6,000			
Transportation		3,000	36,000			
Salary (self)		8,000	96,000			
Salary (staff)		27,000	324,000			
Entertainment		500	6,000			
Guard		400	4,800			
Total fixed Cost (D)		46,900	562,800			
Net Profit (E) [C-D)		9,800	117,600			

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Steal trunk (3pcs), Showcase, (2pcs) Meat save (2pcs), Almirah (4pcs), Grill (3pcs), etc.	1,00,000	-	1,00,000
Squire Bar, Flat bar, Z bar,	60,000	-	40,000
Vaj Machine	70,000	-	70,000
Plane Sheet	-	1,10,000	1,10,000
Squire Bar	-	30,000	30,000
Z bar	-	30,000	30,000
Flat bar	-	30,000	30,000
Security	1,10,000	-	1,10,000
Total	3,40,000	2,00,000	5,40,000

Source of Finance



- Entrepreneur's Contribution 340,000
- Investor's Investment 200,000
- Total 540,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd year	
Revenue (sales)						
Steal trunk, Showcase, Meat save,						
Almirah, Grill etc	9,300	279,000	3,348,000	3,515,400	3,691,170	
Total Sales (A)	9,300	279,000	3,348,000	3,515,400	3,691,170	
Less. Variable Expense						
Steal trunk, Showcase, Meat save,						
Almirah, Grill etc	6,510	195,300	2,343,600	2,460,780	2,583,819	
Total variable Expense (B)	6,510	195,300	2,343,600	2,460,780	2,583,819	
Contribution Margin (CM) [C=(A-B)	2,790	83,700	1,004,400	1,054,620	1,107,351	
Less. Fixed Expense						
Rent		4,500	54,000	54,000	54,000	
Electricity Bill		3,000	36,000	38,000	40,000	
Mobile bill & SMS Monitoring		750	9,000	9,500	10,000	
Transportation		5,000	60,000	62,000	64,000	
Salary (self)		10,000	120,000	84,000	84,000	
Salary (staff)		40,000	480,000	480,000	480,000	
Entertainment		700	8,400	9,000	9,500	
Guard		400	4,800	5,200	5,400	
Non Cash Item						
Depreciation		1,167	14,000	14,000	14,000	
Total Fixed Cost		65,517	786,200	755,700	760,900	
Net Profit (E) [C-D)		18,183	218,200	298,920	346,451	
Investment Payback			80,000	80,000	80,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	200,000		
1.2	Net Profit	218,200	298,920	346,451
1.3	Depreciation (Non cash item)	14,000	14,000	14,000
1.4	Opening Balance of Cash Surplus		152,200	385,120
	Total Cash Inflow	432,200	465,120	745,571
2	Cash Outflow			
2.1	Purchase of Product	200,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	80,000	80,000	80,000
	Total Cash Outflow	280,000	80,000	80,000
3	Net Cash Surplus	152,200	385,120	665,571

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:06

Experience & Skill: 18 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Local competitors;

Pictures



























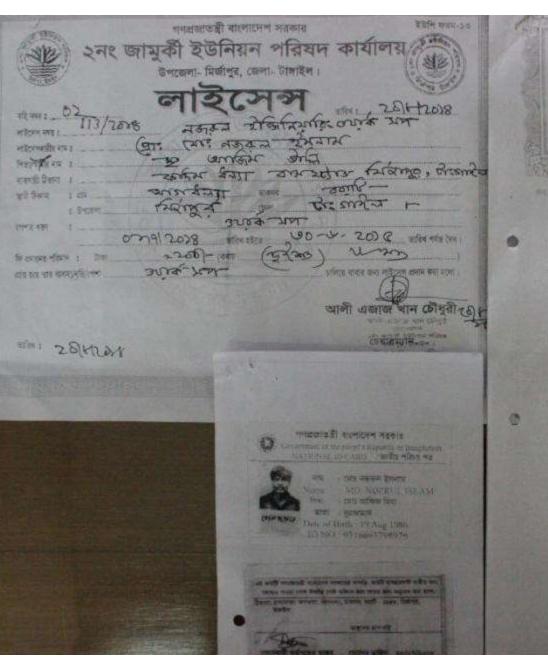














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FAMILY PICTURE

