#### Proposed NU Business Name : Shamim Digital Studio



Md. Nazrul Islam Miji

Project Identified, Verified and prepared by Abul Hasnat (Chandpur Sadar Unit)

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

| Name  |   | Md. Nazrul Islam Miji                     |                        |
|---|---|---|------------------------|
| Age   |   | 26 years                                  |                        |
| Marital status  |   | Unmarried                                 |                        |
| Children  |   | -   |                        |
| No. of siblings:  |   | 3 brothers                                |                        |
| Parent's and GB related Info  |   |   |                        |
| (i) Who is GB member  | : | Mother 🗸                                  | Father                 |
| (ii) Mother's name  | : | Mrs. Saleha Begum                         |                        |
| (iii) Father's name   | : | Mr. Md.Mijanur Rahman                     |                        |
| (iv) GB member's info   | : | Branch: Torpurchondi<br>Loanee no.5494/1, | Centre # Bishnudi-39/m |
|   |   | Member since :2010,                       | First loan: Tk. 20000  |
|   |   | Existing loan: Tk. 45000,                 | Outstanding: Tk. 20000 |
| Further Information:<br>(v) Who pays GB loan installment<br>(vi) Mobile lady<br>(vii) Grameen Education Loan<br>(viii) Any other loan like GCCN, GKF<br>(ix) Others |   | NU<br>N/A<br>N/A<br>N/A<br>N/A            |                        |
| Education   | : | HSC                                       |                        |

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation                         | : | Studio, Computer Services related Business |
|--|---|--|
| Trade License                              |   | 02400                                      |
| Business Experiences                       |   | 5 years                                    |
| Other Own/Family Sources of Income         |   | -  |
| Other Own/Family Sources of<br>Liabilities |   | -  |
| Nu Contact Info                            |   | 01833805039                                |
| NU Project Source/Reference                | : | GT Chandpur Sadar Unit                     |



NU's mother has been a GB member since 2010. She took money to help her son in his existing business. NU's Mother redecorated her living house from the income of GB Loan and other daily necessities.

## **PROPOSED NOBIN UDYOKTA BUSINESS INFO**

| Business Name  | : | Shamim Digital Studio  |
|--|---|--|
| Address/ Location  | : | Shop no Kotha-142/A, Faysal Shopping Complex, Comilla Road, Chandpur.                                |
| Total Investment in BDT  | : | 3,70,000   |
| Financing  | : | Self BDT 2,20,000 (from existing business) 59 %<br>Required Investment BDT 1,50,000 (as equity) 41 % |
| Present salary/drawings from business (estimates)                      | : | 6000   |
| Proposed Salary  |   | 6500   |
| Proposed Business  |   |  |
| (i) % of present gross profit margin                                   | : | 40%  |
| <ul><li>(ii) Estimated % of proposed<br/>gross profit margin</li></ul> |   | 41%  |
| (iii) Agreed grace period  |   | 11 Months  |

# PRESENT & PROPOSED INVESTMENT BREAKDOWN

| Particulars                             |          | Existing Business<br>(BDT)<br>(1) | Proposed (BDT)<br>(2) | Total (BDT)<br>(1+2) |
|---|----------|-----------------------------------|-----------------------|----------------------|
| Existing stock items:                   |          |                                   |                       |                      |
| Advanced-                               | 50,000   |                                   |                       |                      |
| Desk-                                   | 5000     |                                   |                       |                      |
| counter desk-                           | 8000     |                                   |                       |                      |
| wall desk-                              | 5000     |                                   |                       |                      |
| Ist moving glass door-                  | 15000    |                                   |                       |                      |
| 2 <sup>nd</sup> side wall moving glass- | 50000    | 2,20,000                          |                       |                      |
| PC desktop -                            | 24000    |                                   |                       |                      |
| Printer -                               | 22000    |                                   |                       |                      |
| Digital camera-                         | 10,000   |                                   |                       |                      |
| laminator-                              | 8000     |                                   |                       |                      |
| Scanner-                                | 3000     |                                   |                       |                      |
| Epson printer-                          | 16000    |                                   |                       |                      |
| Others-                                 | 4000     |                                   |                       |                      |
| Proposed items:                         |          |                                   |                       |                      |
| Digital camera -                        | 50,000   |                                   | 1,50,000              |                      |
| Photocopy machine-                      | 1,00,000 |                                   |                       |                      |
| Total Capita                            | I        |                                   |                       | 3,70,000             |



| Deutieuleus                   |       | Existing Business (BDT) |        |  |  |  |
|-------------------------------|-------|-------------------------|--------|--|--|--|
| Particulars                   | Daily | Monthly                 | Yearly |  |  |  |
| Sales Income (A)              | 1000  | 30000                   | 360000 |  |  |  |
| Less: Cost of sales (B)       | 550   | 16500                   | 198000 |  |  |  |
| Gross Profit (C) [C=(A-B)]    | 400   | 13500                   | 162000 |  |  |  |
| Less: Operating Costs         |       |                         |        |  |  |  |
| Electricity bill              |       | 900                     | 10800  |  |  |  |
| Shop Rent                     |       | 2500                    | 30000  |  |  |  |
| Night Guard bill              |       | 100                     | 1200   |  |  |  |
| Mobile bill                   |       | 200                     | 2400   |  |  |  |
| Present salary/Drawings- self |       | 6000                    | 72000  |  |  |  |
| Others cost                   |       | 100                     | 1200   |  |  |  |
| Non Cash Item:                |       |                         |        |  |  |  |
| Depreciation Expenses         |       | 1200                    | 14400  |  |  |  |
| Total Operating Cost (D)      |       | 11000                   | 132000 |  |  |  |
| Net Profit (C-D):             |       | 2500                    | 30000  |  |  |  |



|  |       | Year 1 (BD | т)     | Year 2 (BDT) |         |        | Year 3 (BDT) |         |        |
|--|-------|------------|--------|--------------|---------|--------|--------------|---------|--------|
| Particulars                                | Daily | Monthly    | Yearly | Daily        | Monthly | Yearly | Daily        | Monthly | Yearly |
| Estimated Sales (A)                        | 1700  | 51000      | 612000 | 18000        | 54000   | 648000 | 1950         | 58500   | 702000 |
| Less: cost of sales (B)                    | 1000  | 30000      | 360000 | 1050         | 31500   | 378000 | 1150         | 34500   | 414000 |
| Gross Profit (C) [C=(A-B)]                 | 700   | 21000      | 252000 | 750          | 22500   | 270000 | 800          | 24000   | 288000 |
| Less: Operating Costs                      |       |            |        |              |         |        |              |         |        |
| Electricity bill                           |       | 900        | 10800  |              | 900     | 10800  |              | 900     | 10800  |
| Shop Rent                                  |       | 2500       | 30000  |              | 2500    | 30000  |              | 2500    | 30000  |
| Night Guard bill                           |       | 100        | 1200   |              | 100     | 1200   |              | 100     | 1200   |
| Mobile Bill (SMS & Reporting<br>inclusive) |       | 100        | 1200   |              | 100     | 1200   |              | 100     | 1200   |
| Proposed Salary- Self                      |       | 6500       | 78000  |              | 6500    | 78000  |              | 6500    | 78000  |
| Others                                     |       | 100        | 1200   |              | 100     | 1200   |              | 100     | 1200   |
| Non Cash Item:                             |       |            |        |              |         |        |              |         |        |
| Depreciation Expenses                      |       | 2500       | 30000  |              | 2500    | 30000  |              | 2500    | 30000  |
| Total Operating Cost (D)                   |       | 12700      | 152400 |              | 12700   | 152400 |              | 12700   | 152400 |
| (Net Profit C-D) :                         |       | 8300       | 99600  |              | 9800    | 117600 |              | 9800    | 117600 |
| Payback to GT                              |       |            | 60000  |              |         | 60000  |              |         | 60000  |
| Retained Income:                           |       |            | 39600  |              |         | 57600  |              |         | 57600  |

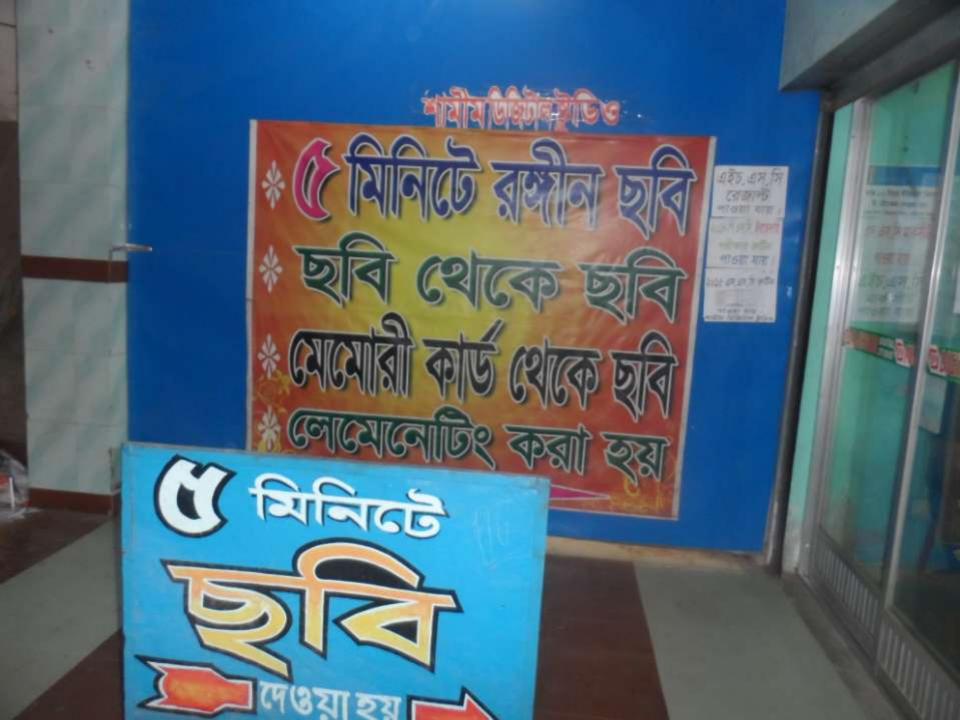
# CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

| SI # | Particulars                                       | Year 1<br>(BDT) | Year 2<br>(BDT) | Year 3<br>(BDT) |
|------|---|-----------------|-----------------|-----------------|
| 1.0  | Cash Inflow                                       |                 |                 |                 |
| 1.1  | Investment Infusion by Investor                   | 150000          |                 |                 |
| 1.2  | Net Profit  | 99600           | 117600          | 117600          |
| 1.3  | Depreciation (Non cash item)                      | 30000           | 30000           | 30000           |
| 1.4  | Opening Balance of Cash Surplus                   |                 |                 |                 |
|      | Total Cash Inflow                                 | 279600          | 147600          | 147600          |
| 2.0  | Cash Outflow                                      |                 |                 |                 |
| 2.1  | Purchase of Product                               | 150000          |                 |                 |
| 2.2  | Payment of GB Loan                                | 20000           |                 |                 |
| 2.3  | Investment Pay Back (Including Ownership Tr. Fee) | 60000           | 60000           | 60000           |
|      | Total Cash Outflow                                | 230000          | 60000           | 60000           |
| 3.0  | Net Cash Surplus                                  | 49600           | 87600           | 87600           |



| STRENGTH<br>Longstanding relationship with GB<br>Experienced<br>Determined to develop business in this<br>category.<br>Well connected with nearby business<br>community & area.           | WEAKNESS:<br>Lack of capital  |
|---|---|
| <b>OPPORTUNITIES:</b><br>To enhance income & job opportunity in<br>future.<br>Growing trend of this kind of work<br>&photography as well as outdoor<br>photography & wedding photography. | <b>T</b> <sub>HREATS</sub> :<br>Load shedding.<br>Theft.<br>Machinery failure . |

Pictures

















## Presented at GT's Internal Design Lab on March 9,2015 at Grameen Trust

