



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

| Name and address | : | Md. Mirajul Islam. Vill- Belghoria (Poshchim para), Post- Swastipur, Upazilla- Kushtia, Dist Kushtia. |
|---|---|---|
| Age | : | 24 Years. |
| Marital status | : | Single. |
| No. of siblings: | : | 2 (Two) Brothers and 1 (One)n Sisters. |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother Father Most. Majeda Khatun. Md. Kalimuddin Seakh. Branch: Alampur; Group # 05, Centre: 54/M, Loan No: 5214 Member Since: 2007, First Loan: Tk. 7,500 |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others | : | Existing Loan: 80,000, Outstanding: 60,640 Father No Nil Nil Nil |
| Education, till to date | : | Class Eight 2 |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Farmer. |
|---|---|---|
| Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.) | | 04 years rearing experiences. He will so get support from his father. |
| Other Own/Family Sources of Income | : | His Father is a farmer. |
| Other Own/Family Sources of Liabilities | : | Nil |
| Contact number | : | 01947305085 |
| National ID number | • | 19915017956000199 |
| NU Project Source/Reference | : | GK |

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2007. At first she took GB loan BDT 7,500 (Seven Thousand Five hundred) and bought a cow. Gradually several times she took GB loan and utilized in cow fattening business and in agricultural work.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

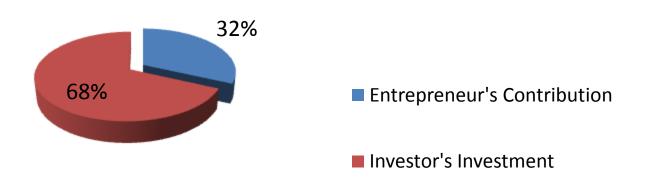
| Business Name | : | Mirajul Cow fattening Farm. | | |
|--|---|---|--|--|
| Address/ Location | : | Belghoria(poshimpara), Swastipur, Kushtia Sadar, Kushtia. | | |
| Total Investment in BDT | : | BDT 2,20,000/- | | |
| Financing | : | Self Financing: BDT 70,000/- Required Investment BDT 1,50,000/- | | |
| Present salary/drawings from business | : | Nil | | |
| Proposed Salary | : | BDT 3,000/- | | |
| Proposed Business Implementation Plan: | : | Start with having 3 cows @ TK. 30,000/- each; In every six moths the 3 cows will be sold and new cow will purchase; i.e. each cycle of cow fattening will be for six months; Feeding cost of each cow/cycle = BDT 15,000/-; Selling price of each cow after every cycle = BDT 65,000/-; Expected doctor and medicine cost for each cow per cycle = 1,000/-; Payback period to the investor is 3 years; Expected date to start the project is Early, 2015. | | |

PRESENT & PROPOSED INVESTMENT BREAKDOWN

| Particulars | Existing Business (BDT) (1) | Proposed Business (BDT) (2) | Total (BDT) (1+2) |
|---|-----------------------------------|-----------------------------------|----------------------|
| Cow Shade | 14,000 | 50000 | 64,000 |
| Cost of 3 cow (Tk. 30,000 per Cow) | | 90000 | 90000 |
| Fan | 2500 | | 2500 |
| Water Supply Motor | | 10000 | 10000 |
| Working Capital (Feeding Cost per cow 15000 per six month and medicine) | | 45,000 | 45,000 |
| Cash in hand | 3500 | 5000 | 8500 |
| Total Capital | 20,000 | 200,000 | 220,000 |

Source of Finance

| Source | Amount in BDT | In % | | | | |
|--------------------------------|---------------|------|--|--|--|--|
| Particulars | | | | | | |
| Entrepreneur's Contribution | 70,000 | 32% | | | | |
| Investor's Investment | 150,000 | 68% | | | | |
| Total Investment | 220,000 | 100% | | | | |



FINANCIAL PROJECTION OF NU BUSINESS PLAN

| | Year 1 (BDT) | | | | Year 2 (BDT |) | Year 3 (BDT) | | | |
|--------------------------------|--------------|-----------|------------------------------------|-----------|-------------|-----------------------------------|--------------|-----------|-----------------------------------|--|
| Particulars | 1st Cycle | 2nd Cycle | Yearly (1st Cycle+2nd Cycle) | 1st Cycle | 2nd Cycle | Yearly(1st Cycle+2nd Cycle) | 1st Cycle | 2nd Cycle | Yearly 1st Cycle+2nd Cycle) | |
| Revenue: | | | | | | | | | | |
| Estimated Sales (Cow) | 195,000 | 195,000 | 390,000 | 214,500 | 214,500 | 429,000 | 235,950 | 235,950 | 471,900 | |
| Cow Dung Sales | 5,400 | 5,400 | 10,800 | 5,670 | 5,670 | 11,340 | 5,954 | 5,954 | 11,907 | |
| (A) Total Revenue | 200,400 | 200,400 | 400,800 | 220,170 | 220,170 | 440,340 | 241,904 | 241,904 | 483,807 | |
| Less: Cost of sal | es | | | | | | | | | |
| Cow Cost | 90,000 | 90,000 | 180,000 | 94,500 | 94,500 | 189,000 | 99,225 | 99,225 | 198,450 | |
| Cow Food | 45,000 | 45,000 | 90,000 | 47,250 | 47,250 | 94,500 | 49,613 | 49,613 | 99,225 | |
| (B) Total Cost of Sales | 135,000 | 135,000 | 270,000 | 141,750 | 141,750 | 283,500 | 148,838 | 148,838 | 297,675 | |
| Gross profit (GP) [C=(A-B)] | 65,400 | 65,400 | 130,800 | 78,420 | 78,420 | 156,840 | 93,066 | 93,066 | 186,132 | |
| Less: Operating | | | | | | | | | | |
| Electricity bill | 1,200 | 1,200 | 2,400 | 1,260 | 1,260 | 2,520 | 1,323 | 1,323 | 2,646 | |
| Transportation | 1,800 | 1,800 | 3,600 | 1,890 | 1,890 | 3,780 | 1,985 | 1,985 | 3,969 | |
| Doctors and Medicine | 3,000 | 3,000 | 6,000 | 3,150 | 3,150 | 6,300 | 3,308 | 3,308 | 6,615 | |
| Mobile bill | 1,020 | 1,020 | 2,040 | 1,071 | 1,071 | 2,142 | 1,125 | 1,125 | 2,249 | |
| Proposed salary | 18,000 | 18,000 | 36,000 | 18,000 | 18,000 | 36,000 | 24,000 | 24,000 | 48,000 | |
| Non Cash Item: | | | | | | | | | | |
| Depreciation Expenses | 3,000 | 3,000 | 6,000 | 3,300 | 3,300 | 6,600 | 3,630 | 3,630 | 7,260 | |
| Total Operating Cost (D) | 28,020 | 28,020 | 56,040 | 28,671 | 28,671 | 57,342 | 35,370 | 35,370 | 70,739 | |
| (C-D)Net Profit: | 37,380 | 37,380 | 74,760 | 49,749 | 49,749 | 99,498 | 57,696 | 57,696 | 115,393 | |
| Retained Income: | | | 74,760 | | | 99,498 | | | 115,393 | |

- Notes: 1. Agreed Grace period: 06 (Six) Months.
- 2. **Investment Payback schedule: Half Yearly** installment including ownership transfer fee after six months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

| | Year 1 | Year 2 | Year 3 | | | | |
|------------------------------|---------------|---------|---------|--|--|--|--|
| Cash inflow: | | | | | | | |
| Opening Balance | 0 | 168,260 | 207,758 | | | | |
| Capital Infusion by UDYOKTA | 70000 | 0 | 0 | | | | |
| Capital Infusion by Investor | 150000 | 0 | 0 | | | | |
| Sales | 400,800 | 440,340 | 483,807 | | | | |
| Total Receipts | 620,800 | 608,600 | 691,565 | | | | |
| Cash Outflow: | Cash Outflow: | | | | | | |
| Cost of goods sold | 270,000 | 283,500 | 297,675 | | | | |
| Operating expenses | 56,040 | 57,342 | 70,739 | | | | |
| Fixed Asset | 76500 | 0 | 0 | | | | |
| Payback to investor | 50,000 | 60,000 | 70,000 | | | | |
| Total payment | 452,540 | 400,842 | 438,414 | | | | |
| Closing Balances | 168,260 | 207,758 | 253,151 | | | | |



| STRENGTH Employment: Self: 1 Others (beyond family): 0 Future employment: 0 | W EAKNESS ☐ Shortage of foods in rainy season. |
|---|--|
| □Ownership in his own name | |
| OPPORTUNITIES Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years. | THREATS Theft; Disease. |

Presented at 2nd SB Ex. Design Lab on 21st March, 2015 at Grameen Kalyan

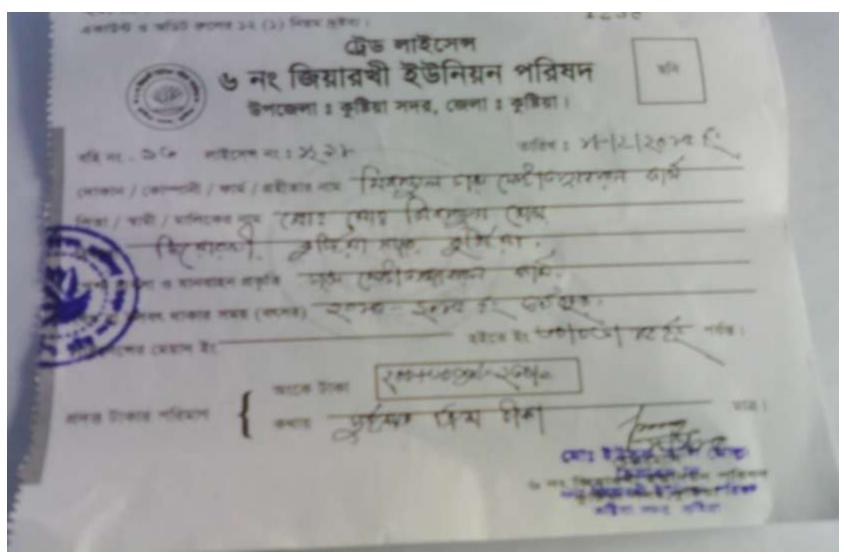
Thank you



Family photo



Trade License



Thank You