## **JINNAT BAMBOO WALL**



Project identification by: Shohel Mollah, Jamurkee Unit, Jamurkee, Tangail Project prepared by: Md Rafiqul Islam

### Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	JINNAT		
Age	:	22-08-1981 (33 Years)		
Education, till to date	:	Signature		
Marital status	:	Married		
Children	:	1 son & 1 daughter		
No. of siblings:	:	5 Brothers & 2 Sister		
Address	:	Vill: Pakulla, P.O: Jamurkee, P.S: Mirzapur, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father RUPBANU Late. Nayeb Ali Branch: Jamurkee Mirzapur, Centre # 40 (Female), Member ID: 1844, Group No: 02 Member since: 15-03-1985 <i>(30 Years)</i> First Ioan: 2,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing Loan: BDT 12,000 Outstanding loan: BDT 1,282 Brother No No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	Eighteen years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Father's income (Agriculture)
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01732637354
Father Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

Rupbanu is a member of Grameen Bank since 30 years. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in cane works and building houses. She has now two houses.

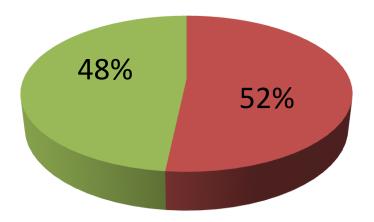
Proposed Nobin Udyokta Business Info				
Business Name	:	ZINNAT BAMBOO WALL		
Location	:	Pakulla, Jamurkee, Mirzapur, Tangail.		
Total Investment in BDT	:	2,07,000 taka		
Financing	:	Self BDT 1,07,000(from existing business) 52% Required Investment BDT 1,00,000 (as equity) 48%		
Present salary/drawings from business (estimates)	:	10,000 Taka		
Proposed Salary	:	12,000 Taka		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in preparing and selling bamboo walls, ceiling, etc.</li> <li>Average 30% gain on sales.</li> <li>The business is operating by entrepreneur. Existing three employees.</li> <li>After getting equity, three employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Chittagong.</li> <li>Agreed grace period is 4 months.</li> </ul>		

<b>Existing Business (BDT)</b>
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Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Ceiling, shed	5,000	150,000	1,800,000			
Total Sales (A)	5,000	150,000	1,800,000			
Less. Variable Expense						
Ceiling, shed	3,500	105,000	1,260,000			
Total variable Expense (B)	3,500	105,000	1,260,000			
Contribution Margin (CM) [C=(A-B)	1,500	45,000	540,000			
Less. Fixed Expense						
Rent		1,500	18,000			
Electricity Bill		100	1,200			
Generator Bill		150	1,800			
Mobile Bill		200	2,400			
Entertainment		200	2,400			
Transportation		1,000	12,000			
Salary (self)		10,000	120,000			
Salary (staff)		24,000	288,000			
Total fixed Cost (D)		37,150	445,800			
Net Profit (E) [C-D)		7,850	94,200			

Investment Breakdown					
Particulars	Existing	Proposed	Proposed		
			Total		
Bamboo, ceiling, shed	77,000	1,00,000	1,77,000		
Security	30,000	-	30,000		
Total	1,07,000	1,00,000	2,07,000		

### **Source of Finance**



Entrepreneur's Contribution 107,000
Investor's Investment 100,000
Total 207,000

### **Financial Projection (BDT)**

Particular	Daily	Monthly	1st Year	2nd Year	3rd year		
Revenue (sales)							
Bamboo back/front wall	9,000	270,000	3,240,000	3,402,000	3,572,100		
Total Sales (A)	9,000	270,000	3,240,000	3,402,000	3,572,100		
Less. Variable Expense							
Bamboo middle wall	6,300	189,000	2,268,000	2,381,400	2,500,470		
Total variable Expense (B)	6,300	189,000	2,268,000	2,381,400	2,500,470		
Contribution Margin (CM) [C=(A-B)	2,700	81,000	972,000	1,020,600	1,071,630		
Less. Fixed Expense							
Rent		1,500	18,000	18,900	19,845		
Electricity Bill		100	1,200	1,260	1,323		
Generator Bill		150	1,800	1,890	1,985		
Mobile Bill		500	6,000	6,300	6,615		
Entertainment		300	3,600	3,780	3,969		
Transportation		2,000	24,000	25,200	26,460		
Salary (self)		12,000	144,000	151,200	158,760		
Salary (staff)		51,000	612,000	642,600	674,730		
Total Fixed Cost		67,550	810,600	851,130	893,687		
Net Profit (E) [C-D)		13,450	161,400	169,470	177,944		
Investment Payback			40,000	40,000	40,000		

## Cash flow projection on business plan (rec. & Pay)

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<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit	161,400	169,470	177,944
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		121,400	250,870
	Total Cash Inflow	261,400	290,870	428,814
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40,000	40,000
3	Net Cash Surplus	121,400	250,870	388,814



#### Strength **EAKNESS** Lack of Capital/Investment Employment: Self: 01 Family:0 Others:04 Experience & Skill : 8 Years Quality goods & services; Skill and experience; THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers; Local competitors;

Pictures

















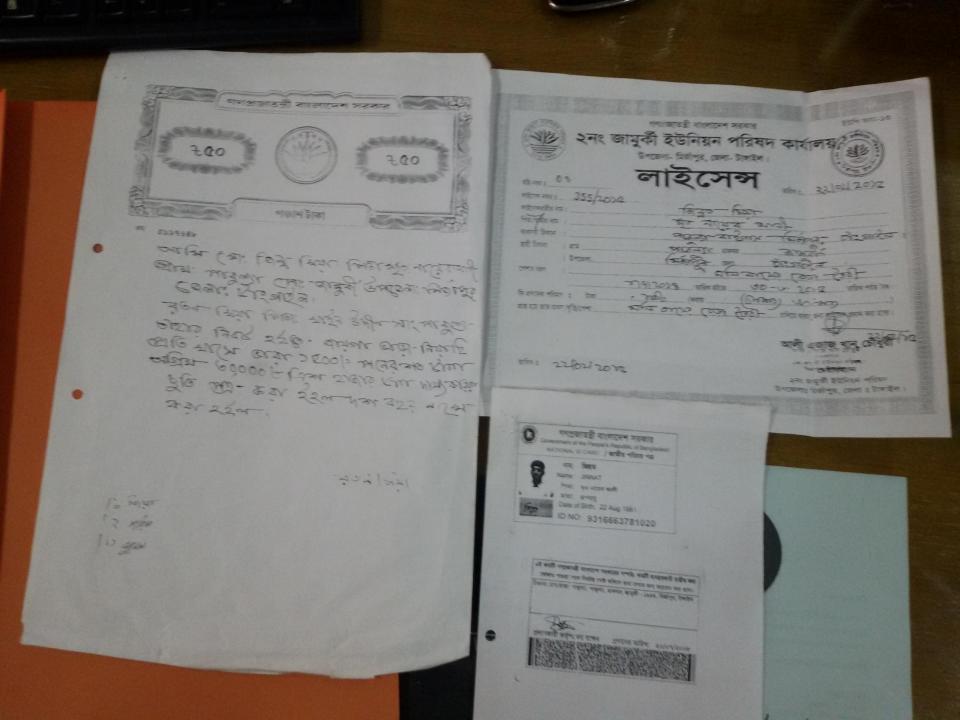












# **FAMILY PICTURE**

