NAZMUL BAMBOO WALL



Project identification and prepared by: Shahidul Islam, Jamurkee Unit, Tangail
Project prepared by: Md Rafiqul Islam

Grameen Shakti Samajik Byabosha Ltd.

Brief Bio	of	The Proposed Nobin Udyokta
Name	:	NAZMUL
Age	:	15-03-1985 (30 Years)
Education, till to date	:	Class 8
Marital status	:	Married
Children	:	Nil
No. of siblings:	:	2 Brothers & 1 Sister
Address	:	Vill: Pakulla, P.O: Jamurkee, P.S: Mirzapur, Dist: Tangail
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father NAZMA KHASRU MIAH Branch: Jamurkee Mirzapur, Centre # 40 (Female), Member ID: 4071, Group No: 06 Member since: 16-12-2006 (08 Years) First loan: 2,000 taka.
Further Information: (v) Who pays GB loan installment	:	Existing Loan: BDT 30,000 Outstanding loan: BDT 16,800 Son
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Eight years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Father's income (Agriculture)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01916595443
Father Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Nazma is a member of Grameen Bank since 18 years. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in cane works and building houses. She has now two houses, tube wells and two cows.

Propos	se	d Nobin Udyokta Business Info
Business Name	:	NAZMUL BAMBOO WALL
Location	:	Pakulla, Jamurkee, Mirzapur, Tangail.
Total Investment in BDT	••	3,33,300 taka
Financing	••	Self BDT 1,83,300(from existing business) 55% Required Investment BDT 1,50,000 (as equity) 45%
Present salary/drawings from business (estimates)	:	6,000 Taka
Proposed Salary	•	7,500 Taka
Implementation	:	 The business is planned to be scaled up by investment in preparing and selling bamboo walls, ceiling, etc. Average 25% gain on sales. The business is operating by entrepreneur. Existing four employees. After getting equity, two employee will be appointed. The shop is rented. Collects goods from Chittagong. Agreed grace period is 4 months.

Existing Business (BDT)

5,550

66,600

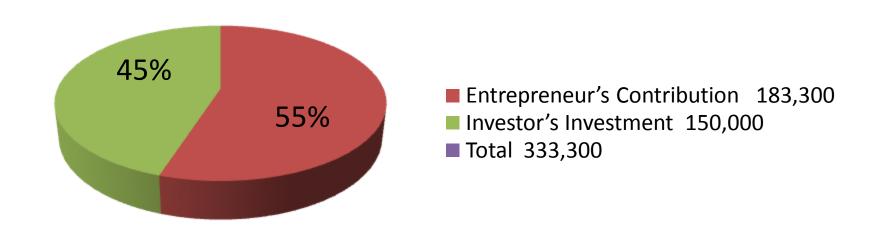
Particular	Daily	Monthly	Yearly
Revenue (sales)		_	
Bamboo back wall	2,000	60,000	720,000
Bamboo front wall	3,000	90,000	1,080,000
Bamboo middle wall	2,500	75,000	900,000
Total Sales (A)	7,500	225,000	2,700,000
Less. Variable Expense			
Bamboo back wall	1,500	45,000	540,000
Bamboo front wall	2,250	67,500	810,000
Bamboo middle wall	1,875	56,250	675,000
Total variable Expense (B)	5,625	168,750	2,025,000
Contribution Margin (CM) [C=(A-B)	1,875	56,250	675,000
Less. Fixed Expense			
Rent		2,000	24,000
Electricity Bill		200	2,400
Entertainment		500	6,000
Transportation		12,000	144,000
Salary (self)		6,000	72,000
Salary (staff)		30,000	360,000
Total fixed Cost (D)		50,700	608,400

Net Profit (E) [C-D)

Investment Breakdown

Particulars	Existing	Proposed	Proposed
			Total
Bamboo back wall	30,800	50,000	80,300
Bamboo front wall	14,000	50,000	64,000
Bamboo middle wall	22,500	50,000	72,500
Bamboo	16,000	-	16,000
Security	1,00,000	-	1,00,000
Total	1,83,300	1,50,000	3,33,300

Source of Finance



Financial Projection (BDT)

Daily

Monthly

1st Year

2,400

6,000

156,000

90,000

396,000

674,400

135,600

60,000

2nd Year

2,520

6,300

163,800

94,500

415,800

708,120

142,380

60,000

3rd year

2,646

6,615

171,990

99,225

436,590

743,526

149,499

60,000

Particular

Electricity Bill

Entertainment

Transportation

Salary (self)

Salary (staff)

Total Fixed Cost

Net Profit (E) [C-D)

Investment Payback

Revenue (sales)					
Bamboo back/front wall	6,000	180,000	2,160,000	2,268,000	2,381,400
Bamboo middle wall	3,000	90,000	1,080,000	1,134,000	1,190,700
Total Sales (A)	9,000	270,000	3,240,000	3,402,000	3,572,100
Less. Variable Expense					
Bamboo back/front wall	4,500	135,000	1,620,000	1,701,000	1,786,050
Bamboo middle wall	2,250	67,500	810,000	850,500	893,025
Total variable Expense (B)	6,750	202,500	2,430,000	2,551,500	2,679,075
Contribution Margin (CM) [C=(A-B)	2,250	67,500	810,000	850,500	893,025
Less. Fixed Expense					
Rent		2,000	24,000	25,200	26,460

200

500

13,000

7500

33,000

56,200

11,300

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	135,600	142,380	149,499
1.3	Depreciation (Non cash item)		_	
1.4	Opening Balance of Cash Surplus		75,600	157,980
	Total Cash Inflow	285,600	217,980	307,479
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	75,600	157,980	247,479

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:04

Experience & Skill: 8 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Local competitors;

Pictures





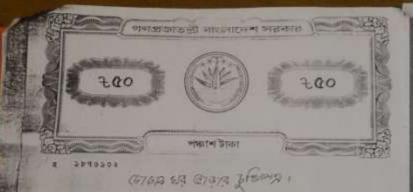












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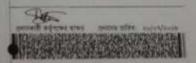
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FAMILY PICTURE

