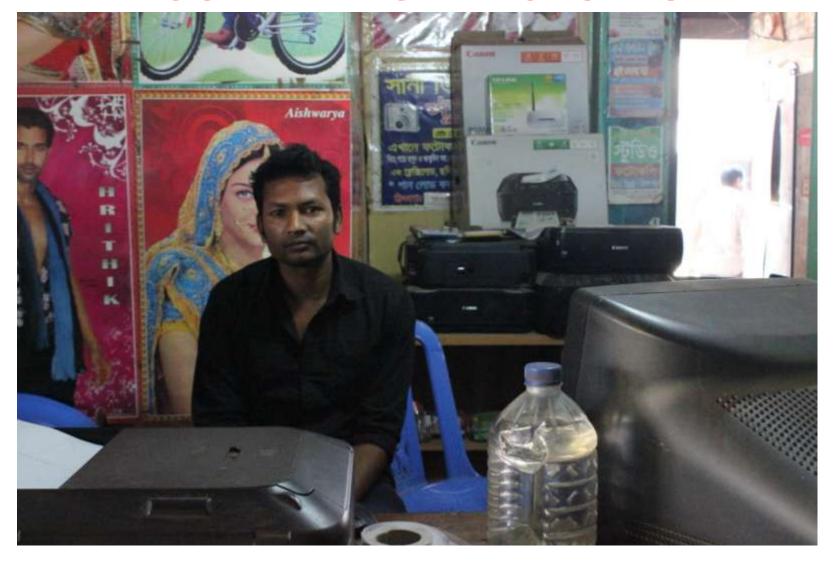
SUNNY DIGITAL STUDIO



Project identification and prepared by: Asif, Ashulia Unit, Dhaka Project verified by: Md Rofiqul Islam

Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD KHORSHED ALAM		
Age	:	26-06-1986 (29 Years)		
Education, till to date	:	HSC		
Marital status	:	Married		
Children	:	Nil		
No. of siblings:	:	1 Brother & 3 Sisters		
Address	:	Vill: Doshaid P.O: Ashulia P.S: Ashulia Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father SUFIA BEGUM MD FAZLUL HOQUE Branch: Ashulia Savar, Centre # 09 (Female), Member ID: 1874, Group No: 06 Member since: 02-02-2002 (13 Years) First loan: 5,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 50,000 Outstanding loan: BDT 20,000 Mother No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil	
Business Experiences and	:	Four years experience in running business.	
Training Info	:	He has no training.	
Other Own/Family Sources of Income	:	Mother's income (House rent)	
Other Own/Family Sources of Liabilities	:	None	
Entrepreneur Contact No.	:	01684-564294	
Father Contact No.	:	01917-482252	
NU Project Source/Reference	:	: Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka	

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Sufia Begum is a member of Grameen Bank since 13 years. At first she took 5,000 taka loan from Grameen Bank. Sufia Begum gradually took loan from GB. Utilize loan in cow rearing and home development.

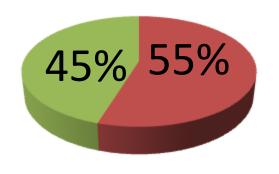
Proposed Nobin Udyokta Business Info				
Business Name	:	SUNNY DIGITAL STUDIO		
Location	:	Bashaid bus stand, Ashulia, Dhaka		
Total Investment in BDT	:	BDT 3,31,600		
Financing	:	Self BDT 1,81,600 (from existing business) 45% Required Investment BDT 1,50,000 (as equity) 55%		
Present salary/drawings from business (estimates)	:	6,000 Taka		
Proposed Salary	:	8,000 Taka		
Implementation	:	 Provide all kind of photo related service like; Photo to photo, Photo print, Photo capture etc. Provide photocopy service. Average 25% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund two employee will be appointed. Collects goods from Savar, Dhaka. The shop is rented Agreed grace period is 4 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Photocopy and photo related service	2,500	75,000	900,000
Total Sales (A)	2,500	75,000	900,000
Less. Variable Expense			
Photocopy and photo related service	1,875	56,250	675,000
Total variable Expense (B)	1,875	56,250	675,000
Contribution Margin (CM) [C=(A-B)	625	18,750	225,000
Less. Fixed Expense			
Rent		1,400	16,800
Electricity Bill		700	8,400
Mobile Bill		400	4,800
Transportation		200	2,400
Salary (self)		6,000	72,000
Entertainment		300	3,600
Guard		100	1,200
Others		500	6,000
Total fixed Cost (D)		9,600	115,200
Net Profit (E) [C-D)		9,150	109,800

Investment Breakdown					
Particular	Existing	Proposed	Proposed Total		
Photocopy Machine 1pcs Computer 1pcs Printer 2872 Printer 450 Laptop Laminating Machine Table 2pcs Camera Light Stand Partition Chair 2pcs	= BDT 60,000 = BDT 20,000 = BDT 2,000 = BDT 8,000 = BDT 40,000 = BDT 2,000 = BDT 12,000 = BDT 1,000 = BDT 2,000 = BDT 2,000 = BDT 600	1,51,600		1,51,600	
Digital/Movie Camera		-	1,50,000	1,50,000	
Security		30,000	_	30,000	
Total		1,81,600	1,50,000	3,31,000	

Source of Finance



- Entrepreneur's Contribution 181,600
- Investor's Investment 150,000
- Total 331,600

Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Photocopy and photo related service	5,800	174,000	2,088,000	2,192,400	2,302,020
Total Sales (A)	5,800	174,000	2,088,000	2,192,400	2,302,020
Less. Variable Expense					
Photocopy and photo related service	4,350	130,500	1,566,000	1,644,300	1,726,515
Total variable Expense (B)	4,350	130,500	1,566,000	1,644,300	1,726,515
Contribution Margin (CM) [C=(A-B)	1,450	43,500	522,000	548,100	575,505
Less. Fixed Expense					
Rent		1,400	16,800	16,800	16,800
Electricity Bill		700	8,400	9,400	10,500
Mobile bill & SMS Monitoring		650	7,800	8,200	8,700
Transportation		400	4,800	6,800	8,800
Salary (self)		8,000	96,000	96,000	96,000
Salary (staff) (2)		8,000	96,000	96,000	96,000
Entertainment		400	4,800	5,300	5,800
Guard		100	1,200	1,500	1,800
Others		600	7,200	8,000	9,000
Non Cash Item					
Depreciation		5,017	60,200	60,200	60,200
Total Fixed Cost		25,267	303,200	308,200	313,600
Net Profit (E) [C-D)		18,233	218,800	239,900	261,905
Investment Payback			60,000	60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	218,800	239,900	261,905
1.3	Depreciation (Non cash item)	60,200	60,200	60,200
1.4	Opening Balance of Cash Surplus		219,000	459,100
	Total Cash Inflow	429,000	519,100	781,205
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	219,000	459,100	721,205

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:02

Experience & Skill: 04 Years

Quality services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





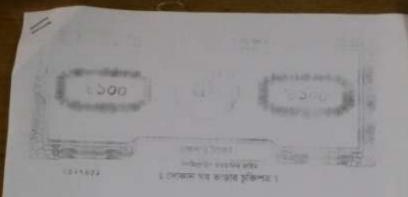












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