GHOSAI HARDWARE



BUSINESS PICTURE

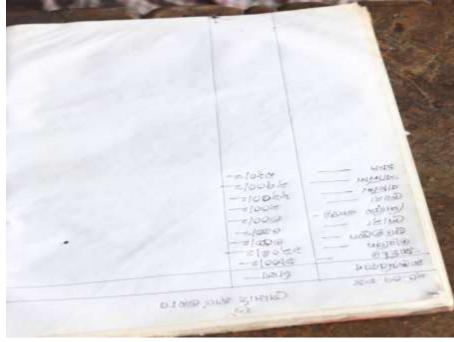
















SAJEEB SUTRADHOR

NOBIN UDYOKTA (New Entrepreneur)



BRIEF BIO OF THE PROMOTER

| Name | SAJEEB SUTRADHOR | | | | |
|--------------------------------|--|--|--|--|--|
| Father's Name | AKHIL CHANDRA SUTRADHOR | | | | |
| Age | 28-12-1988 <i>(26 Years)</i> | | | | |
| Contact No. | 01684-796549 | | | | |
| Marital Status | Single | | | | |
| Address | Vill: Dokshin betdoba, P.O: kalihati P.S: kalihati Dist: Tangail | | | | |
| Mother (Grameen | KOLPONA RANEE SUTRODHOR | | | | |
| Bank Borrower) | Member ID: 5330, Centre No. 60 (Female), | | | | |
| | Group No.: 05 | | | | |
| | Branch: Brahmmonshason | | | | |
| | GB Member: 01-02-2006 (8 Years) | | | | |
| | Outstanding Loan: 10,000 taka | | | | |
| Education Qualification | H.S.C | | | | |
| Experience | Four year experience in running business. He is now interested | | | | |
| | to scale up his business. | | | | |
| Source | Grameen Shakti Samajik Byabosha Ltd | | | | |

Picture of NOBIN UDYOKTA & MOTHER



PROJECT SUMMERY

- ✓ Running a hardware shop with an experience of four years.
- ✓ All kinds of hardware goods & ; Painting Color, Pin, Partex, Glass, Chain, Lock, etc. are available.
- ✓ Average ten percent gain on sales

Existing Business

| BDT(TK) |
|---------|
|---------|

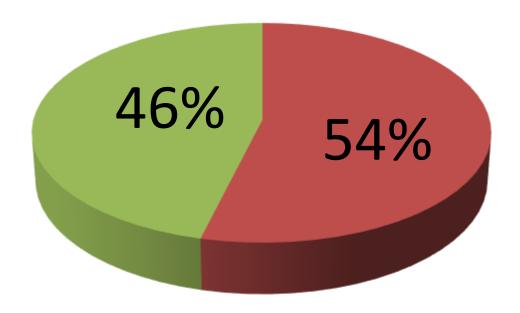
| Particular | Monthly | Yearly | |
|---------------------------------|---------|-----------|--|
| Expense | | | |
| Painting Color (20 pcs x 3,000) | 60,000 | 720,000 | |
| Pin | 20,000 | 240,000 | |
| Glass | 50,000 | 600,000 | |
| Partex (20 x 1,000) | 20,000 | 240,000 | |
| Lock, Handle Etc | 50,000 | 600,000 | |
| Rent | 4,000 | 48,000 | |
| Electricity | 300 | 3,600 | |
| Transportation | 1,200 | 14,400 | |
| Guard, Entertainment & others | 500 | 6,000 | |
| Total | 206,000 | 2,472,000 | |
| Revenue(10%) | | | |
| Painting Color | 66,000 | 792,000 | |
| Pin | 22,000 | 264,000 | |
| Glass | 55,000 | 660,000 | |
| Partex | 22,000 | 264,000 | |
| Lock, Handle Etc | 55,000 | 660,000 | |
| Total | 220,000 | 2,640,000 | |
| Net Profit | 14,000 | 168,000 | |

Investment Breakdown

| Particulars | Existing | proposed | proposed Total |
|------------------|----------|----------|-------------------|
| Pin (steel) | 50,000 | 50,000 | 1,00,000 |
| Painting Color | 1,00,000 | 1,00,000 | 2,00,000 |
| Glass | 1,35,000 | 1,00,000 | 2,35,000 |
| Partex | 40,000 | 50,000 | 90,000 |
| Lock, Chain Etc. | 25,000 | - | 25,000 |
| Total | 3,50,000 | 3,00,000 | 6,50,000 |

Means of Finance

- Entrepreneur's Contribution 350,000
- Investor's Investment 300,000
- Total 650,000



| Financial Projection BDT(TK) | | | | | | | | |
|---------------------------------|---------|-----------|-------------|-------------|--|--|--|--|
| Particular | Monthly | 1st Year | 2nd Year+5% | 3rd Year+5% | | | | |
| Expense | | | | | | | | |
| Painting Color (33 pcs x 3,000) | 100,000 | 1,200,000 | 1,260,000 | 1,323,000 | | | | |
| Pin | 40,000 | 480,000 | 504,000 | 529,200 | | | | |
| Glass | 100,000 | 1,200,000 | 1,260,000 | 1,323,000 | | | | |
| Partex | 40,000 | 480,000 | 504,000 | 529,200 | | | | |
| Lock, Handle Etc | 100,000 | 1,200,000 | 1,260,000 | 1,323,000 | | | | |
| Rent | 4,000 | 48,000 | 50,400 | 52,920 | | | | |
| Electricity | 400 | 4,800 | 5,040 | 5,292 | | | | |
| Transportation | 1,500 | 18,000 | 18,900 | 19,845 | | | | |
| Manager | 6,000 | 72,000 | 75,600 | 79,380 | | | | |
| Others | 500 | 6,000 | 6,300 | 6,615 | | | | |
| Total | 392,400 | 4,708,800 | 4,944,240 | 5,191,452 | | | | |
| Revenue(10%) | | | | | | | | |
| Painting Color | 110,000 | 1,320,000 | 1,386,000 | 1,455,300 | | | | |
| Pin | 44,000 | 528,000 | 554,400 | 582,120 | | | | |
| Glass | 110,000 | 1,320,000 | 1,386,000 | 1,455,300 | | | | |
| Partex | 44,000 | 528,000 | 554,400 | 582,120 | | | | |
| Lock, Handle Etc | 110,000 | 1,320,000 | 1,386,000 | 1,455,300 | | | | |
| Total | 418,000 | 5,016,000 | 5,266,800 | 5,530,140 | | | | |
| Net Profit | 25,600 | 307,200 | 322,560 | 338,688 | | | | |
| Investment Payback | | 120,000 | 120,000 | 120,000 | | | | |

Self employment for the promoter

Create employment opportunity for others

Project Objectives Ensure quality goods to community.

Meet demand in the community

Contribute in improving of socio-economic condition

Risk Factor & Risk Management

Risk Factor

- ❖ Theft.
- ❖ Political unrest (Strike & Blockade).

Risk Management

Proper Security measure will be taken.

THANK YOU

Grameen Shakti SamaJik Byabosha Ltd.