

Proposed NU Business Name : Altab Modso Khamar

Business Category

: Fisheries & Animal Husbandry,

Fisheries



Business Proposal Identified & Prepared by

Kabir Raksum, Unit Incharge Taherpur, Rajshahi, Zone 01.

Kabir Raksum Business Proposal Verified by

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA						
Name and address	:	Md.Altab Hossain				
		Vill: Cheukhali, Union: Goalkandi, District: Rajshahi				
Age	:	34 years				
Marital Status	:	Married				
Children	:	1 (One) Daughter				
No. of siblings	•	2 (Two) Brothers and 2 (Two) Sisters				
Parent's and GB related Info:						
(i) Who is GB member	:	Mother				
(ii) Mother's name	:	Mst. Moyjan bewoa				
(iii) Father's name	:	Late Md.Somser				
(iv) GB member's info	:	Branch: Hamir Kutcha Bagmara, Putia, Centre # 15				
		Loan no.: 2495/3, Member since 02 December 2012				
		Existing loan: Tk. 3,000				
		Outstanding loan: Tk. 1,680				
Further Information:						
(v) Who pays GB loan installment	:	Entrepreneur's Mother				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	N/A				
(viii) Any other loan	:	N/A				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Under SSC
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Businessman
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	He has 4 (Four) year(s) of experience in running his own business. He started the business with BDT 200,000 (Two Lac)
Other Own/Family Sources of	:	Mother's occupation: Housewife
Income		Developments from entrepreneur's current business are Land Purchase etc.
Other Own/Family Sources of Liabilities	:	N/A
NU's Contact No.	:	01759259696, 01763121741
NU's NID/Birth Certificate No.	:	8111237179259
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

■ Mst. Moyjan bewoa is a GB member since 02 December 2012, at first she took GB loan BDT 5,000 (Five Thousand).

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Altab Modso Khamar
Address/ Location	••	chewkhali, bagmara, rajshahi
Total Investment Required in BDT	:	Tk. 188,000
Financing	:	Self Tk. 138,000
		Required Investment Tk. 50,000
Present salary/drawings from business	••	BDT 5,000 (Five Thousand)
Proposed Salary	••	N/A
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	From Product 40%
(ii) Estimated % of proposed gross profit margin	:	From Product 40%
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	N/A
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INFO ON EXISTING BUSINESS OPERATIONS

Dantiaulana	Doutioulous		EB(BDT)				
Particulars -		Daily	Monthly	Yearly			
Sales income from Product(s)		40,000	1,200,000	14,400,000			
Total Sales/commission (A)		40,000	1,200,000	14,400,000			
Less: Cost of Sales							
Cost of Product(s)		24,000	720,000	8,640,000			
Total Cost of Sales and Services (B)		24,000	720,000	8,640,000			
Gross Profit (C) [C=(A-B)]		16,000	480,000	5,760,000			
Less: Operating Cost							
Mobile Bill			300	3,600			
Food Cost			5,000	60,000			
Present salary (Entrepreneur)			5,000	60,000			
Transport costs			1,000	12,000			
Non Cash Item							
Deprecation Expenses			115	1,380			
Total Operating Cost (D)			11,415	136,980			
Net Profit (C-D)			468,585	5,623,020			

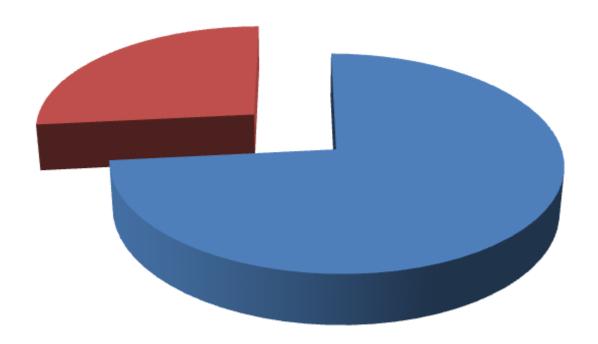
PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing	Proposed	Total		
Existing	Proposed	Business (BDT)	(BDT)	(BDT)	
Investment in Machinaries (Different Types of Fish etc.)	Investment in Machinaries (Different Types of Fish etc.)	138,000	50,000	188,000	
Cash in hand		0		0	
Bank Balance		0		0	
Advance		0		0	
Debtors		0		0	
Creditors		(0)		(0)	
Other Arrear Expense	(0)		(0)		
Total	138,000	50,000	188,000		

SOURCE OF FINANCE

- **■** Entrepreneur's Contribution BDT 138,000 (73%)
- **■** GSSB's Investment BDT 50,000 (27%)
- Total Capital BDT 188,000

Amount (BDT)



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars –		Year 1 (BD	T)	Year 2 (BDT)			Year 3 (BDT)		
		Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated sales income from Product(s)	1,444	43,320	519,840	1,588	47,640	571,680	1,747	52,410	628,920
Total Sales/commission (A)	1,444	43,320	519,840	1,588	47,640	571,680	1,747	52,410	628,920
Less: Cost of Sales									
Estimated cost of Product(s)	867	26,010	312,120	954	28,620	343,440	1,049	31,470	377,640
Est. Total Cost of Sales and Services (B)	867	26,010	312,120	954	28,620	343,440	1,049	31,470	377,640
Gross Profit (C) [C=(A-B)]	577	17,310	207,720	634	19,020	228,240	698	20,940	251,280
Less: Operating Cost									
Mobile Bill		300	3,600		330	3,960		363	4,356
Food Cost		6,000	72,000		6,600	79,200		7,260	87,120
Present salary (Entrepreneur)		5,000	60,000		5,500	66,000		6,050	72,600
Transport costs		500	6,000		550	6,600		605	7,260
Ownership Transfer Fee		303	2,727		303	3,636		303	3,637
Non Cash Item									
Depriciation Expenses		157	1,880		157	1,880		157	1,884
Total Operating Cost (D)		12,260	146,207		13,440	161,276		14,738	176,857
Net Profit (C-D)		5,050	61,513		5,580	66,964		6,202	74,423
Retained Income	61,513		61,513	128,477			202,900		

Notes: 1. Agreed grace period: Three months

2. Investment Payback schedule: Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SL#	Particular	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion By Investor	50000		
1.2	Net Profit (Ownership Transfer Fee Added Back)	64240	70744	78146
1.3	Depreciation Expense	1880	1880	1884
1.4	Opening Balance of Cash Surplus	0	49758	100566
	Total Cash Inflow	116120	122382	180596
2.0	Cash Outflow			
2.1	Product Purchase	50000		
2.2	Investment Payback Including Ownership Transfer Fee	16362	21816	21822
	Total Cash Outflow	66362	21816	21822
3.0	Total Cash Surplus	49758	100566	158774

SWOT ANALYSIS

Strength

WEAKNESS

Present employment:

Self: 1, Family: 0

Others (beyond family): 0

Future employment: 0

- Trade License in his own name
- Skilled and working experiences (4 Years)

OPPORTUNITIES

 T_{HREAT}

Pictures

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