

Proposed NU Business Name

Business Category

: Fisheries & Animal Husbandry , Dairy Farm

: riyad gorur firm



Business Proposal Identified & Prepared by

Business Proposal Verified by

*:* Shahazad Hossain, Unit Incharge Dhonbari, Tangail,Zone 01.

: N/A

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	sadikul islam
		Vill: Islampur, Union: Dhanbari, District: Tangail
Age	:	21 years
Marital Status	:	Single
Children	:	No childrens
No. of siblings	:	4 (Four) Brothers and 1 (One) Sister
Parent's and GB related Info:		
(i) Who is GB member	:	Mother
(ii) Mother's name	:	Hafsa begum
(iii) Father's name	:	abdur razzak
(iv) GB member's info	:	Branch: Nalhora Madhupur, Donbari, Centre # 42
		Loan no.: 3119/1, Member since 12 March 2012
		First Ioan: Tk. 3,000
		Last Ioan: Tk. 5,000
Further Information:		
(v) Who pays GB loan installment	:	N/A
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	N/A
(viii) Any other loan		N/A

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Higher Secondary Certificate
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Businessman
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	He has 3 (Three) year(s) of experience in running his own business. He started the business with BDT 250,000 (Two Lac Fifty Thousand)
Other Own/Family Sources of Income	:	Father's occupation: Businessman Mother's occupation: Housewife
		Developments from entrepreneur's current business are Land Purchase, New Business Development, Investment, Cow Purchase etc.
Other Own/Family Sources of Liabilities	:	N/A
NU's Contact No.		01706334558
NU's NID/Birth Certificate No.	•	19969312547000372
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY**

Hafsa begum was a GB member from 12 March 2012 to 08 July 2017, at first she took GB loan BDT 3,000 (Three Thousand).

## **PROPOSED NOBIN UDYOKTA BUSINESS INFO**

Business Name	:	riyad gorur firm
Address/ Location	:	bondho haura
Total Investment Required in BDT	:	Tk. 320,000
Financing	:	Self Tk. 250,000
		Required Investment Tk. 70,000
Present salary/drawings from business	:	N/A
Proposed Salary	:	N/A
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	From Product 30%
(ii) Estimated % of proposed gross profit margin	:	From Product 30%
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	N/A

#### **INFO ON EXISTING BUSINESS OPERATIONS**

Desticulare	EB(BDT)			
Particulars	Daily	Monthly	Yearly	
Sales income from Product(s)	35,000	980,000	11,760,000	
Total Sales/commission (A)	35,000	980,000	11,760,000	
Less: Cost of Sales				
Cost of Product(s)	24,500	686,000	8,232,000	
Total Cost of Sales and Services (B)	24,500	686,000	8,232,000	
Gross Profit (C) [C=(A-B)]	10,500	294,000	3,528,000	
Less: Operating Cost				
Electricity Bill		500	6,000	
Transportation Expense		1,000	12,000	
Proposed Salary (Entrepreneur)		5,000	60,000	
ENTERTAINEMENT		500	6,000	
MOBIL BILL		500	6,000	
Non Cash Item				
Deprecation Expenses		0	0	
Total Operating Cost (D)		7,500	90,000	
Net Profit (C-D)		286,500	3,438,000	

## **PRESENT & PROPOSED INVESTMENT BREAKDOWN**

Particulars	Existing	Proposed	Total		
Existing	Proposed	Business (BDT)	(BDT)	(BDT)	
Investment in products (Cow, Calves, others etc.)	Investment in products (Cow etc.)	250,000	70,000	320,000	
Cash in hand		0		0	
Bank Balance		0		0	
Advance		0		0	
Debtors		0		0	
Creditors	(0)		(0)		
Other Arrear Expense	(0)		(0)		
Total (	250,000	70,000	320,000		

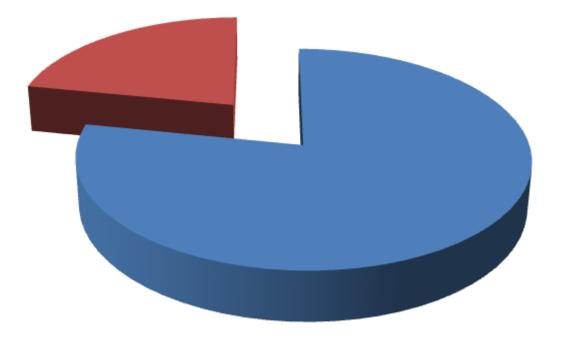
## **SOURCE OF FINANCE**

■ Entrepreneur's Contribution BDT 250,000 (78%)

**GSSB's Investment BDT 70,000 (22%)** 

■ Total Capital BDT 320,000

Amount (BDT)



### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
		Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Estimated sales income from Product(s)	1,429	40,012	480,144	1,500	42,000	504,000	1,575	44,100	529,200	
Total Sales/commission (A)	1,429	40,012	480,144	1,500	42,000	504,000	1,575	44,100	529,200	
Less: Cost of Sales										
Estimated cost of Product(s)	1,000	28,000	336,000	1,050	29,400	352,800	1,103	30,884	370,608	
Est. Total Cost of Sales and Services (B)	1,000	28,000	336,000	1,050	29,400	352,800	1,103	30,884	370,608	
Gross Profit (C) [C=(A-B)]	429	12,012	144,144	450	12,600	151,200	472	13,216	158,592	
Less: Operating Cost										
Electricity Bill		500	6,000		550	6,600		605	7,260	
Transportation Expense		1,200	14,400		1,320	15,840		1,452	17,424	
Present salary (Entrepreneur)		5,000	60,000		5,500	66,000		6,050	72,600	
Entertainment Expenses		500	6,000		550	6,600		605	7,260	
Mobile Bill		500	6,000		550	6,600		605	7,260	
Ownership Transfer Fee		424	3,816		424	5,088		424	5,096	
Non Cash Item										
Depriciation Expenses		0	0		0	0		0	0	
Total Operating Cost (D)		8,124	96,216		8,894	106,728		9,741	116,900	
Net Profit (C-D)		3,888	47,928		3,706	44,472		3,475	41,692	
Retained Income			47,928			92,400			134,092	

#### Notes: 1. Agreed grace period: Three months

2. Investment Payback schedule: Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SL#	Particular	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion By Investor	70000		
1.2	Net Profit (Ownership Transfer Fee Added Back)	51744	49711	46946
1.3	Depreciation Expense	0	0	0
1.4	Opening Balance of Cash Surplus	0	28839	48010
	Total Cash Inflow	121744	78550	94956
2.0	Cash Outflow			
2.1	Product Purchase	70000		
2.2	Investment Payback Including Ownership Transfer Fee	22905	30540	30555
	Total Cash Outflow	92905	30540	30555
3.0	Total Cash Surplus	28839	48010	64401

# SWOT ANALYSIS

Strength	WEAKNESS
<ul> <li>Present employment: Self: 1, Family: 0 Others (beyond family): 0 Future employment: 0</li> <li>Trade License in his own name</li> <li>Skilled and working experiences (3 Years)</li> </ul>	<ul> <li>Electricity problem;</li> </ul>
OPPORTUNITIES <ul> <li>Increasing demand;</li> </ul>	THREATS

Pictures







