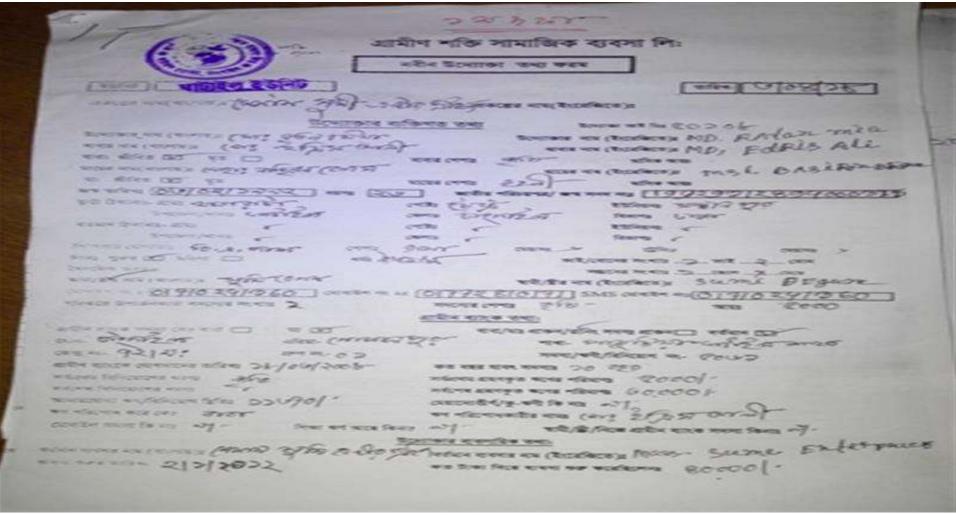


Proposed NU Business Name : M/S Sumi Enterprise

Business Category

: Micro Business, Dealership

Business



Business Proposal Identified & Prepared by

Sirajul Islam, Unit Incharge Ghatail, Tangail, Zone 01.

Business Proposal Verified by

: Sirajul Islam

BRIEF BIO OF TH		PROPOSED NOBIN UDYOKTA
Name and address	:	Md.Ratan Mia
		Vill: Chaithat, Union: Deulabari, District: Tangail
Age	:	26 years
Marital Status	:	Married
Children	:	1 (One) Son
No. of siblings	:	1 (One) Brother and 2 (Two) Sisters
Parent's and GB related Info:		
(i) Who is GB member	:	Mother
(ii) Mother's name	:	Mst.Basiron Begum
(iii) Father's name	:	Md.Edris Ali
(iv) GB member's info	:	Branch: Pakutia Ghatail, Gopalpur, Centre # 72
		Loan no.: 5061, Member since 18 March 2008
		Existing loan: Tk. 30,000
		Outstanding loan: Tk. 11,370
Further Information:		
(v) Who pays GB loan installment	:	Entrepreneur's Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	N/A
(viii) Any other loan	<u>:</u>	N/A

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	•	Bachelor of Arts
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	••	Businessman
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	He has 6 (Six) year(s) of experience in running his own business. He started the business with BDT 40,000 (Forty Thousand)
Other Own/Family Sources of Income	:	Father's occupation: Farmer Income: Tk. 5,000 Mother's occupation: Housewife
Other Own/Family Sources of Liabilities	:	N/A
NU's Contact No.	•	01710241360, 01772810171
NU's NID/Birth Certificate No.	•	19929312894000315
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

■ Mst.Basiron Begum is a GB member since 18 March 2008, at first she took GB loan BDT 5,000 (Five Thousand).

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	M/S Sumi Enterprise
Address/ Location	••	West Para,Ghatail,Tangail.
Total Investment Required in BDT	••	Tk. 180,000
Financing		Self Tk. 120,000
		Required Investment Tk. 60,000
Present salary/drawings from business	:	BDT 5,000 (Five Thousand)
Proposed Salary	:	N/A
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	From Product 5%
(ii) Estimated % of proposed gross profit margin	:	From Product 5%
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	N/A

INFO ON EXISTING BUSINESS OPERATIONS

Doutionland		EB(BDT)					
Particulars Particulars	Daily	Monthly	Yearly				
Sales income from Product(s)	25,000	750,000	9,000,000				
Total Sales/commission (A)	25,000	750,000	9,000,000				
Less: Cost of Sales							
Cost of Product(s)	23,750	712,500	8,550,000				
Total Cost of Sales and Services (B)	23,750	712,500	8,550,000				
Gross Profit (C) [C=(A-B)]	1,250	37,500	450,000				
Less: Operating Cost							
Shop Rent		3,000	36,000				
Electricity Bill		400	4,800				
Present salary (Entrepreneur)		5,000	60,000				
Present salary Assistant		10,000	120,000				
Entertainment Expenses		300	3,600				
Night Guard Bill		100	1,200				
Mobile Bill		400	4,800				
Transportation Expense		10,000	120,000				
Non Cash Item							
Deprecation Expenses		0	0				
Total Operating Cost (D)		29,200	350,400				
Net Profit (C-D)		8,300	99,600				

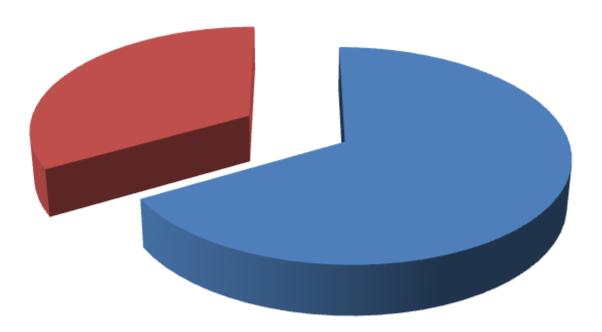
PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	of products	Existing	Proposed	Total (BDT)	
Existing	Proposed	Business (BDT)	(BDT)		
Cash in hand		0		0	
Bank Balance		0		0	
Advance		10,000		10,000	
Debtors		0		0	
Creditors		(0)		(0)	
Other Arrear Expense	(0)		(0)		
Total (120,000	60,000	180,000		

SOURCE OF FINANCE

- **■** Entrepreneur's Contribution BDT 120,000 (66%)
- **■** GSSB's Investment BDT 60,000 (34%)
- Total Capital BDT 180,000

Amount (BDT)



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BD	T)	Year 2 (BDT)			Year 3 (BDT)		
		Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated sales income from Product(s)	30,000	900,000	10,800,000	31,500	945,000	11,340,000	33,075	992,250	11,907,000
Total Sales/commission (A)	30,000	900,000	10,800,000	31,500	945,000	11,340,000	33,075	992,250	11,907,000
Less: Cost of Sales									
Estimated cost of Product(s)	28,500	855,000	10,260,000	29,925	897,750	10,773,000	31,421	942,630	11,311,560
Est. Total Cost of Sales and Services (B)	28,500	855,000	10,260,000	29,925	897,750	10,773,000	31,421	942,630	11,311,560
Gross Profit (C) [C=(A-B)]	1,500	45,000	540,000	1,575	47,250	567,000	1,654	49,620	595,440
Less: Operating Cost									
Shop Rent		3,000	36,000		3,300	39,600		3,630	43,560
Electricity Bill		400	4,800		440	5,280		484	5,808
Transportation Expense		10,000	120,000		11,000	132,000		12,100	145,200
Present salary (Entrepreneur)		5,000	60,000		5,500	66,000		6,050	72,600
Present salary Assistant		10,000	120,000		11,000	132,000		12,100	145,200
Entertainment Expenses		400	4,800		440	5,280		484	5,808
Night Guard Bill		100	1,200		110	1,320		121	1,452
Mobile Bill		400	4,800		440	5,280		484	5,808
Ownership Transfer Fee		364	3,276		364	4,368		364	4,356
Non Cash Item									
Depriciation Expenses		0	0		0	0		0	0
Total Operating Cost (D)		29,664	354,876		32,594	391,128		35,817	429,792
Net Profit (C-D)		15,336	185,124		14,656	175,872		13,803	165,648
Retained Income	185,124			360,996			526,644		

Notes: 1. Agreed grace period: Three months

2. Investment Payback schedule: Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SL#	Particular	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion By Investor	60000		
1.2	Net Profit (Ownership Transfer Fee Added Back)	188400	180240	170004
1.3	Depreciation Expense	0	0	0
1.4	Opening Balance of Cash Surplus	0	168762	322818
	Total Cash Inflow	248400	349002	492822
2.0	Cash Outflow			
2.1	Product Purchase	60000		
2.2	Investment Payback Including Ownership Transfer Fee	19638	26184	26178
	Total Cash Outflow	79638	26184	26178
3.0	Total Cash Surplus	168762	322818	466644

SWOT ANALYSIS

Strength

WEAKNESS

Present employment:

Self: 1, Family: 0

Others (beyond family): 0

Future employment: 0

- Trade License in his own name
- Skilled and working experiences (6 Years)

OPPORTUNITIES

THREAT

Pictures

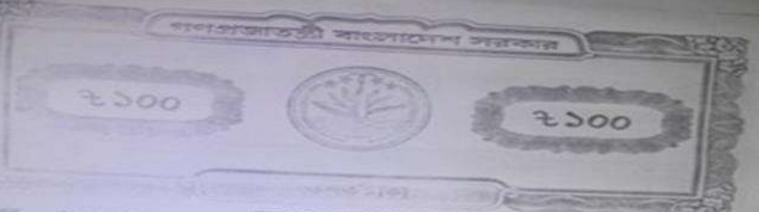


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লাইসেন

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भवश्रकाण्यी वाश्वादमन अवकात

Government of the People's Republic of Bangladesh NATIONAL ID CARD / बाउँ। शतिक्य ऋग



নাম: মোঃ রতন মিয়া

Name: MD. RATAN MIA

শিতা: যোঃ ইদ্রিছ আলী

মাতা: মোছাঃ বাছিরন বেগম

Date of Birth: 03 Feb 1992

ID NO: 19929312894000315

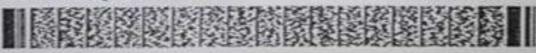
এই কার্ডাট প্রভারতট্র মানোদেশ সরকারের সম্পত্তি। কার্ডাট বারহারকারী বাজীত জন্য ব্যোগাত শাওয়া গোলে নিকটছ পোন্ট অভিনে জনা দেবার জন্য অনুবোদ করা বলো।

টিকান্ড সামান্ত্রতির ১৪৪৪, গ্রামান্তরের সামগ্রাটা, ডাঙ্গর ডেম্ট - ১৯৮৩, মাটাইল, টামাইল

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सभारतव जावित्रः ३४/०৯/२०३०



গ্রামীণ ব্যাংক

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