#### **Proposed NU Business Name: Alima Poltry Farm**



Project identification and prepared by: Orjun kumar Shill,
Dakshinkhan Unit, Dhaka
Project verified by: Md. Siddigur Rahaman



Brief Bio of The Proposed Nobin Udyokta						
Name	:	Alima				
Age	:	10-11-1986 ( 32 Y <i>ears</i> )				
Education, till to date	:	Class 10				
Marital status	:	Unmarried				
Children	:	Nill				
No. of siblings:	:	03 Brothers 01 Sister				
Address	:	Vill: Lalmiyartec ,P.O: Kanchkura ,P.S: Uttorkhan, Dist: Dhaka				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  Tara Banu Late Md Azim Uddin Branch: Uttorkhan, Centre # 02 (Female), Member ID:2832 , Group No: 06 Member since: 03-05-2003 ( 15 Years) First loan: BDT = 5,000 /- Last Loan= 60,000/-				
Further Information:		Outstanding loan:= 23000/-				
(v) Who pays GB loan installment	:	Mother				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No No				

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill	:	08 years of business experience.
Own Business and	:	08 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	None
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.		01749-207893
Family's Contact No.	:	01816-779263
NU Project Source/Reference	••	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

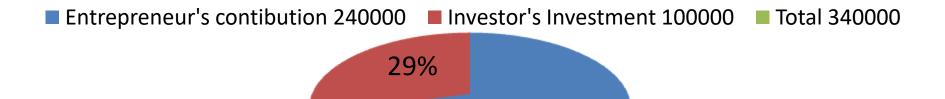
**Tara Banu** joined Grameen Bank since 15 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	Alima Poltry Farm				
Location	:	Kanchkura Bazar,Uttorkhan, Dhaka				
Total Investment in BDT	:	BDT 340,000/-				
Financing	: Self BDT 240,000/- (from existing business) 71%					
		Required Investment BDT 100,000/- (as equity) 29 %				
Present salary/drawings from business (estimates)	:	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	30 ft x 20 ft= 600 square ft				
Security of the shop :		The Farm Is Owner				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Boylar, Layer, etc.</li> <li>Average 30 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing One employee.</li> <li>The shop is Owner .</li> <li>Collects goods from Savar.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Hen	2,000	60,000	720,000			
	0	0	0			
Total Sales (A)	2,000	60,000	720,000			
Less. Variable Expense						
Hen	1,400	42,000	504,000			
Total variable Expense (B)	1,400	42,000	504,000			
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000			
Less. Fixed Expense						
Rent		0	0			
Electricity Bill		500	6,000			
Transportation		300	3,600			
Mobile Bill		500	6,000			
Entertainment		300	3,600			
Salary (sttaf)		5,000	60,000			
Salary (self)		5,000	60,000			
Total fixed Cost (D)		11,600	139,200			
Net Profit (E) [C-D)		6,400	76,800			

	Investment Breakdown								
Posting Existing			Particulars	Proposed			Proposed		
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total	
Brolar Hen	3000	43	129000	Brolar Hen	1000	43	43000	172,000	
Brolar Big Hen	1000	105	105000	Brolar Big Hen	500	105	52500	157,500	
			0				0	0	
			0					0	
			0					0	
			0					0	
			0					0	
			0					0	
			0					0	
			0					0	
Others			6000	Others			4,500	10,500	
Total			240,000				100,000	340,000	

#### **Source of Finance**



71%

Financial					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Hen	3,000	90,000	1,080,000	1,134,000	1,190,700
0	0	0	0	0	0
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	1,190,700
Less. Variable Expense					
	2,100	63,000	756,000	793,800	833,490
Total variable Expense (B)	2,100	63,000	756,000	793,800	833,490
Contribution Margin (CM) [C=(A-B)	900	27,000	324,000	340,200	357,210
Less. Fixed Expense			<u> </u>		
Rent		0	0	0	0
Electricity Bill		525	6,300	6,615	6,946
Transportation		330	3,960	4,158	4,366
Mobile Bill		600	7,200	7,560	7,938
Entertainment		300	3,600	3,780	3,969
Salary (sttaf)		5,000	60,000	63,000	66,150
Salary (self)		5,000	60,000	60,000	60,000
Non Cash Item			<u> </u>		
Depreciation		0	0	0	0
Total Fixed Cost		11,755	141,060	145,113	149,369
Net Profit (E) [C-D)		15,245	182,940	195,087	207,841
Investment Payback			40,000	40,000	40,000

# Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit	182,940	195,087	207,841
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		142,940	298,027
	Total Cash Inflow	282,940	338,027	505,868
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	40.000	40.000	40,000
2.3	Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40,000	40,000
3	Net Cash Surplus	142,940	298,027	465,868

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 08 Years

Own Business : 08 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

## THREATS

Theft

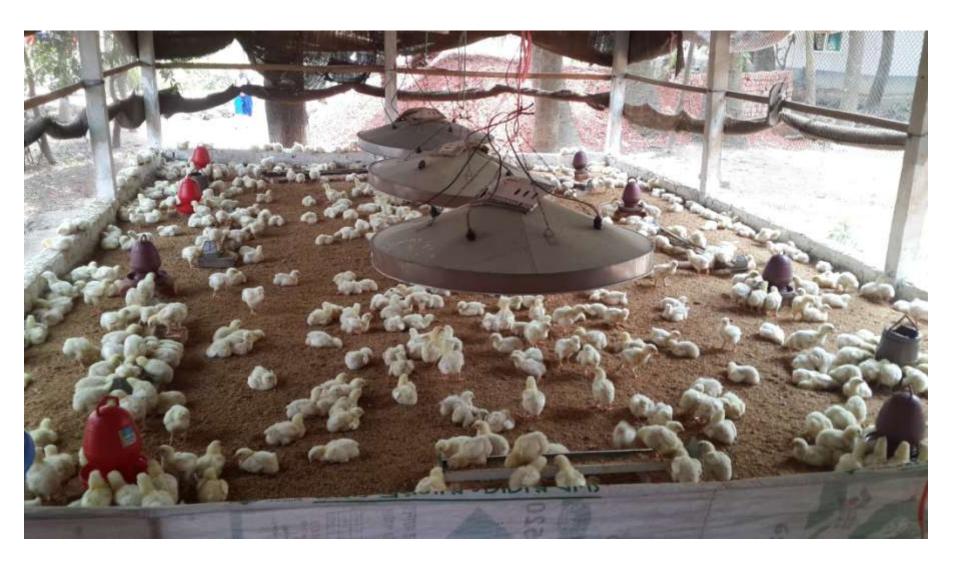
Fire

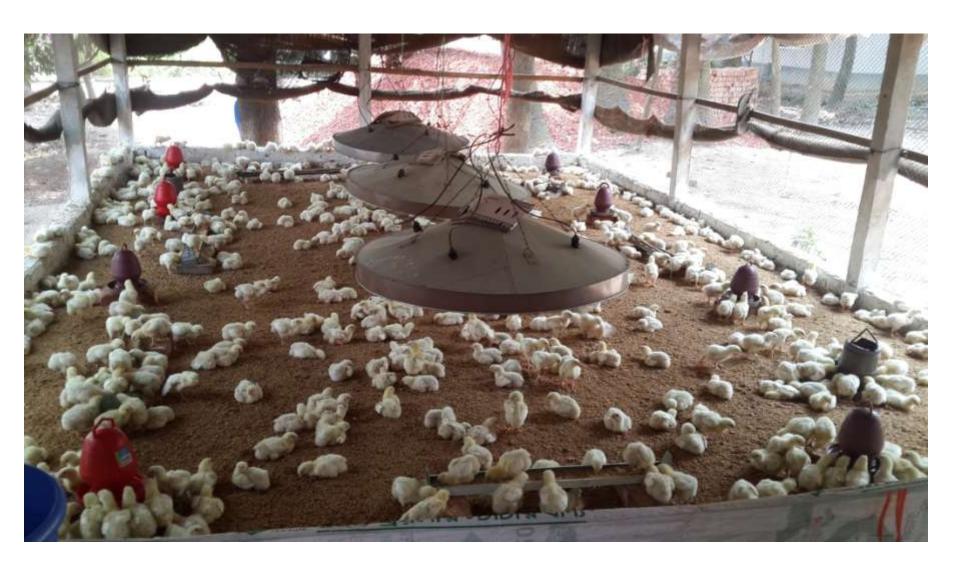
Political unrest

# Pictures

















Lesese, Q.D इस्टिक्स माथ

# **FAMILY PICTURE**

