Proposed NU Business Name: FIRUJ PEARA BAGAN



Project identification and prepared by: Md. Sohel Rana, Tahirpur Unit, Rajshahi

Project verified by: Md. Mijan Patoary



Brief Bio of The Proposed Nobin Udyokta MD. FIRUJ MULLAH Name 09-08-1985(32 Years) Age Education, till to date Class viii Marital status Married Children 2 son No. of siblings: 3 Brother & 4 sister Address Vill: monglpara, P.O: monglpara, P.S: puthia, Dist: Rajshahi Parent's and GB related Info. (i) Who is GB member Mother Father MST. HAOWA BEGUM (ii) Mother's name (iii) Father's name MD. FOJLUR RHMAN

Branch: Shreepur, Centre # 53(Female),

Existing Loan: BDT 20,000, Outstanding loan: paid

Member ID: 12477 Group No: 03

Member since: 25/07/2013

First loan: BDT -5000

Father

No

No

No

(iv) GB member's info

Further Information:

(vi) Mobile lady

(v) Who pays GB loan installment

(vii) Grameen Education Loan

(viii) Any other loan like GB,

BRAC ASA etc...

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	05 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Mach chach
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01798269837
Father's Contact No.	•	01783036016
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tahirpur Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

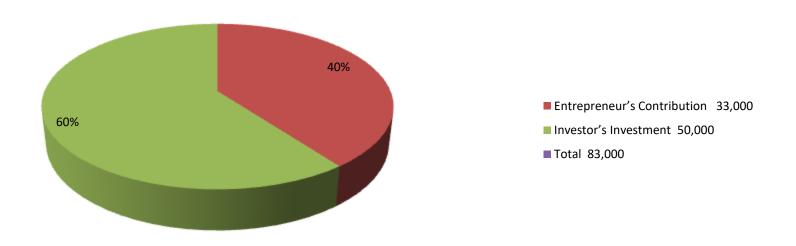
MST. HAOWA BEGUM joined Grameen Bank since 04 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info						
Business Name	:	FIRUJ PEYARA BAGAN				
Location	:	Monglpara, puthia, Rajshahi				
Total Investment in BDT	:	BDT 83,000				
Financing	:	Self BDT 33,000-(from existing business) 40% Required Investment BDT 50,000/-(as equity) 60%				
Present salary/drawings from business (estimates)	:	BDT 5000/-				
Proposed Salary	:	5000/=				
Size of shop	 :	3 bigha				
Security of the shop	:	-				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Farm The business is operating by entrepreneur. Existing no employees. Average gain The farm is owned. Agreed grace period is 3 months. 				

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
sales		15,000	180000		
Total Sales (A)		15,000	180000		
Less. Variable Expense					
sales of product		3,000	36000		
Total variable Expense (B)		3,000	36000		
Contribution Margin (CM) [C=(A-B)		12,000	144000		
Less. Fixed Expense					
Rent					
Electricity Bill					
Mobile Bill		300	3,600		
Salary (self)		5000	60,000		
Guard					
Transportation		1000	12,000		
madecin		700	8,400		
Salary (staff)					
Bank service Charge					
Total fixed Cost (D)		7,000	84,000		
Net Profit (E) [C-D)		5,000	60,000		

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit	Amount	t Qty Unit Price Amount P			Proposed
		Price	(BDT)			(BDT)	Total
peyara gach	220	150	33,000			50000	83,000
Total	220	150	33000		0	50000	83000

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Month	1st Year	2nd year	3rd Year
Revenue (sales)					
sales		17000	204000	214200	224910
Total Sales (A)		17000	204000	214200	224910
Less. Variable Expense		0	0	0	0
sales of product		4000	48000	50400	52920
Total variable Expense (B)		4000	48000	50400	52920
Contribution Margin (CM) [C=(A-B)		13000	156000	163800	171990
Less. Fixed Expense					
Rent					
Electricity Bill					
Mobile Bill		300	3600	2400	2400
Salary (self)		5000	60000	60000	60000
Transportation		1000	12000	3800	4000
madecin		700	8400	8800	9000
Salary (staff)					
Security Gard					
Bank service Charge			100	100	100
Total Fixed Cost		7000	84100	75100	75500
Net Profit (E) [C-D)		6000	71900	88700	96490
Investment Payhack			20000	20000	20000

Cash flow projection on business plan (rec. & Pay)

		Year 1		
SI#	Particulars	(BDT)	Year 2 (BDT)	(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	71900	88700	96490
1.3	Depreciation (Non cash item)		_	
1.4	Opening Balance of Cash Surplus		51900	120600
	Total Cash Inflow	121,900	140600	217090
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	51.900	120600	107000

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of farm: monglpara, puthia, Rajshahi Regular customers;

THREATS

Theft Fire

Political unrest

প্রস্তাবিত নবীন উ उठ्डा नाः जिर्देशका क्ष्यों कार्यः उपालद महिल्ल के दर दृष्ट्यः नामः (द्याः रिकास (याह्याः TENT: 02_2000 -08-198 किल्ला हर हर है कि प्राच्या ने उत्हर् दर दर दर किया दिए - 7:3T: 2 (b (F)



