A Nobin Udyokta Project







Project by: Md Kawsir Hamid

Identified by: Mohammad Habibur Rahman

Verified By: Abdul Alim

Dakkhin Matlab Unit Anchal-1, Chandpur. **GRAMEEN TRUST**



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Kawsir Hamid
Age	:	29/01/1989 (29 Years)
Marital status	:	Married
Children	:	01 Son, 01Daughter
No. of siblings:	:	03 brothers and 01 Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	N/A N/A N/A N/A N/A
Education, till to date	:	Class Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	-	Business
Trade License Number	:	419
Business Experiences	:	05 years.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01824505295
NU Project Source/Reference	:	GT Dakkhin Matlab Unit Office, Matlab,Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank (GB) Since 15/06/2005 to 04/11/2015. At first his mother took a loan amount BDT 5000 from Grameen Bank. She Invested the money in her Husband's business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Tahchin Tailors
Address/ Location	:	Narayonpur Bazar,Dakkhin Matlab, Chandpur.
Total Investment in BDT	:	290000/-
Financing	:	Self BDT : 220000 (from existing business) - % Required Investment BDT : 70000 (as equity) -%
Present salary/drawings from business (estimates)	:	BDT 8,000
Proposed Salary		BDT 8,000
Proposed Business % of present gross profit margin Estimated % of proposed gross profit margin Agreed grace period	:	20% 20% 2 months
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Particulars	Existing Business (BDT)				
Faiticulais	Daily	Monthly	Yearly		
Sales (A)	4000	120000	1440000		
Less: Cost of sale (B)	3200	96000	1152000		
Gross Profit 20% (A-B)= [C]	800	24000	288000		
Less: Operating Costs					
Electricity bill		500	6000		
Salary staff		3000	36000		
Night Guard Bill		100	1200		
Rent		2083	25000		
Mobile Bill		300	3600		
Salary from Business (Self)		8000	96000		
Others (Entertainment)		300	3600		
Non Cash Item:					
Depreciation Expenses(80000*10%)		667	8000		
Total Operating Cost (D)		14950	179400		
Net Profit (C-D):		9050	108600		

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Decoration: Machines Present Goods Items (*):	80,000 50000 90000		320000
Proposed Items (**) :		70000	70000
Total Capital	220000	70000	290000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Proposed Item

Product Name	Amount
Jack Machine	32000
Cloth	38000
Total Proposed Stock	70000

Financial Projection of NU BUSINESS PLAN



Particulars	Year 1 (BDT)			Year 2 (BDT)			
	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Sales	700	21000	252000	900	27000	324000	
Less: Cost of Sale	560	16800	201600	720	21600	259200	
Profit 20% (A)	140	4200	50400	180	5400	64000	
Income from Tailoring (B)	400	12000	144000	500	15000	180000	
Profit (A+B)=C	540	16200	194400	680	20400	244000	
Less operating cost:							
House rent		600	7200		700	8400	
Electricity bill		500	6000		600	7200	
Solar Bill		200	2400		200	2400	
Night Guard Bill		0	0		0	0	
Mobile Bill		600	7200		700	8400	
Salary from Business		6000	72000		7000	84000	
Others (Entertainment)		300	3600		400	4800	
Depreciation Expenses		292	3500		292	3500	
Total Operating Cost (D)		8492	101904		9092	118704	
Net Profit =(C-D)		7708	92496		11308	135696	
GT payback	42000			42000			
Retained Income:	50496				93696		

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	70000	00
1.2	Net Profit (Ownership Tr. Fee added back)	92496	135696
1.3	Depreciation (Non cash item)	3500	3500
1.4	Opening Balance of Cash Surplus		53996
	Total Cash Inflow	165996	193192
2.0	Cash Outflow		
2.1	Purchase of Product	70000	00
2.2	Investment Pay Back (Including Ownership Tr. Fee)	42000	42000
2.3	Payment of GB loan	00	00
	Total Cash Outflow	112000	42000
3.0	Net Cash Surplus	53996	151192

SWOT Analysis



STRENGTH

- Skill and 05 Years experience
- Quality service and Product
- Well Decorated
- Seven days open weekly
- 16 hours shop open

WEAKNESS

Lack of investment

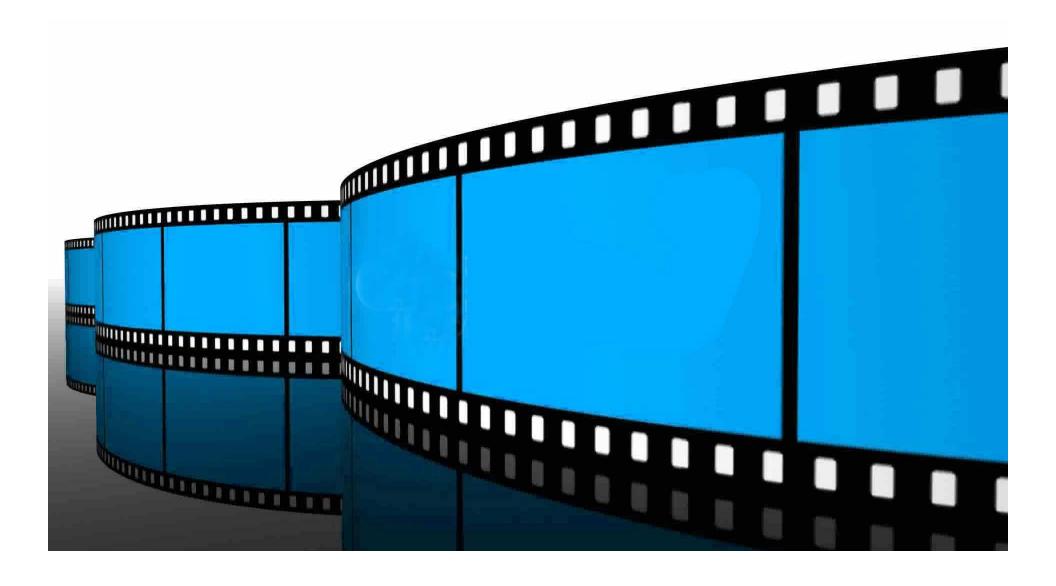
OPPORTUNITIES

- Have a chance at more customers within local area.
- Extendable society
- Products and service demand increasing.

THREATS

- New competitor may be present
- Political Unrest
- Theft





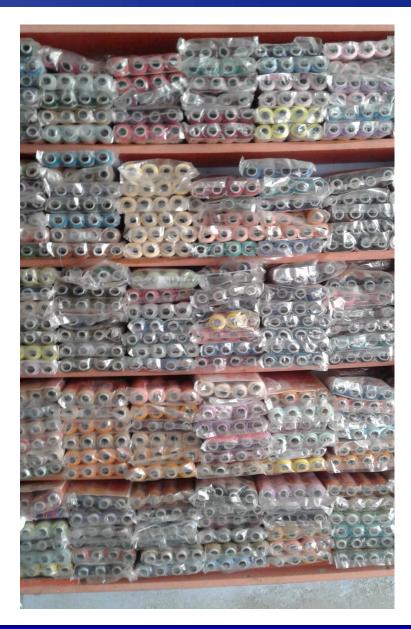






















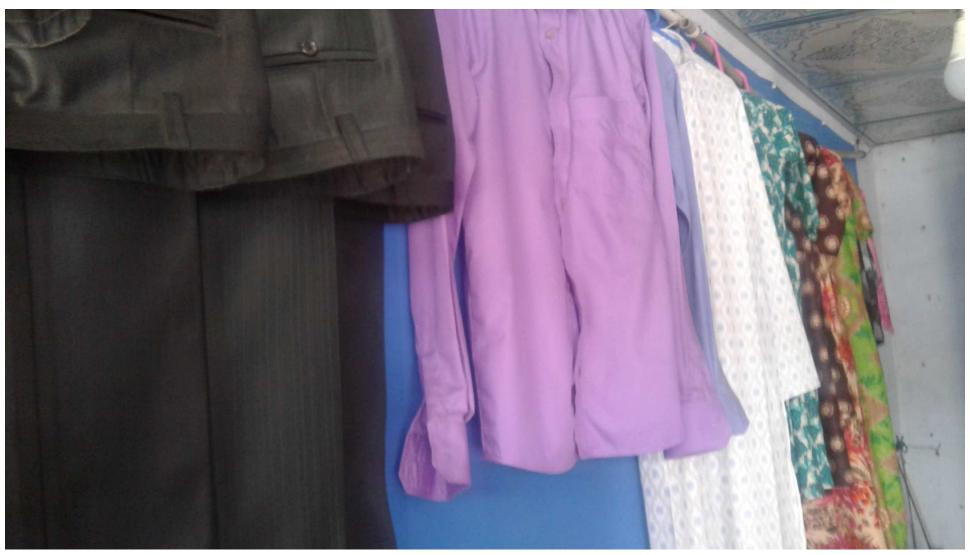




















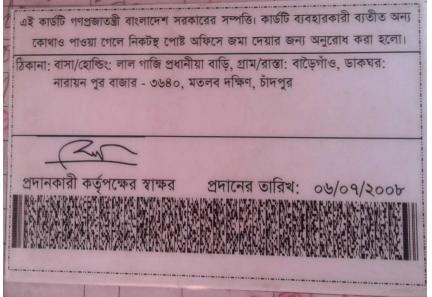


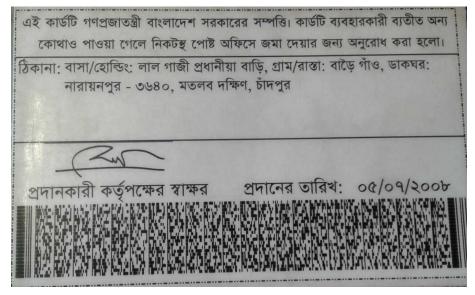




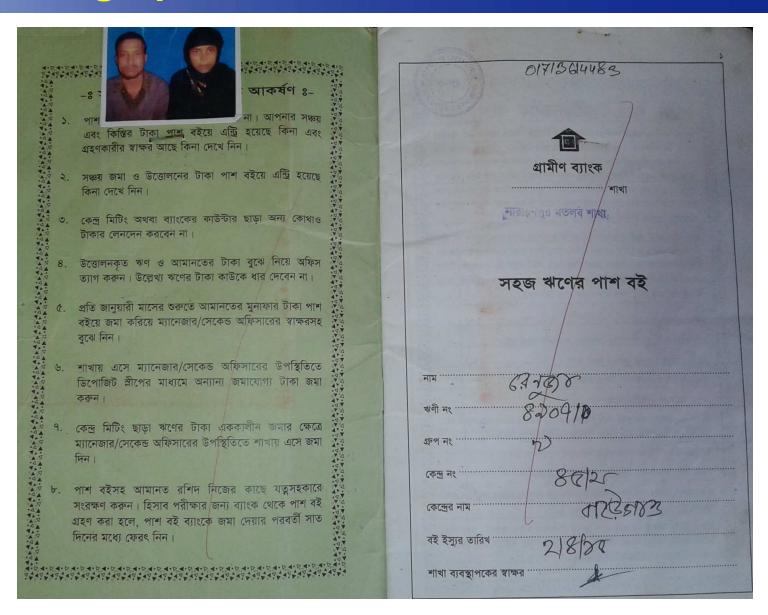




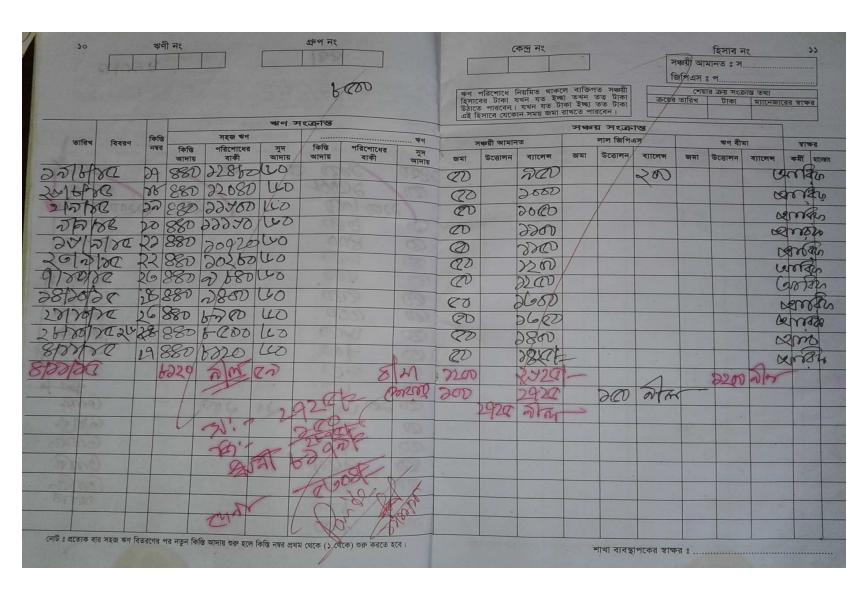








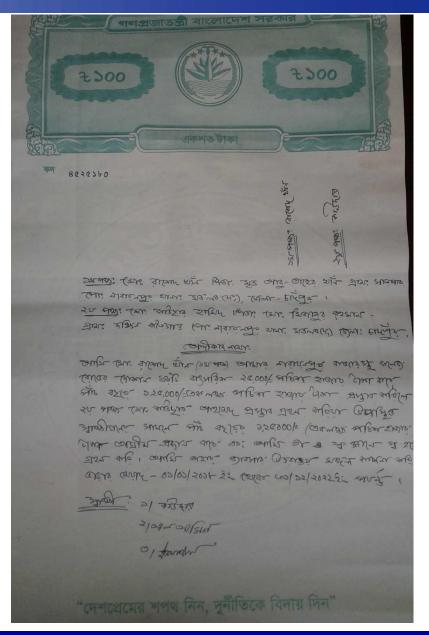






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