#### A Nobin Udyokta Project

## Riyaz Motsha Khamar



Project by: Riyaz
Identified and Verified By: Md. Gias uddin

Matlab Uttar Unit, Chandpur Anchal-1 GRAMEEN TRUST

#### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**



Name	:	Riyaz
Age	:	03/02/1994 (25 Year)
Marital status	:	Unmarried
Children	:	00 sons 0o Douther
No. of siblings:	:	Brothers- 02 Sisters - 02
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info  Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.		Mother  Jeebana Begum  Abdul Barak Mizi  Member Since-01/05/ 2000  Branch- Bagan Bari, Center- 31/M ,Group-02 ,Loanee no,: 2854, First loan: 5000  Existing loan-00 Last lone: 50000  N/A  N/A  N/A  N/A
Education	:	Class Eight

#### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**



(Continued)

Present Occupation		Hesary & Fishes Business.
Trade License No-		199
Business Experiences	:	07 Years
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01829831368
NU Project Source/Reference	:	GT Matlab Uttar Unit Office, Chandpur.

#### **BRIEF HISTORY OF GB LOAN Utilization by Family**



NU's Mother has been a member of Grameen Bank (GB) from 01/05/2000 to 05/05/2010. At first she took Tk.5,000 from GB. She invested GB Loan in her husbands business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

#### PROPOSED BUSINESS Info.



Business Name		Riyaz Motsha Khamar	
Address/ Location	:	Noyakandi,Baganbari, Matlab Uttar , Chandpur.	
Total Investment in BDT	:	400,000	
Financing	:	Self BDT 330,000 (from existing business) -82% Required Investment BDT 70,000 (as equity) -18%	
Present salary/drawings from business (estimates)		9,000	
Proposed Salary		12,000	
i. Proposed Business 25% of present gross profit margin	:	25%	
ii. Estimated 25% of proposed gross profit margin	:	25%	
iii. Agreed grace period	:	2 Months	
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A	

#### **EXISTING BUSINESS OPERATIONS Info.**



Doutioulous	Existing Business (BDT)				
Particulars Particulars Particulars Particulars	Daily	Half Yearly	Yearly		
Sales (A)		180000	360000		
Less: Operating Costs					
Electricity Bill		6000	12000		
Mobile bill(300*6)		1800	3600		
Present Salary (9000*6)		54000	108000		
Labour cost (part time)		30000	60000		
Others cost		3000	6000		
Fish feed		14000	28000		
Net and other security items for fish		12,000	24000		
Medicine		5,000	10000		
Non Cash Item:		0	0		
Total Operating Cost (D)		125800	251600		
Net Profit (C-D):		54200	108400		

#### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	-1	-2	(1+2)
Present Stock Items			330,000
Pond agreement for five years	60,000		
Present goods (*)	270000		
Proposed Items (**):		70,000	70,000
Total Capital	330,000	70,000	400,000

(\*) Details present Stock & (\*\*) Proposed Items mentioned in next slide

#### PRESENT & PROPOSED INVESTMENT Breakdown



(Continued)

Present Stock items		
Product name with quantity Amount		
Roui Fish	50000	
Katol Fish	20000	
Silverkap	50000	
Others	50000	
Total Present Stock	270,000	

Proposed Stock items				
Product name with quantity	Amount			
Fish feed	30,000			
Karpo and other Fish Breeding	20,000			
Medicine/ Net & other	20000			
Total Present Stock	70,000			

#### Financial Projection of NU BUSINESS PLAN



	Year 1 (BDT)				Year 2 (BDT)		
Particulars	Daily	Half Yearly	Yearly	Daily	Half Yearly	Yearly	
sales		210,000	420000		240,000	480000	
Less operating cost							
Preparing pond		9,000	18000		10,000	20000	
Mobile Bill		2400	4800		3000	6000	
Electricity Bill		6600	13200		7700	15400	
Fish feed		16,000	32000		18,000	36000	
Proposed Salary- Self		10000	120000		62000	124000	
Labour Cost(part time)		32000	64000		35000	70000	
Net and other security items		15000	30000		16000	32000	
Medicine		6000	12000		7000	14000	
Others		600	1200		750	1500	
Total Operating Cost (D)		147,600	295200		159,450	318900	
(Net Profit C-D) :		62,400	124800		80,550	161100	
Pay back			42,000			42000	
Retained Income:			82,800			119100	

#### **CASH FLOW Projection on Business Plan (Rec. & Pay.)**



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1	Investment Infusion by Investor	70,000	
1	Net Profit	124800	161100
1	Depreciation (Non cash item)	0	0
1	Opening Balance of Cash Surplus	0	82,800
	Total Cash Inflow	194,800	243900
2	Cash Outflow		
2	Purchase of Product	70000	0
2	Investment Pay Back GT	42000	42000
	Total Cash Outflow	112000	42000
3	Net Cash Surplus	82,800	201900

#### **SWOT Analysis**



## Strength

- Long relationship with Grameen
- Well Known Person in locality
- Skill and 07 years working Experience

#### W<sub>EAKNESS</sub>

- Lack of investment
- Less stock

#### **O**PPORTUNITIES

Have a chance at more customers within local area

#### THREATS

Theft













































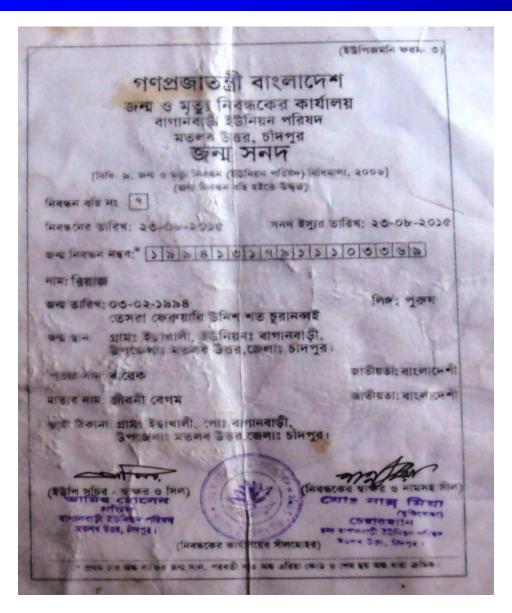






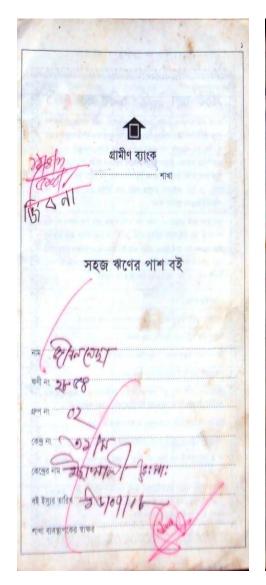




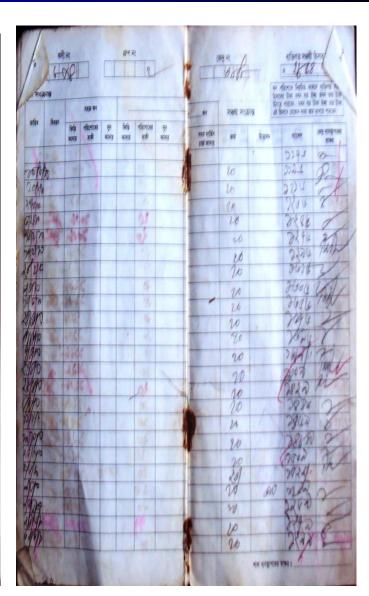














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# Presented at 241st (84th Regional) Internal Design Lab On 21st March-2018 at Chandpur

