#### A Nobin Udyokta Project

# Mayer Doya Motsha Khamar



Project by: Md. Al Amin

Identified and Verified By: Md. Gias uddin



#### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**



Name	:	Md. Al Amin			
Age	:	03/05/1991 (27 Year)			
Marital status	:	Unmarried			
Children	:	00 sons 0o Douther			
No. of siblings:	:	Brothers- 03 Sisters - 02			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info  Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.		Mother    Monowara Begum  Late Md. Abdul Mannan  Member Since-08/06/ 2010  Branch- Bagan Bari, Center- 31/M ,Group-04  ,Loanee no,: 3395, First loan: 10000  Existing loan-30000 Outstinding: 21000  Brother  N/A  N/A  N/A  N/A			
Education	:	HSC			

#### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**



(Continued)

Present Occupation		Hesary & Fishes Business.
Trade License No-		197
Business Experiences	:	05 Years
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01872884688
NU Project Source/Reference	:	GT Matlab Uttar Unit Office, Chandpur.

#### **BRIEF HISTORY OF GB LOAN Utilization by Family**



NU's Mother has been a member of Grameen Bank (GB) from 08/06/2010 and Now Still. At first she took Tk.10,000 from GB. She invested GB Loan in her husbands business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

#### PROPOSED BUSINESS Info.



Business Name		Somon Motsha Khamar	
Address/ Location	:	Moutupi,Baganbari, Matlab Uttar , Chandpur.	
Total Investment in BDT		370,000	
Financing	:	Self BDT 270,000 (from existing business) -81% Required Investment BDT 70,000 (as equity) -19%	
Present salary/drawings from business (estimates)	:	9,000	
Proposed Salary		12,000	
i. Proposed Business 25% of present gross profit margin	:	25%	
ii. Estimated 25% of proposed gross profit margin	:	25%	
iii. Agreed grace period	:	2 Months	
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A	

#### **EXISTING BUSINESS OPERATIONS Info.**



Doutioulous	Existing Business (BDT)				
Particulars Particulars Particulars Particulars	Daily	Half Yearly	Yearly		
Sales (A)		180000	360000		
Less: Operating Costs					
Electricity Bill		6000	12000		
Mobile bill(300*6)		1800	3600		
Present Salary (9000*6)		54000	108000		
Labour cost (part time)		30000	60000		
Others cost		3000	6000		
Fish feed		14000	28000		
Net and other security items for fish		12,000	24000		
Medicine		5,000	10000		
Non Cash Item:		0	0		
Total Operating Cost (D)		125800	251600		
Net Profit (C-D):		54200	108400		

#### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	-1	-2	(1+2)
Present Stock Items			270,000
Pond agreement for five years	00		
Present goods (*)	270000		
Proposed Items (**):		70,000	70,000
Total Capital	270,000	70,000	340000

(\*) Details present Stock & (\*\*) Proposed Items mentioned in next slide

#### PRESENT & PROPOSED INVESTMENT Breakdown



(Continued)

Present Stock items					
Product name with quantity Amount					
Roui Fish	50000				
Katol Fish	20000				
Silverkap	50000				
Others	50000				
Total Present Stock 270,000					

Proposed Stock items					
Product name with quantity Amount					
Fish feed	30,000				
Karpo and other Fish Breeding	20,000				
Medicine/ Net & other	20000				
Total Present Stock	70,000				

#### Financial Projection of NU BUSINESS PLAN



		Year 1 (BDT)			Year 2 (BDT)		
Particulars	Daily	Half Yearly	Yearly	Daily	Half Yearly	Yearly	
sales		210,000	420000		240,000	480000	
Less operating cost							
Preparing pond		9,000	18000		10,000	20000	
Mobile Bill		2400	4800		3000	6000	
Electricity Bill		6600	13200		7700	15400	
Fish feed		16,000	32000		18,000	36000	
Proposed Salary- Self		10000	120000		62000	124000	
Labour Cost(part time)		32000	64000		35000	70000	
Net and other security items		15000	30000		16000	32000	
Medicine		6000	12000		7000	14000	
Others		600	1200		750	1500	
Total Operating Cost (D)		147,600	295200		159,450	318900	
(Net Profit C-D) :		62,400	124800		80,550	161100	
Pay back			42,000			42000	
Retained Income:			82,800			119100	

#### **CASH FLOW Projection on Business Plan (Rec. & Pay.)**



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1	Investment Infusion by Investor	70,000	
1	Net Profit	124800	161100
1	Depreciation (Non cash item)	0	0
1	Opening Balance of Cash Surplus	0	82,800
	Total Cash Inflow	194,800	243900
2	Cash Outflow		
2	Purchase of Product	70000	0
2	Investment Pay Back GT	42000	42000
	Total Cash Outflow	112000	42000
3	Net Cash Surplus	82,800	201900

#### **SWOT Analysis**



## Strength

- Long relationship with Grameen
- Well Known Person in locality
- Skill and 07 years working Experience

### W<sub>EAKNESS</sub>

- Lack of investment
- Less stock

### **O**PPORTUNITIES

Have a chance at more customers within local area

## THREATS

Theft

























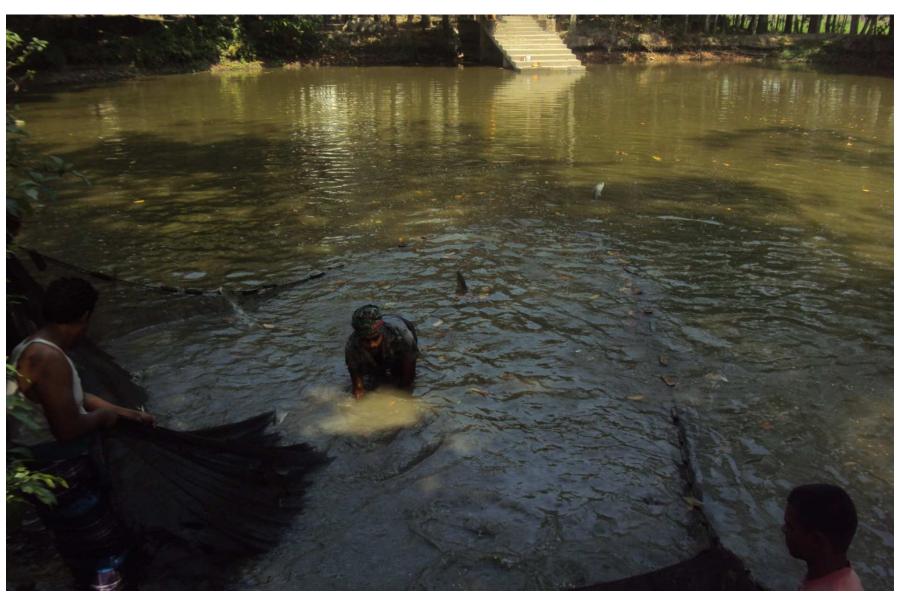






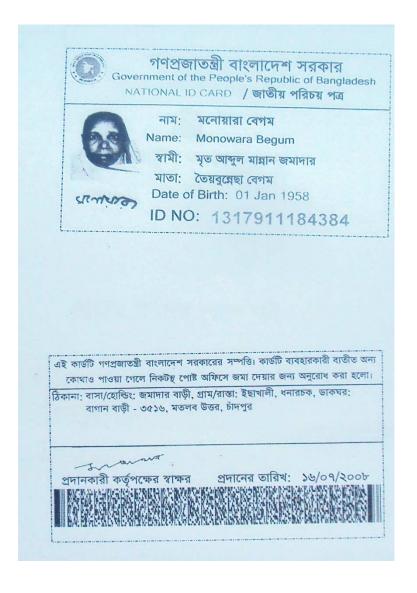




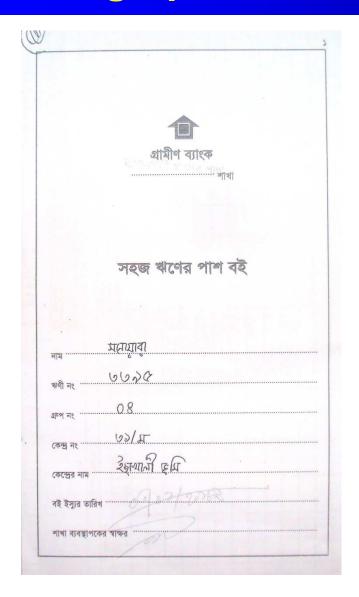


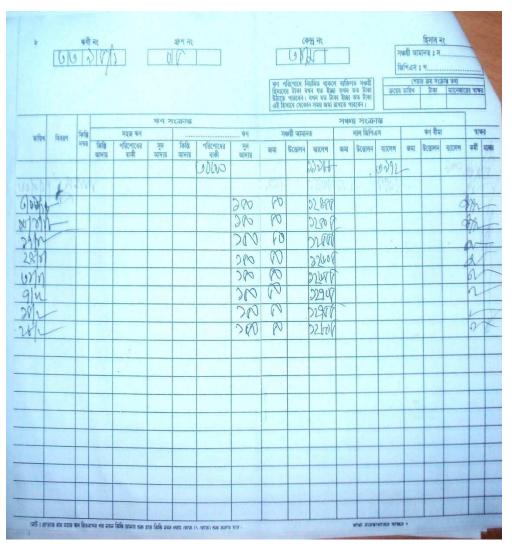




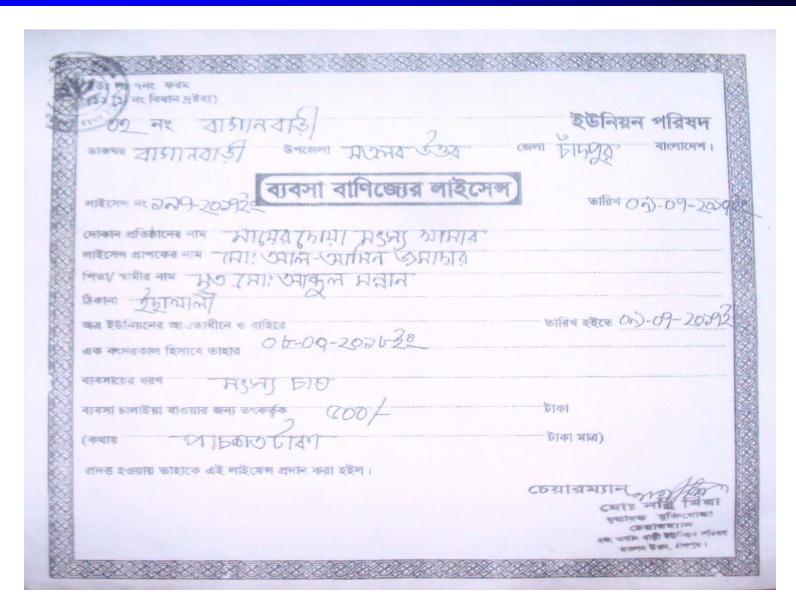




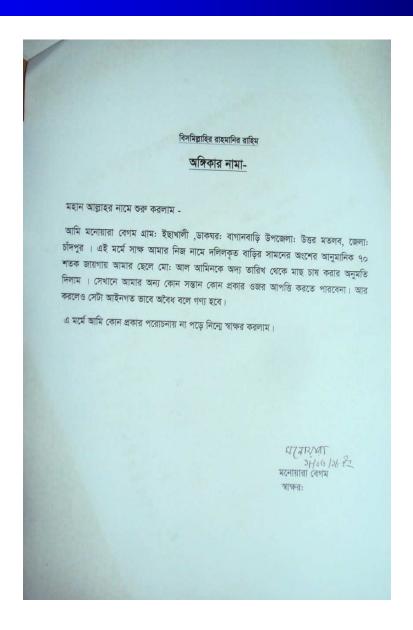


















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