

Project by: Salam
Verified and Identified: By: Md. Gias uddin

Matab Uttar Unit,Chandpur Anchal-1 GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Salam
Age	:	20/12/1985 (32 Years)
Marital status	:	Married
Children	:	00 Son, 01 Daughter
No. of siblings:	:	03 brothers and 02 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	Brother N/A N/A N/A N/A N/A
Education, till to date	:	Class Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (Continued)



Present Occupation	:	Tiles & Sanitary Business
Trade License Number	:	91
Business Experiences		5 years.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01947881148
NU Project Source/Reference	-	GT Matlab Uttar Unit Office,Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank (GB) Since 01.07.2000 to till now. At first his mother took a loan amount BDT 5000 from Grameen Bank. She Invested the money in her Husbands business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Azmir Tiles & Sanitary
Address/ Location	:	Naton Bazar Faraizekandi,Matlab (North), Chandpur.
Total Investment in BDT	:	600,000/-
Financing	:	Self BDT : 520,000 (from existing business) - 88% Required Investment BDT :80,000 (as equity) - 12%
Present salary/drawings from business (estimates)	:	BDT 10,000
Proposed Salary		BDT 12,000
Proposed Business 10% of present gross profit margin Estimated 10% of proposed	:	10% 10%
gross profit margin	•	10 /6
Agreed grace period	:	2 months

EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly			
Sales	10000	300000	3600000			
Less: Cost of sale	9000	270000	3240000			
Profit 25% (A)= C	1000	30000	360000			
Less: Operating Costs						
House rent		1700	20400			
Electricity bill		500	6000			
Ganarator		200	2400			
Night Guard Bill		100	1200			
Mobile Bill		500	6000			
Salary from Business (Self)		10000	120000			
Salary from Business (Staff) 01		0	0			
Others (Entertainment)		300	3600			
Non Cash Item:						
Depreciation Expenses		417	4000			
Total Operating Cost (D)		13717	163600			
Net Profit (C-D):		16283	195396			

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:			
Present items:			520,000
Decoration:	20,000		
Freeze	00		
TV	00		
Advance:	50,000		
Present Goods Items (*):	4,50,000		
Proposed Items (**):		80,000	80,000
Total Capital	520,000	80,000	600,000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock item

Product name	Amount
Different Kinds of Tiles	200,000
Sanitary Item	100,000
White Cement	25,000
Hard ware	20,000
Door	15,000
Pipe	40,000
Others	50,000
Total Present Stock	4,50,000

Proposed Item

Product Name	Amount
Tiles	50,000
Door	30,000
Total :	80,000

Financial Projection of NU BUSINESS PLAN



Dortiouloro	Y	ear 1 (BD	DT)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	12000	360000	4320000	14000	420000	5040000
Less: Cost of Sale	10800	324000	3888000	12600	378000	4536000
Profit 25% (A)= C	1200	36000	432000	1400	42000	504000
Less operating cost:						
Shop rent		1700	20400		1700	20400
Electricity bill		550	6600		600	7200
Generator		200	2400		250	3000
Night Guard Bill		150	1800		200	2400
Mobile Bill		600	7200		700	8400
Salary from Business		11000	132000		12000	144000
Salary from Business (Staff) 01		0	0		0	0
Others (Entertainment)		400	4800		500	6000
Depreciation Expenses		417	5004		417	5004
Total Operating Cost (D)		15017	180204		16367	196404
Net Profit =(C-D)		20983	251796		25633	307596
GT payback			48000			48000
Retained Income:			203796			259596

CASH FLOW Projection on Business Plan (Rec. & Pay.)



Particulars	Year 1 (BDT)	Year 2 (BDT)
Cash Inflow		
Investment Infusion by Investor	80,000	
Net Profit (Ownership Tr. Fee added back)	251796	307596
Depreciation (Non cash item)	5000	5000
Opening Balance of Cash Surplus	0	172,796
Total Cash Inflow	336,796	485392
Cash Outflow		
Purchase of Product	80,000	
Investment Pay Back (Including Ownership Tr. Fee)	84,000	84,000
Payment of GB loan	0	0
Total Cash Outflow	164,000	84,000
Net Cash Surplus	172,796	401,392

SWOT Analysis



STRENGTH

- Skill and 05 Years experience
- Quality service and Product
- Well Decorated
- Seven days open weekly
- 16 hours shop open

WEAKNESS

Lack of investment

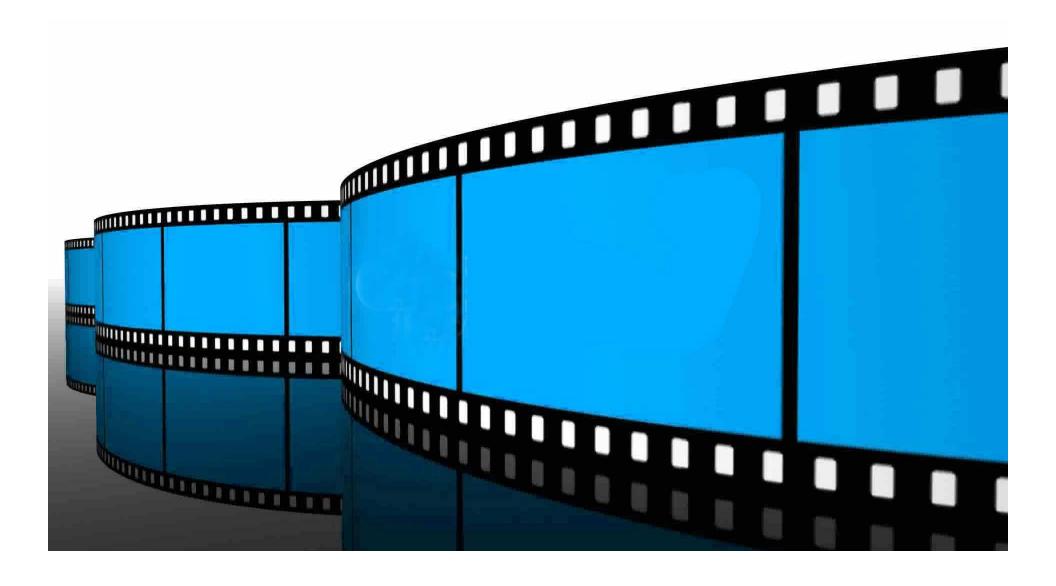
OPPORTUNITIES

- Have a chance at more customers within local area.
- Extendable society
- Products and service demand increasing.

THREATS

- New competitor may be present
- Political Unrest
- Thif





































































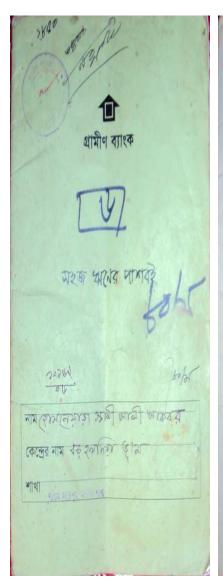


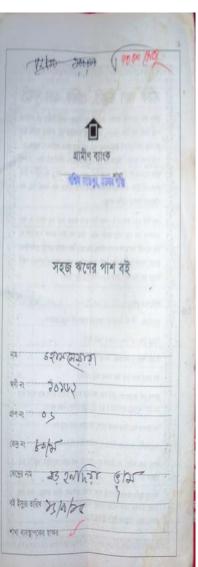
























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Presented at

241st (84th Regional) Internal Design Lab On 21st March-2018 at Chandpur

