

Proposed NU Business Name: **MAYER DOYA PHARMACY**



Project identification and prepared by: Md.Answar Ali,
Modhupur Unit, Tangail.

Project verified by: MD.Abu Bakkar Siddique



Grameen Shakti
Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. JASHIM UDDIN
Age	:	15-02-1984 (34 Years)
Education, till to date	:	B.A Pass
Marital status	:	Married
Children	:	01 Daughter
No. of siblings:	:	04 Brothers, 01 Sister
Address	:	Vill: Kakraid ,P.O :kakraid, P.S: Modhupur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	JAMILA KHATUN
(iii) Father's name	:	LATE HASAN ALI
(iv) GB member's info	:	Branch:Modhupur , Centre # 37 (Female), Member ID: 8763, Group No:06 Member since: 12-02-2004 (14 Years) First loan: 5000 taka. Existing loan: 10,000 taka Outstanding loan: 3180 taka.
Further Information:		
(v) Who pays GB loan installment	:	Brother
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	10 years experience in running business. He has training 06 months.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01712-476973
Mother's Contact No.	:	01743-288171
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

JAMILA KHATUN joined Grameen Bank since 14 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

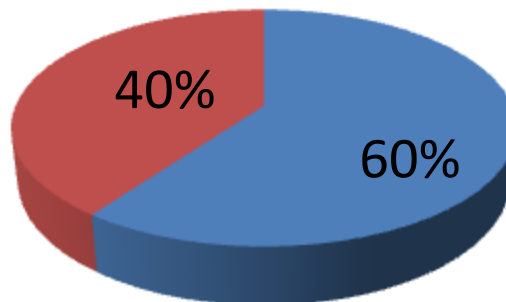
Business Name	:	MAYER DOYA PHARMACY
Location	:	kakraidbazar, modhupur,Tangail.
Total Investment in BDT	:	BDT :125,000/-
Financing	:	Self BDT 75,000 (from existing business) 58% Required Investment BDT 50,000(as equity) 42%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	15ft x 10ft= 150 square ft
Security of the shop	:	No
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; azithromycin,cefiximevitamin,syrup etc.▪The business is operating by entrepreneur. Existing no employee.▪The business is Own.▪Collects goods fromModhupur.▪Agreed grace period is 3 months.

Existing

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
azithromycin,cefrocin,vatamin,others	3000	90000	1080000
	0	0	0
Total Sales(A)	3000	90000	1080000
Less Variable Expense (B)			0
azithromycin,cefrocin,vatamin,others	2550	76500	918000
Total Variable Expense	2550	76500	918000
Contributon Margin (CM) [C=(A-B)]	450	13500	162000
Less Fixed Expense			
Rent		0	0
Electric Bill		200	2400
Transportaion		500	6000
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		0	0
Guard		0	0
Generator		200	2400
Mobile Bill		300	3600
Total Fixed Cost (D)		6200	74400
Net Profit (E)= [C-D]		7300	87600

Investment Breakdown

Particulars	Existing			Particulars	Proposed			Proposed Total
	Quantity	Price	Unit Price		Quantity	Price	Unit Price	
azithromycin	70	300	21000	azithromycin	80	300	24,000	45,000
cefixime	17	250	4250	cefuxime	20	200	4,000	8,250
ceftraxon	34	200	6800	matronedazol	100	100	10,000	16,800
deflajecot	14	200	2800	cefuxime	60	200	12,000	14,800
cefuxime	7	200	1400		0	0	0	1,400
vatamin surup	40	100	4000				0	4,000
mafomic	40	40	1600				0	1,600
matronedazol	100	100	10000		0	0	0	10,000
	0		0				0	0
Others			23150	Others		0		23,150
Security of Shop			0					0
Machinaries								0
Total			75,000				50,000	125,000



- Entrepreneur's contibution 75000
- Investor's Investment 50000
- Total 125000

Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2
Revenue(Sales)				
azithromycin,cefrocin,vatamin,others	4000	120000	1440000	1512000
0	0	0	0	0
Total Sales(A)	4000	120000	1440000	1512000
Less Variable Expense (B)				
azithromycin,cefrocin,vatamin,others	3400	102000	1224000	1285200
Total Variable Expense	3400	102000	1224000	1285200
Contributon Margin (CM) [C=(A-B)]	600	18000	216000	226800
Less Fixed Expense				
Rent		0	0	0
Electric Bill		200	2400	2700
Transportaion		500	6000	6300
Salary (Self)		5000	60000	60000
Salary (Staff)		0	0	0
Entertainment		0	0	0
Gard		0	0	0
Generator		200	2400	2400
Mobil Bill		300	3600	3700
Total Fixed Cost (D)		6200	72000	72700
Net Profit (E)= [C-D]		11800	141600	148680
Investment Pay Back			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	141,600	148680
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		111,600
	Total Cash Inflow	191,600	260,280
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	111,600	230,280

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 10 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop; kakraid bazar,modhupur,
Tangail
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures









Ace

SLIDES

Zimu

Sulfotin

Suprex

Windel plus

Suprex

Handwritten notes and a printed form with columns and rows of text, possibly a patient record or inventory list.

FAMILY PICTURE

