

Proposed NU Business Name: **MS SOPNA DAIRY FARM**



Project identification and prepared by: Md. Mokaddes Ali.
Shakhipur Unit, Tangail

Project verified by: Md. Sarajul Islam



Grameen Shakti
Samajik Byabosha Ltd.

Brief Bio of The Proposed Nabin Udyokta

Name	:	ZAHID KHAN
Age	:	11-10-1992(25 Years)
Education, till to date	:	Eight
Marital status	:	Unmarried
Children	:	None
No. of siblings:	:	1 Brother and 4 Sisters
Address	:	Vill: Chatoilbaid ;P.O: Korotiyapara P.S: Shakhipur, Dist. Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MST. NURJAHAN BEGUM
(iii) Father's name	:	MD. SANTO KHAN
(iv) GB member's info	:	Branch: Naloya, Centre # 76(Female), Member ID: 6741, Group No: 06 Member since:01-01-2003(15 Years) First loan: BDT 5,000/- Existing loan: BDT 18,000/- Outstanding loan: BDT 10,316/-
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill	:	10 years of business experience.
Own Business and Training Info	:	10 years experience in running business. He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01786-606805
Mother's Contact No.	:	01705-605585
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Sokhipur unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. NURJAHAN BEGUM joined Grameen Bank since 15 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

Proposed Nobin Udyokta Business Info

Business Name	:	MS SOPNA DAIRY FARM
Location	:	Vill: Chatoilbaid ;P.O: Korotiyapara P.S: Shakhipur, Dist. Tangail
Total Investment in BDT	:	BDT 2,00,000
Financing	:	Self BDT 1,30,000 (from existing business) 65% Required Investment BDT 70,000(as equity) 35%
Present salary/drawings from business (estimates)	:	None
Proposed Salary	:	BDT. 5000
Size of shop	:	18 ft x 9 ft= 162 square ft
Security of the shop	:	-
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Milk, Calf, Ox.▪Average 30% gain on sale.▪The business is operating by entrepreneur.▪The farm is own.▪Collects goods from caitola.▪Agreed grace period is 3 months.

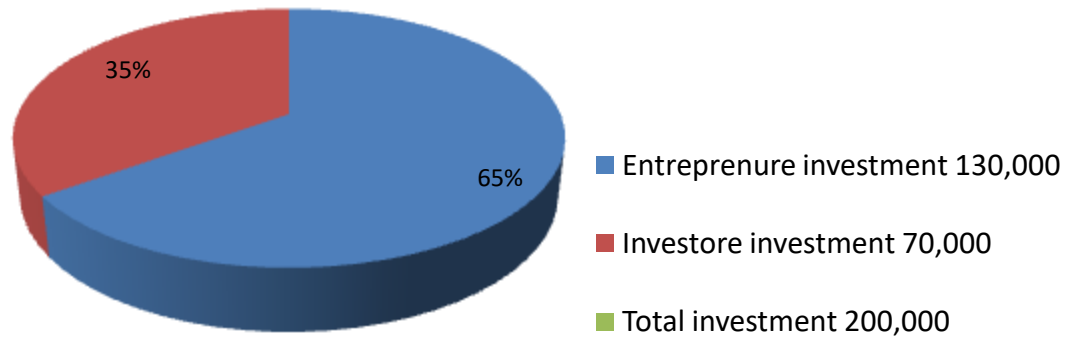
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Milk, Calf, Ox	2,500	75,000	900,000
Total Sales (A)	2,500	75,000	900,000
Less. Variable Expense			
Milk, Calf, Ox	1,750	52,500	630,000
Total variable Expense (B)	1,750	52,500	630,000
Contribution Margin (CM) [C=(A-B)]	750	22,500	270,000
Less. Fixed Expense			
Rent		0	0
Electricity Bill		500	6,000
Transportation		100	1,200
Salary(self)		5,000	60,000
Salary(sttaf)		0	0
Entertainment		100	1,200
Gird		0	0
Generator		0	0
Mobile bill		300	3,600
Total fixed Cost (D)		6,000	72,000
Net Profit (E) [C-D]		16,500	198,000

Investment Breakdown

Particulars	Existing			Particulars	Proposed			Proposed Total
	Quantity	Unit Price	Price		Quantity	Unit Price	Price	
Cow	2	50000	100000	Cow	1	70000	70,000	170,000
Ox	1	30000	30000		0	0	0	30,000
			0		0	0	0	0
			0		0	0	0	0
			0		0	0	0	0
			0		0	0	0	0
			0		0	0	0	0
			0		0	0	0	0
			0		0	0	0	0
Security			0			0	0	0
Total			130000			70000	70,000	200,000

Source of finance



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd year+5%	3rd year+5%
Revenue (sales)					
Milk, Calf, Ox	3,500	105,000	1,260,000	1,323,000	1,389,150
Total Sales (A)	3,500	105,000	1,260,000	1,323,000	1,389,150
Less. Variable Expense					
Milk, Calf, Ox	2,450	73,500	882,000	926,100	972,405
Total variable Expense (B)	2,450	73,500	882,000	926,100	972,405
Contribution Margin (CM) [C=(A-B)]	1,050	31,500	378,000	396,900	416,745
Less. Fixed Expense					
Rent		0	0	0	0
Electricity Bill		500	6,000	6,300	6,615
Transportation		100	1,200	1,260	1,323
Salary (self)		5,000	60,000	60,000	60,000
Salary(sttaf)		0	0	0	0
Entertainment		100	1,200	1,260	1,323
Gird		0	0	0	0
Generator		0	0	0	0
Mobile bill		300	3,600	3,780	3,969
Non Cash Item					
Depreciation		0	0	0	0
Total Fixed Cost		6,000	72,000	72,600	73,230
Net Profit (E) [C-D]		25,500	306,000	324,300	343,515
Investment Payback			28,000	28,000	28,000

Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	306,000	324,300	343,515
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		282,000	582,300
	Total Cash Inflow	376,000	606,300	925,815
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	94,000	24,000	24,000
3	Net Cash Surplus	282,000	582,300	901,815

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0
Others:0, Experience & Skill : 10 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures













গ্রামীণ শক্তি সামাজিক ব্যবসা লিঃ

ফর্ম নং-১

প্রস্তাবিত নবীন উদ্যোক্তা প্রকল্পের তথ্য

প্রকল্পের নাম: মেসার্স স্বপ্না ড্রেসিং-২০০৮

ইউনিটের নাম: সন্নিহিত

প্রকল্প প্রস্তাব গ্রহণের তারিখ: ০৫-০৬-২০১৫

উদ্যোক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত:

নাম: জাহিদুল হান্নান

বয়স: ২৫-৪৬০

জন্ম তারিখ: ১১-১০-১৯৯০ জাতীয় পরিচয়পত্র নম্বর: ১৯৯২২৬১৫৫৬৬০৯৯৯

শিক্ষাগত যোগ্যতা: ৮ম শ্রেণী

বৈবাহিক অবস্থা: অবিবাহিত

ছেলে-মেয়ের সংখ্যা: ০০৫

ভাই/বোনের সংখ্যা: ১০৫২ ৪ জন

বর্তমান ঠিকানা: গ্রাম: চৌমুহা গ্রাম পো: কল্যাণপুর থানা: সন্নিহিত জেলা: সিলেট

স্থায়ী ঠিকানা: গ্রাম: ৩/ পো: ৩/ থানা: ৩/ জেলা: ৩/

বাবা/মা মোবাইল নং- ০১৭০৫-৬০৫৫৮৫

উদ্যোক্তার মোবাইল নং- ০১৭৪৬-৬০৬৪০৫

গ্রামীণ ব্যাংক সদস্য কে? বাবা/মা বাবা/মা: প্রাক্তন/রানিং সদস্য।

মায়ের নাম: মেসার্স: নূরুন্নাহার বেগম

বাবার নাম: মেসার্স: সান্তু মাস্টার

গ্রুপ নং- ৯৬ শাখা: নলুয়া

কেন্দ্র নং- ৭৬/ম সদস্য নং- ৬৭৪১

কত বছর যাবৎ সদস্য: ১৫ ৪৬০

তারিখ: ১১-০১-২০০৬

বাংলা পরিমাণ: ৫৫০০ F

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1 Hundred Ninety Two
D. P.O. KARA NAFARA
ST. TANGAIL
HAN

N BEGUM
BAID, P.O. K...
DIST. TANGAIL

Signature and
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No. 8