### Proposed NU Business Name: S.M. TAILORS



Project identification and prepared by: MST. MAHFUJA KHATUN Shakhipur Unit, Tangail

Project verified by: Md. Sarajul Islam



Grameen Shakti Samajik Byabosha Ltd.

### Brief Bio of The Proposed Nobin Udyokta

Name	:	PARUL AKTER					
Age	:	10-05-1984(34Y <i>ears)</i>					
Education, till to date	:	S.S.C					
Marital status	:	Married					
Children	:	3 Sons					
No. of siblings:	:	5 Brother 4 Sisters					
Address	:	: Vill:Gonerchala ;P.O: Khachuya P.S: Shakhipur, Dist. Tangail					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father RABIYA AKTER LATE. A. SOBUR Branch: Shakhipur, Centre # 12 (Female), Member ID: 1843, Group No: 04 Member since:01-01-2012(7 Years) First Ioan: BDT 10,000/- Existing Ioan: BDT 10,000/-					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Outstanding loan: BDT - Father No No No					

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill Own Business and Training Info	::	08 years of business experience. 08 years experience in running business. Yes, He has 08 years training
Other Own/Family Sources of Income	:	Yes, She has a Tarkio farm.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01753-382538
Mother's Contact No.	:	01770-581100
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Sokhipur unit, Tangail.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

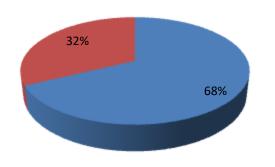
**RABIYA AKTER** joined Grameen Bank since 7 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

Proposed Nobin Udyokta Business Info						
Business Name	:	S.M. TAILORS				
Location	:	Vill:Gonerchala ;P.O: Khachuya P.S: Shakhipur, Dist. Tangail				
Total Investment in BDT	:	BDT 1,55,000/-				
Financing	:	Self BDT 1,05,000(from existing business) 78%				
		Required Investment BDT 50,000(as equity) 32%				
Present salary/drawings from business (estimates)	:	None				
Proposed Salary	:	BDT. 5,000				
Size of shop	:	14 ft x 8 ft= 1494 square ft				
Security of the shop	:	-				
Implementation	•	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Short piece, pant piece, Others.</li> <li>Average 20% gain on sale.</li> <li>The business is operating by entrepreneur.</li> <li>The farm is own.</li> <li>Collects goods from in Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Short piece, pant piece, Others	2,000	60,000	720,000		
Total Sales (A)	2,000	60,000	720,000		
Less. Variable Expense					
Short piece, pant piece, Others	1,600	48,000	576,000		
Total variable Expense (B)	1,600	48,000	576,000		
Contribution Margin (CM) [C=(A-B)	400	12,000	144,000		
Less. Fixed Expense					
Rent		0	0		
Electricity Bill		400	4,800		
Transportation		0	0		
Salary(self)		5,000	60,000		
Salary(sttaf)		0	0		
Entertainment		0	0		
Gird		0	0		
Generator		0	0		
Mobile bill		200	2,400		
Total fixed Cost (D)		5,600	67,200		
Net Profit (E) [C-D)		6,400	76,800		

Investment Breakdown								
Particulars		Existing		Particulars	Proposed			Proposed Total
	Quantity	Unit Price	Price		Quantity	Unit Price	Price	TOLAT
Machine big	1	16000	16000	Shart picec	1	25000	25,000	41,000
Machine littol	2	6000	12000	Pant picec	1	25000	25,000	37,000
Shart picec	1	25000	25000		0	0	0	25,000
Pant picec	1	22000	22000		0	0	0	22,000
Others	1	30000	30000		0	0	0	30,000
			0		0	0	0	0
			0		0	0	0	0
			0		0	0	0	0
			0		0	0	0	0
			0		0	0	0	0
Security			0			0	0	0
Total			105000			50000	50,000	155,000

### Source of finance



Entreprenure investment 105,000

Investore investment 50,000

Total investment 155,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd year+5%	3rd year+5%	
Revenue (sales)						
Short piece, pant piece, Others	2,500	75,000	900,000	945,000	992,250	
Total Sales (A)	2,500	75,000	900,000	945,000	992,250	
Less. Variable Expense						
Short piece, pant piece, Others	2,000	60,000	720,000	756,000	793,800	
Total variable Expense (B)	2,000	60,000	720,000	756,000	793,800	
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000	189,000	198,450	
Less. Fixed Expense						
Rent		0	0	0	0	
Electricity Bill		400	4,800	5,040	5,292	
Transportation		0	0	0	0	
Salary (self)		5,000	60,000	60,000	60,000	
Salary(sttaf)		0	0	0	0	
Entertainment		0	0	0	0	
Gird		0	0	0	0	
Generator		0	0	0	0	
Mobile bill		200	2,400	2,520	2,646	
Non Cash Item						
Depreciation		0	0	0	0	
Total Fixed Cost		5,600	67,200	67,560	67,938	
Net Profit (E) [C-D)		9,400	112,800	121,440	130,512	
Investment Payback			20,000	20,000	20,000	

## Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50000		
1.2	Net Profit	112,800	121,440	130,512
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		92,800	194200
	Total Cash Inflow	162,800	214,200	324712
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	92,800	194200	304712



# Strength

Employment: Self: 01 Family:0 Others:0,Experience & Skill : 11 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

## **T**HREATS

Theft Fire Political unrest Pictures









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### প্রস্তাবিত নবীন উদ্যোক্তা প্রকল্পের তথ্য

হারম লা-১

अकल्लन नामः भन्न भूम, रहि लाइन প্রকল্প প্রস্তাব গ্রহণের তারিখ: ১৪/০৫ /২০১৮ ইউনিটের নাম: সাধ্বিগুত উদ্যোজার সংক্ষিপ্ত জীবন বৃত্তান্ত: Maun Un3012 বয়স: *ওি রাহে* জন্ম তারিখ: ১০/০৫/ ৯৯৮৪ জাতীয় পরিচয়পত্র নমর: ৯৫১৮৪৮১৯৫৫২৫৫ শিক্ষাগত যোগ্যতা: S. S. C পার্স বৈবাহিক অবস্থা: বিবাহিত ছেলে-মেয়ের সংখ্যা: ও বৃষ্টিক ভাই/বোনের সংখ্যা: ৪ হ্বাস্ন ৫ ৮৫ थानाः नगर्भम् ज्ञाः हिर्माहर् বর্তমান ঠিকানা: গ্রাম: ২০৭০লার ভারেশ পো: ব্যট্রা জেলা: প থানা: দ বাবা/মা মোৰাইল নং- ০১৭৭০ ৫৮ ১১০০ উদ্যোক্তার মোবাইল নং- ০১৭৫৫ - ৬৮২৫৫৮ গ্রামীণ ব্যাংক সদস্য কে? বাবা / মা। বাবা / মা: প্রাক্তন / রানিং সদস্য। भारमब नामः नगत्वमा जगउगर भाषाः कहुरा अधिकृत्वासा বাবার নাম: সৃত, তাম: সবৃত গ্রহণ নং- ০৪ मममा न१- 268Gh কত বছর যাবং সদস্য: 9 পাতৃ क्म न१- २२ २२. Sond. JA 1001