Proposed NU Business Name:Badhol Store

Project identification and prepared by: Md Forhad Hossain, Tangail Sadar Unit, Tangail Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta					
Name	:	Md. Fahad Khan			
Age	:	13-01-1997 (20 Years)			
Education, till to date	:	H.S.C			
Marital status	:	UnMarried			
Children	:	No			
No. of siblings:	:	02 Brothers			
Address	:	Vill: Shingoragi ,P.O: Alashine ,P.S: TangailSadar, Dist: Tangail.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Beauty Parveen Md.Badol Khan Branch: Alashine Delduar, Centre #17 (male), Member ID: 1698, Group No:03 Member since: 03-02-2006(Y12ears) First loan: BDT =10000 Last Loan = 200000			
Further Information:	:	Outstanding loan:= 45600			
(v) Who pays GB loan installment	:	Father No			
(vi) Mobile lady (vii) Grameen Education Loan	:	No No			
(viii) Any other loan like GB, BRAC, ASA,TMSS,BURO, etc	•	No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill	:	0 2years of business experience.
Own Business and	:	0 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	••	01738815025
Family's Contact No.	:	01682401500
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Sadar Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Md. Badol Khan joined Grameen Bank since 12 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan inAgriculture.

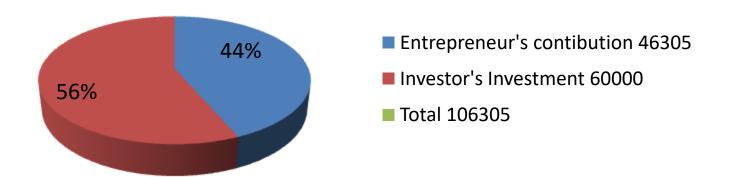
Proposed Nobin Udyokta Business Info					
Business Name	:	Badhol Store			
Location	:	Alashine Bazar, Delduar, Tangail			
Total Investment in BDT	:	BDT 106,305/-			
Financing	:	Self BDT 46305/- (from existing business) 44 %			
		Required Investment BDT60,000/- (as equity) 56 %			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	20 ft x 10 ft= 200 square ft			
Security of the shop	:	BDT			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; etc. Average 15 % gain on sales. The business is operating by entrepreneur. Existing employee. The shop is Own. Collects goods from .Tangail Agreed grace period is 3 months. 			

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Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Aluminium,custing,steel,etc.	3,000	90,000	1,080,000			
	0	0	0			
Total Sales (A)	3,000	90,000	1,080,000			
Less. Variable Expense						
Aluminium,custing,steel,etc.	2,550	76,500	918,000			
Total variable Expense (B)	2,550	76,500	918,000			
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000			
Less. Fixed Expense						
Rent		0	0			
Electricity Bill		300	3,600			
Transportation		1,500	18,000			
Salary (self)		5000	60,000			
Salary (staff)		0	0			
Entertainment		300	3,600			
Graud Bill		300	3,600			
Generator Bill		0	0			
Mobile Bill		300	3,600			
Total fixed Cost (D)		7,700	92,400			
Net Profit (E) [C-D)		5,800	69,600			

Investment Breakdown								
Doutioulous	Existing			Particulars	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Aluminium	80	275	22000	Aluminium	114	280	31,920	53,920
Custing	7	215	1505	Custing	31	220	6,820	8,325
Steel	10	280	2800	Steel	32	280	8,960	11,760
Gift Item	0	0	10000	Gift Item	50	246	12,300	22,300
Others			10000				0	10,000
Secuirity of Shop			0					0
Machinaries			0	Others			0	0
Total			46,305				60,000	106,305

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd year	
Revenue (sales)						
Aluminium, custing, steel, etc.	4,000	120,000	1,440,000	1,512,000	1,587,600	
0	0	0	0	0	0	
Total Sales (A)	4,000	120,000	1,440,000	1,512,000	1,587,600	
Less. Variable Expense						
Aluminium,custing,steel,etc.	3,400	102,000	1,224,000	1,285,200	1,349,460	
Total variable Expense (B)	3,400	102,000	1,224,000	1,285,200	1,349,460	
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	226,800	238,140	
Less. Fixed Expense						
Electricity Bill		500	6,000	6,300	6,615	
Transportation		2,000	24,000	25,200	26,460	
Salary (self)		5,000	60,000	60,000	60,000	
Entertainment		400	4,800	5,040	5,292	
Graud Bill		300	3,600	3,780	3,969	
Generator Bill		0	0	0	0	
Mobile Bill		400	4,800	5,040	5,292	
Non Cash Item						
Depreciation		0	0	0	0	
Total Fixed Cost		8,600	103,200	105,360	107,628	
Net Profit (E) [C-D)		9,400	112,800	121,440	130,512	
Investment Payback			24,000	24,000	24,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	112,800	121,440	130,512
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		88,800	186,240
	Total Cash Inflow	172,800	210,240	316,752
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	88,800	186,240	292,752

SWOT ANALYSIS

$\mathsf{S}_{\mathsf{trength}}$

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 09 Years

Own Business: 09 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

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वरामः 20 विद्व जना जातियः 26/02/















