#### Proposed NU Business Name: RIMA DAIRY FARM



Project identification and prepared by:AMINUL ISLAM Sreepur Unit, Gazipur

Project verified by: Md. Siddikur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta							
Name	:	MST RIMA AKTER					
Age	:	06/11/1988( 30 Years)					
Education, till to date	:	Class 8					
Marital status	:	married					
Children	:	01 Son 01 Daughter					
No. of siblings:	:	01Brother 03 Sisters					
Address	:	Vill: DoriKhozkni P.O: Gosinga P.S: Sreepur Dist: Gazipur					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father HELENA KHATUN HANIFA Branch: Gosinga, Centre # 57 (Female), Member ID: 5282, Group No: 04 Member since: 29/03/2000to 2007(07 Years) First Loan: BDT 5,000 /-, Existing Loan:BDT 20,000/-					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Outstanding Loan: BDT 0/- Father No No					

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities		Privet Service
Entrepreneur Contact No.	:	01988865097
Family's Contact No.	:	01978219240
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd., Sreepur Unit, Gazipur.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

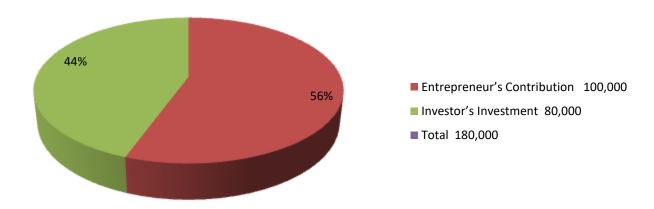
**HELANA KHATUN** joined Grameen Bank since 07 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info4					
Business Name	:	RIMA DAIRY FARM			
Location	:	Dori khojkani			
Total Investment in BDT	:	BDT 180,000/-			
Financing	:	Self BDT 100,000/- (from existing business) 56%			
		Required Investment BDT 80,000/- (as equity) 44%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	10 ft x 10 ft = 100sq. ft			
Security of the shop	:	Nill			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in cow rearing.</li> <li>Average 85% gain on sales.</li> <li>The business is operated by entrepreneur. Existing no employee.</li> <li>The farm is own.</li> <li>Collects cows from Sreepur</li> <li>Agreed grace period is 3 months.</li> </ul>			

Total Sales(A) Less Variable Expense (B) Straw, Bran, Medicine etc Total Variable Expense	Daily           3300           0           3300           0           2805	Monthly 99000 0 99000	Yearly 1188000 0 1188000 0
Milk Total Sales(A) Less Variable Expense (B) Straw, Bran, Medicine etc Total Variable Expense	0 3300	0	0 <b>1188000</b>
Less Variable Expense (B) Straw, Bran, Medicine etc Total Variable Expense	0 3300	0	0 <b>1188000</b>
Straw, Bran, Medicine etc Total Variable Expense	3300		1188000
Less Variable Expense (B) Straw, Bran, Medicine etc Total Variable Expense		99000	
Total Variable Expense	2805		0
Straw, Bran, Medicine etc Total Variable Expense	2805		0
		84150	1009800
Contributor DAcaria (CDA) [C (A D)]	2805	84150	1009800
Contributon Margin (CM) [C=(A-B)]	495	14850	178200
Less Fixed Expense			
Rent		0	0
Electric Bill		300	3600
Transportaion		200	2400
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		200	2400
Guard		0	0
Generator		0	0
Mobile Bill		300	3600
Total Fixed Cost (D)		6000	72000

Investment Breakdown								
	Exist	ng	Proposed					
Particulars	Qty. Unit Price Amount (BDT)			Qty.	Unit PriceAmour (BDT)		Proposed Total	
Cow	2	50,000	100,000	1	80,000	80,000	180,000	
Calf								
Cow								
	2	50000	100000	1	80000	80000	180000	

### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	Year -1	Year-2	Year-3		
Revenue(Sales)							
Milk	3700	111000	1332000	1398600	1468530		
C	0	0	0	0	0		
Total Sales(A)	3700	111000	1332000	1398600	1468530		
Less Variable Expense (B)							
Straw, Bran, Medicine etc	2960	88800	1065600	1118880	1174824		
Total Variable Expense	2960	88800	1065600	1118880	1174824		
Contributon Margin (CM) [C=(A-B)]	740	22200	266400	279720	293706		
Less Fixed Expense							
Rent		0	0	0	0		
Electric Bill		300	3600	3900	4200		
Transportaion		200	2400	2520	2646		
Salary (Self)		5000	60000	60000	60000		
Salary (Staff)		0	0	0	0		
Entertainment		200	2400	2400	2400		
Guard		0	0	0	0		
Genarator		0	0	0	0		
Mobil Bill		300	3600	3700	3800		
Total Fixed Cost (D)		6000	72000	72520	73046		
Net Profit (E)= [C-D]		16200	194400	204120	214326		
Investment Pay Back			32,000	32,000	32,000		

Cash flow projection on business plan (rec. & Pay)							
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
	Investment Infusion by						
1.1	Investor	80,000					
1.2	Net Profit	194,400	204120	214326			
	Depreciation (Non cash						
1.3	item)						
	Opening Balance of Cash						
1.4	Surplus		162400	334520			
	Total Cash Inflow	274,400	366,520	548,846			
2	Cash Outflow						
2.1	Purchase of Product	80,000					
2.2	Payment of GB Loan						
	Investment Pay Back						
	(Including Ownership Tr.						
2.3	Fee)	32000	32000	32000			
	Total Cash Outflow	112,000	32,000	32,000			
3	Net Cash Surplus	162,400	334,520	516,846			



# Strength

Employment: Self: 01 Family:0 Others:0; Experience & Skill : 5 Years; Quality goods & services; Skill and experience;

## WEAKNESS

Lack of Capital/Investment

# **O**<sub>PPORTUNITIES</sub>

Huge demand in the community; Location of shop; Regular customers;

### **T**HREATS

Theft Fire Political unrest Pictures







## **FAMILY PICTURE**

