### Proposed NU Business Name: BILLAL DAIRY FARM



Project identification and prepared by: Md.Tofael Alam, Kapashia Unit, Gazipur

Project verified by: Md. Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. BILLAL HOSSAIN			
Age	:	06/02/1992 ( 26Years)			
Education, till to date	:	BSS Hons			
Marital status	:	Unmarried			
Children	:	None			
No. of siblings:	:	2 Brothers & 6 Sisters			
Address	:	Vill:Maruliya Para , P.O: Bhullshor-1743, P.S: Kapasia, Dist: Gazipur.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  AMINA KHATUN  HAFIZ UDDIN  Branch: Goshinga ,Centrer# 36 (Female),  Member ID: 4252/1Group No: 04  Member since: 08/05/1993 to 2018 (25Years)  First Loan: BDT 2,000/- , Existing Loan: BDT 40,000/-  Outstanding Loan: 22,180/-			
<ul><li>(v) Who pays GB loan installment</li><li>(vi) Mobile lady</li><li>(vii) Grameen Education Loan</li><li>(viii) Any other loan like GB, BRAC ASA etc</li></ul>	: : :	Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		No
Business Experiences and Training Info	:	06 years experience in running business. He has 03 Years training
Other Own/Family Sources of Income	:	Farming
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01732-436618
Family's Contact No.	:	01923-721388
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Kapashia Unit, Gazipur

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

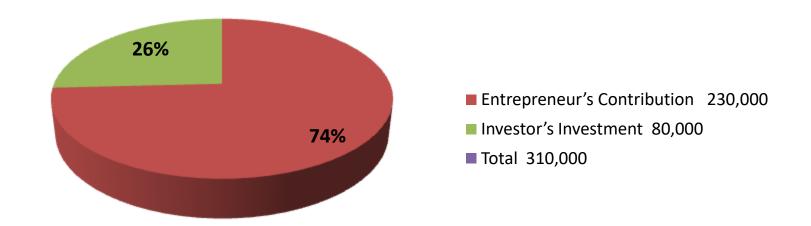
**AMINA KHATUN** joined Grameen Bank since 25 years ago. At first She took BDT 2,000/- loan from Grameen Bank. She gradually took loan from GB. He utilized loan in buying Cow.

Proposed Nobin Udyokta Business Info					
Business Name	:	BILLAL DAIRY FARM			
Location		Maruliya Para ,Amraid.			
Total Investment in BDT	:	BDT 3,10,000/-			
Financing	:	Self BDT 2,30,000/- (from existing business) 74% Required Investment BDT 80,000/- (as equity) 26%			
Present salary/drawings from business (estimates)	:	BDT 4,000/-			
Proposed Salary	:	BDT 4,000/-			
Size of Farm	:	10 ft x 08 ft= 80 squares ft			
Implementation	:	<ul> <li>He has Three cows, one calf in his farm.</li> <li>Average daily milk production is 06 liter and milk price is BDT 50/</li> <li>The business is operated by entrepreneur. Existing no employee.</li> <li>The farm is owned.</li> <li>Collects cows from Amraid Bazer.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business						
Particular	Daily		Monthly	Yearly		
Revnue (Sale)						
Milk (Daily: 7 liter x 50/- per liter)	3	50	10500	126000		
		0	0	C		
Total Sales(A)	3	50	10500	126000		
Less Variable Expense (B)			0	C		
Straw, Bran, Medicine etc		70	2100	25200		
Total Variable Expense		0	0	C		
Contributon Margin (CM) [C=(A-B)]	2	80	8400	100800		
Less Fixed Expense						
Rent			0	C		
Electric Bill			0	C		
Transportaion			700	8400		
Salary (Self)			4000	48000		
Salary (Staff)			0	C		
Entertainment			150	1800		
Guard			0	(		
Generator			0	(		
Mobile Bill			300	3600		
Total Fixed Cost (D)			5150	61800		
Net Profit (E)= [C-D]			3250	39000		

Investment Breakdown								
			Proposed					
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total	
Cow	3	60,000	180,000	1	80,000	80,000	260,000	
Calf	1	50,000	50,000	0	0	0	50,000	
TOTAL			230,000			80,000	310,000	

### **Source of Finance**



Finar	ıcial Projectio	on (BDT)			
Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Milk (Daily: 09 liter x 50/- per liter)	450	13500	162000	170100	178605
	0	0	0	0	C
Total Sales(A)	450	13500	162000	170100	178605
Less Variable Expense (B)	0				
Straw, Bran, Medicine etc	90	2700	32400	34020	35721
Total Variable Expense	90	2700	32400	34020	35721
Contributon Margin (CM) [C=(A-B)]	360	10800	129600	136080	142884
Less Fixed Expense					
Rent		0	0	0	C
Electric Bill		0	0	300	600
Transportaion		700	8400	8820	9261
Salary (Self)		4000	48000	48000	48000
Salary (Staff)		0	0	0	C
Entertainment		150	1800	1800	1800
Guard		0	0	0	C
Genarator		0	0	0	C
Mobil Bill		300	3600	3700	3800
Total Fixed Cost (D)		5150	61800	62620	63461
Net Profit (E)= [C-D]		5650	67800	71190	74750
Investment Pay Back			32,000	32,000	32,000

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	67,800	71190	74749.5
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		35800	74990
	Total Cash Inflow	147,800	106,990	149,740
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	35,800	74,990	117,740

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 06 Years

Quality goods & services

Skill and experience

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of farm Regular customers

### THREATS

Theft

Fire

Political unrest

# Pictures

इप्रनित्व नामः जागामिया प्राप्तियो धक WAL: 1981/24 531/24 २८० तर्य जना जातियः ०६/०२/०२/०२२ जा TALES REVERSE (AB বৈবাহিক অবস্থা: ছেলে-মেয়ের সংখ্যা:









# **FAMILY PICTURE**

