Proposed NU Business Name: JONONI POULTRY FARM



Project identification and prepared by: Md. Delower hossain, KapashiaUnit, Gazipur

Project verified by: Md. Siddikur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	KAFIL UDDIN			
Age	:	05/02/1984 (34 Y <i>ears)</i>			
Education, till to date	••	SSC			
Marital status	:	Married			
Children	:	2 Daughter			
No. of siblings:	:	3 Sisters			
Address	:	Vill: Dori merun, P.O: Rounat-1730, P.S: Kapashia, Dist: Gazipur.			
Parent's and GB related Info					
(i) Who is GB member	:	Mother Father			
(ii) Mother's name	:	JOHORA BEGUM			
(iii) Father's name	:	LATE ABDUR RASHID			
(iv) GB member's info	:	Branch: Ranigong, Centre # 22 (Female),			
		Member ID: 2371, Group No: 07			
		Member since: 15/08/1998 to 2006 (20Years)			
		First Loan: BDT 2,000/- , Last Loan: BDT 10,000/-			
Further Information:		Outstanding Loan: Nil			
(v) Who pays GB loan installment	:	Father			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	04 years experience in running business.
		He has 03 Years training
Training Info	:	
Other Own/Family Sources of Income		Yes (Business)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01717-401318
Family's Contact No.	:	01621-192777
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. KapashiaUnit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

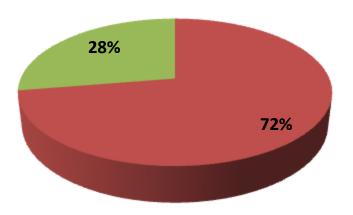
JOHORA BEGUM joined Grameen Bank since 20 years ago. At first She took BDT 2,000/- loan from Grameen Bank. She gradually took loan from GB. She utilized loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	JONONI POULTRY FARM				
Location		Dorimerun, Kapashia				
Total Investment in BDT	:	BDT 2,90,000/-				
Financing	:	Self BDT 2,10,000/- (from existing business) 72%				
		Required Investment BDT 80,000/- (as equity) 28%				
Present salary/drawings from business (estimates)	:	BDT 5,000/-				
Proposed Salary	:	BDT 5,000/-				
Size of Farm	:	50 ft x 20 ft= 1,000 square ft				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like: Broylar Chickens, Poultry Feed, Food Pot, Water Pot etc. Average 25% gain on sale. The business is operating by entrepreneur. Existing no employee. He is doing his business in own place. Collects goods from Mawna, Gazipur. Agreed grace period is 3 months. 				

Existing Business					
Particular	Daily	Monthly	Yearly		
Revnue (Sale)					
Boyler Murgi & Chicken		120000	1440000		
		C	0		
Total Sales(A)		220000	2640000		
Less Variable Expense (B)		C	0		
Poultry Feed ,Medicine		90000	1080000		
Total Variable Expense		90000	1080000		
Contributon Margin (CM) [C=(A-B)]		30000	360000		
Less Fixed Expense					
Rent		C	0		
Electric Bill		600	7200		
Transportaion		700	8400		
Salary (Self)		5000	60000		
Salary (Staff)		C	0		
Entertainment		150	1800		
Guard		C	0		
Generator		C	0		
Mobile Bill		300	3600		
Total Fixed Cost (D)		6750	81000		
Net Profit (E)= [C-D]		23250	279000		

Investment Breakdown								
			Proposed					
Particulars	Qty.	Unit Price	Amount (BDT)	Qty. Unit Amount Proposed T Price (BDT)				
Boyler Murgi	1000	180	180,000	1000	50	50,000	230,000	
Water pot	55	55	3,025	55	55	3,025	6,050	
Food pot	55	52	2,860	55	52	2,860	5,720	
Poltry Feed	9	2160	19,440	10	2160	21,600	41,040	
Others			4,675			2,515	7,190	
TOTAL			210,000			80,000	290,000	

Source of Finance



Entrepreneur's Contribution 210,000
Investor's Investment 80,000
Total 290,000

Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Boyler Murgi & Chicken		180000	2160000	2268000	2381400	
		0	0	0	0	
Total Sales(A)		180000	2160000	2268000	2381400	
Less Variable Expense (B)						
Poultry Feed ,Medicine		135000	1620000	1701000	1786050	
Total Variable Expense		135000	1620000	1701000	1786050	
Contributon Margin (CM) [C=(A-B)]		45000	540000	567000	595350	
Less Fixed Expense						
Rent		0	0	0	0	
Electric Bill		600	7200	3700	4000	
Transportaion		1000	12000	12600	13230	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		0	0	0	0	
Entertainment		150	1800	1800	1800	
Guard		0	0	0	0	
Genarator		0	0	0	0	
Mobil Bill		350	4200	4300	4400	
Total Fixed Cost (D)		7100	85200	82400	83430	
Net Profit (E)= [C-D]		37900	454800	477540	501417	
Investment Pay Back			32,000	32,000	32,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	454,800	477540	501417
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		422800	868340
	Total Cash Inflow	534,800	900,340	1,369,757
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	422,800	868,340	1,337,757



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services Skill and experience THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of farm Political unrest **Regular customers**

Pictures

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FAMILY PICTURE

