#### Proposed NU Business Name: M/S IQBAL MEDICAL HALL



Project identification and prepared by: Md.Nasir Uddin Sheikh Chagal naiya,feni

Project verified by: Susanto kumar biswas



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MOHAMMAD IQBAL HOSSAIN			
Age	:	01/01/1990 ( 27 Years)			
Education, till to date	:	SSC			
Marital status	:	married			
Children	:	1 Sons 01 Daughter			
No. of siblings:	:	02 Brother 02 Sisters			
Address	:	Vill: Joypur P.O: Shuvopur, P.S: Chagalnaiya , Dist: Feni.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MEHER AFROJ  MD ABDUL KUDDUS  Branch: Shuvopur, Centre # 17(Female),  Member ID:1941/1, Group No: 05  Member since: 05-03-1999 (19 Year)  First loan: BDT 5,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing loan: BDT 20,000/- Outstanding loan: BDT 00/- Mother No No No			

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(besides Own Business, I.E., Persuading Further Studies, Other Business Etc.)		Nil
Business Experiences And		Ten Years Experience In Running Business.
Training Info	:	He Has No Training
Other Own/Family Sources Of Income		Yes
Other Own/Family Sources Of Liabilities		None
Entrepreneur Contact No.	:	01818-529233
Mother's Contact No.	:	01811-602792
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Chagal Naiya Unit,feni.

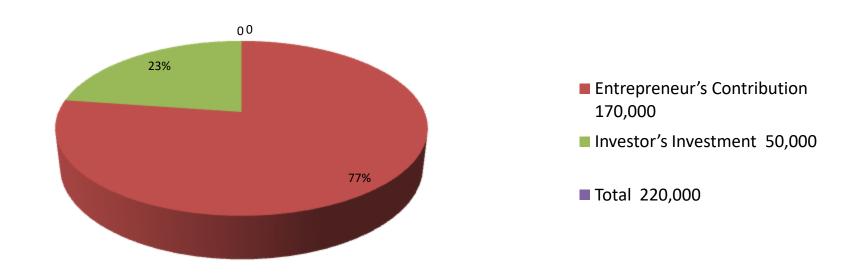
#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MEHER AFROJ** joined Grameen Bank since 19 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Repair house.

Proposed Nobin Udyokta Business Info					
Business Name	:	M/S IQBAL MEDICAL HALL			
Location	:	Shuvo pur bazar,Chagalnaiya, Feni.			
Total Investment In BDT	:	Bdt 2,20,000/-			
Financing	:	Self BDT 1,70,000/- (From Existing Business) 77% Required Investment Bdt,50,000(as Equity) 23%			
Present Salary/Drawings From Business (Estimates)	:	Bdt 5,000			
Proposed Salary	:	Bdt 5,000			
Size Of Shop	:	10Ft X 15 ft. = 150 Square Ft			
Security Of The Shop	:	70,000/-			
Implementation	:	<ul> <li>The Business Is Planned To Be Scaled Up By Investment In Existing Goods Like seclo,losectil,cafe,clocef etc.</li> <li>Average 20% Gain On Sale.</li> <li>The Business Is Operating By Entrepreneur. Existing No Employee.</li> <li>He Is Doing His Business Rent Place.</li> <li>Collects Goods From Feni.</li> <li>Agreed Grace Period Is 3 Months.</li> </ul>			

Existing						
Particular	Daily	Monthly	Yearly			
Revnue (Sale)						
seclo,losectil,cafe,clocef etc.	2000	60000	720000			
	0	0	0			
Total Sales(A)	2000	60000	720000			
Less Variable Expense (B)			0			
seclo,losectil,cafe,clocef etc.	1600	48000	576000			
Total Variable Expense	1600	48000	576000			
Contributon Margin (CM) [C=(A-B)]	400	12000	144000			
Less Fixed Expense						
Rent		2000	24000			
Electric Bill		500	6000			
Transportaion		300	3600			
Salary (Self)		5000	60000			
Salary (Staff)		0	0			
Entertainment		200	2400			
Guard		0	0			
Generator		200	2400			
Mobile Bill		300	3600			
Total Fixed Cost (D)		8500	102000			
Net Profit (E)= [C-D]		3500	42000			

Investment Breakdown									
<b>Particulars</b>	Qty.	<b>Unit Price</b>	Existing	Qty.	<b>Unit Price</b>	Proposed	<b>Proposed Total</b>		
seclo	40	500	20,000	1	10,000	10,000	30,000		
losectil	40	450	18,000	1	10,000	10,000	28,000		
ache	20	200	4,000	1	10,000	10,000	14,000		
sefridin	50	200	10,000	1	10,000	10,000	20,000		
calucef	15	580	8,700	1	10,000	10,000	18,700		
maxpro	30	600	18,000	1		0	18,000		
aristokid	1	1,300	1,300			0	1,300		
others	1	20,000	20,000			0	20,000		
security	1	70,000	70,000			0	70,000		
			0			0	0		
Total	198	93830	170,000	6	50,000	50,000	220,000		



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
seclo,losectil,cafe,clocef etc.	2300	69000	828000	869400	912870	
0	0	0	0	0	0	
Total Sales(A)	2300	69000	828000	869400	912870	
Less Variable Expense (B)						
seclo,losectil,cafe,clocef etc.	1840	55200	662400	695520	730296	
Total Variable Expense	1840	55200	662400	695520	730296	
Contributon Margin (CM) [C=(A-B)]	460	13800	165600	173880	182574	
Less Fixed Expense						
Rent		2000	24000	24000	24000	
Electric Bill		500	6000	6300	6600	
Transportaion		300	3600	3780	3969	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		0	0	0	0	
Entertainment		200	2400	2400	2400	
Gard		0	0	0	0	
Generator		200	2400	2400	2400	
Mobil Bill		300	3600	3700	3800	
Total Fixed Cost (D)		8500	99600	100180	100769	
Net Profit (E)= [C-D]		5300	63600	66780	70119	
Investment Pay Back			20,000	20,000	20,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	63,600	66780	70119
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		43600	90380
	Total Cash Inflow	113,600	110,380	160,499
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	43,600	90,380	140,499

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0

Others:0Experience & Skill: 5 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Shuvo pur bazar, Chagalnaiya, Feni. Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures







