#### Proposed NU Business Name: SAIF COMPUTER & PHOTOCOPY



Project identification and prepared by: Shahin Mia, Ashulia Unit, Dhaka.

Project verified by: Md. Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta					
Name	••	MD SAIFUL ISLAM			
Age	:	07-05-1985 (33 Years)			
Education, till to date	:	Class Eight			
Marital status	:	Unmarried			
Children	:	Nill			
No. of siblings:	:	01 Brother, 03 Sisters			
Address	:	Vill: North Kalma, P.O: Dairy Farm, P.S: Savar, Dist: Dhaka.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST SAMELA KHATUN MD ABDUS SATTAR Branch: Ashulia, Centre # 17 (Female), Member ID: 8526/1, Group No: 09 Member since: 08-10-2011 (07 Years) First loan: BDT 5,000 Taka.			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing loan: BDT 15,000/-, Outstanding loan: 8,070 /- Mather No No No			

#### BRIEF BIO OF THE PROPOSED NOBIN UDYAKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Photocopy and Compose Business
Business Experiences and		8 years experience in running business. 7 Years in own business He has training.
Training Info	•	Tie flas training.
Other Own/Family Sources of Income	:	Nill
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.		01727-523211
Family's Contact No.	:	01824-350474
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST SAMELA KHATUN** Joined Grameen Bank Since 7 Years Ago. At First She Took 5,000 taka Loan from Grameen Bank. She Gradually Took Loan From GB. Utilize Loan In Business.

Proposed Nobin Udyakta Business Info			
Business Name	:	SAIF COMPUTER & PHOTOCOPY	
Location	:	Kalma-01, Saver, Dhaka.	
Total Investment in BDT	:	BDT 5,65,000/-	
Financing	:	Self BDT 3,65,000(from existing business) 65% Required Investment BDT 2,00,000 (as equity) 35%	
Present salary/drawings from business (estimates)	:	BDT 5,000 Taka.	
Proposed Salary	:	BDT 5,000 Taka.	
Size of shop	:	10 ft. x 12 ft. = 120 Square ft.	
Implementation	:	<ul> <li>Currently run a Photocopy and Compose Business.</li> <li>The business is operating by entrepreneur. Existing no Employees.</li> <li>The business is under renting.</li> <li>Collects goods from Savar, Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>	

# Existing Business (BDT) Particular Revenue(Sales) Existing Business (BDT) Daily Monthly Yearly

1500

1500

750

750

**750** 

45000

45000

22500

22500

22500

2,400

1000

500

5000

300

200

300

9,700

12,800

540000

540000

270000

270000

270000

28800

12000

6000

60000

3600

2400

3600

116400

153600

Photocopy and Compose item

Photocopy and Compose item

Contribution Margin (CM) [C=(A-B)

Total variable Expense (B)

Total Sales (A)

Electricity bill

Transportation

Salary (self)

Salary(Staff)

Guard

Generator

Mobile bill

Bank charge

Total fixed cost (D)

Net Profit (E)= [C-D]

Entertainment

Rent

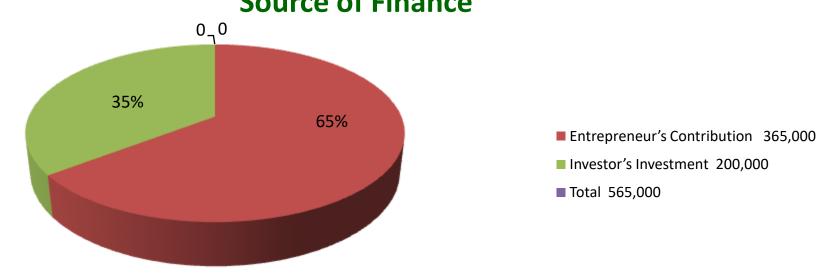
Less Variable Expense

Less Variable Expense

	Existing				Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed		
		1	(BDT)			(BDT)	Total		
Photocopy Machine	2	90000	180,000	0	0	0	180,000		
		<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>			
Printer	1	15000	15,000	1 1	25000	25,000	40,000		
Paper	12	200	2,400	50	200	10,000	12,400		
Stamp Paper	50	110	5,500	100	110	11,000	16,500		
Computer	1	40000	40,000	2	40000	80,000	120,000		
Ink+ Others	0	0	7,100	0	0	0	7,100		
Decoration	0		0	0	0	64,000	64,000		
Lemeniting Machine	0	0	0	0	1	10,000	10,000		
Advanced	0	0	115,000	0	0	0	115,000		
Total	0	0	365,000	0	0	200,000	565,000		

**Investment Breakdown** 

#### **Source of Finance**



	Financial Projection	(BDT)			
Particular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Parts item	2000	60000	720000	756000	793800
	0	0	0	0	0
Total Sales (A)	2000	60000	720000	756000	793800
Less Variable Expense			0		
Parts item	1000	30000	360000	378000	396900
			0		
Total variable Expense (B)	1,000	30000	360000	378000	396900
Contribution Margin (CM) [C=(A-B)	1,000	30000	360000	378000	396900
Less Variable Expense			0		
Rent		2,400	28800	28,800	28800
Electricity bill		1200	14400	14900	15400
Transportation		700	8400	8,900	9400
Salary (self)		5000	60000	60000	60000
Salary(Staff 02)		0	0	0	C
Entertainment		400	4800	4800	4800
Guard		200	2400	2400	2400
Generator		0	0	0	0
Bank charge		0	0	0	C
Mobile bill		400	4800	4900	5000
Total fixed cost (D)		10,300	123,600	124,700	125800
Net Profit (E)= [C-D]		19700	236400	253,300	271100

Investment Payback

80,000

80,000

80,000

### Cash flow projection on business plan (rec. & Pay) **Particulars** Year 1 (BDT) Year 2 (BDT) Year 3 (BDT)

SR#

2.2

2.3

Fee)

Payment of GB Loan

**Total Cash Outflow** 

**Net Cash Surplus** 

Investment Pay Back (Including Ownership Tr.

Cash Inflow		
Investment Infusion by Investor	200,000	

1	Cash innow			
1.1	Investment Infusion by Investor	200,000		
1.2	Net Profit	236,400	253,300	271100
4.3	/			

1.1	Investment Infusion by Investor	200,000		
1.2	Net Profit	236,400	253,300	27110
			,	
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		156,400	32970

2	Cash Qutflow			
	Total Cash Inflow	436400	409700	600800
1.4	Opening Balance of Cash Surplus		156,400	329700
1.3	Depreciation (Non cash item)			

1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		156,400	329700
	Total Cash Inflow	436400	409700	600800
2	Cash Outflow			
2 1	Purchase of Product	200 000		

1.4	Opening Balance of Cash Surplus		156,400	329700
	Total Cash Inflow	436400	409700	600800
2	Cash Outflow			
2 1	Purchase of Product	200.000		

	Total Cash Inflow	436400	409700	60080
2	Cash Outflow			
2.1	Purchase of Product	200,000		

80000

280,000

156,400

80000

80000

329700

80000

80000

520800

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 8 Years

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Kalma-01, Saver, Dhaka. Regular customers;

#### THREATS

Theft
Political unrest

# Pictures

