#### Proposed NU Business Name: BABLU STORE



Project identification and prepared by: Rupaly Akter, Ashulia Unit, Dhaka.

Project verified by: Md. Siddikur Rahman



Grameen Shakti Samajik Byabosha Ltd.

#### Brief Bio of The Proposed Nobin Udyokta

Name		MD BABLU MIA
Age	:	02-03-1983 (35 Years)
Education, till to date	:	Class Eight
Marital status	:	Married
Children	:	01 Son
No. of siblings:	:	03 Brother, 04Sister
Address	:	Vill: Basaid, P.O: AshuliaP.S: Ashulia, Dist: Dhaka.
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father ARATUN NECHA LATE. AFTER GAJI Branch Ashulia, Centre # 25 (Female), Member ID 7158/2, Group No: 10 Member since: 23-08-2001 <i>(17Years)</i> First Ioan: BDT 5,000 Taka.
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing loan: BDT 40,000/-, Outstanding loan:14868 /- Mather No No No

## BRIEF BIO OF THE PROPOSED NOBIN UDYAKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Glosary item
Business Experiences and	:	12 years experience in running business 10 Years in own business
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Nil
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01839920062
Family's Contact No.	:	01926048655
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**ARATUN NECHA** Joined Grameen Bank Since 17 Years Ago. At First She Took 5,000 taka Loan from Grameen Bank. She Gradually Took Loan From GB. Utilize Loan In House repair.

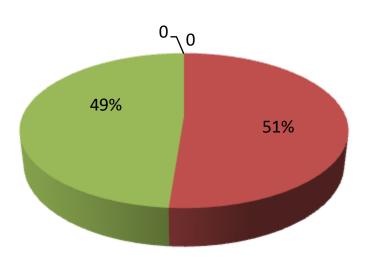
## **Proposed Nobin Udyakta Business Info**

Business Name	:	BABLU STORE
Location	•	Basaid, Ashulia,ashulia Dhaka.
Total Investment in BDT	•	BDT 4,10,000/-
Financing	:	Self BDT 2,10,000(from existing business 51%
		Required Investment BDT 2,00,000 (as equity 49%
Present salary/drawings from business (estimates)	:	BDT 5,000 Taka.
Proposed Salary	:	BDT 5,000 Taka.
Size of shop		12ft x 12ft = 144 Square ft.
Implementation	:	<ul> <li>Currently run a Glossary Business.</li> <li>The business is operating by entrepreneur. Existing 0 Employees.</li> <li>The business is under renting.</li> <li>Collects goods from Savar Nama Bazar,</li> <li>Agreed grace period is 3 months.</li> </ul>

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue(Sales)						
Fabrics item	3000	90000	1080000			
	0	0	0			
Total Sales (A)	3000	90000	1080000			
Less Variable Expense						
Tea item	2550	76500	918000			
Total variable Expense (B)	2,550	76500	918000			
Contribution Margin (CM) [C=(A-B)	450	13500	162000			
Less Variable Expense						
Rent		1,700	20400			
Electricity bill		600	7200			
Transportation		1,000	12000			
Salary (self)		5000	60000			
Salary(Staff)		0	0			
Entertainment		300	3600			
Guard		160	1920			
Generator		170	2040			
Bank charge		0	0			
Mobile bill		300	3600			
Total fixed cost (D)		9,230	110760			
Net Profit (E)= [C-D]		4,270	51240			

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Rice Item	6	2500	15,000			100,000	115,000
oil Item	3		48,000			30,000	78,000
Kosmetics Item			40,000			50,000	90,000
Chanacur,Biscuit,chips			20,000				20,000
drinking, Isecrim			20,000				20,000
Dal	3		25,000				25,000
Advanced			30,000				30,000
Others			12,000			20,000	32,000
Total	12	0	210,000	0	0	200,000	410,000

#### **Source of Finance**



Entrepreneur's Contribution 210,000

Investor's Investment 200,000

Total 410,000

Financia	l Projection	(BDT)			
Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Elecrtical Farniture Item	4000	120000	1440000	1512000	1587600
	0	0	0	0	0
Total Sales (A)	4000	120000	1440000	1512000	1587600
Less Variable Expense			0		
Fridge	3400	102000	1224000	1285200	1349460
			0		
Total variable Expense (B)	3,400	102000	1224000	1285200	1349460
Contribution Margin (CM) [C=(A-B)	600	18000	216000	226800	238140
Less Variable Expense			0		
Rent		1,700	20400	20,400	20400
Electricity bill		800	9600	10100	10600
Transportation		800	9600	10,100	10600
Salary (self)		5000	60000	60000	60000
Salary(Staff)		0	0	0	0
Entertainment		500	6000	6000	6000
Guard		120	1440	1440	1440
Generator		270	3240	3240	3240
Bank charge		0	0	0	0
Mobile bill		500	6000	6100	6200
Total fixed cost (D)		9,690	113,040	114,140	115240
Net Profit (E)= [C-D]		8310	99720	112,660	122900
Investment Payback			80,000	80,000	80,000

	Cash flow projecti	on on business plan	(rec. & Pay)	
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	200,000		
1.2	Net Profit	99,720	112,660	12290
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		19,720	5238
	Total Cash Inflow	299720	132380	17528
2	Cash Outflow			
2.1	Purchase of Product	200,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80000	80000	8000
	Total Cash Outflow	280,000	80000	8000
3	Net Cash Surplus	19,720	52380	9528



## C EAKNESS TRENGTH Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill : 12 Years Skill and experience; THREATS **JPPORTUNITIES** Theft Huge demand in the community Political unrest Location of shop; Basaid, Ashulia, Savar, Dhaka. Regular customers;

Pictures















# FAMILY PICTURE

