#### **Proposed NU Business Name: Ojit Furniture House**



Project identification and prepared by:Md. Aminul Islam, Jamurki Unit, Tangail Project verified by: Md. Abu Bakkar Siddique



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	Ojit Ghos		
Age	:	12-11-1986 (31 Years)		
Education, till to date	:	Class 8		
Marital status	:	Married		
Children	:	1 Dauther.		
No. of siblings:	:	1 Brother& 1 Sister.		
Address	•••	Vill:Pachuria ,P.O: Lauhati ,P.S:Deldewar, Dist: Tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Aroti Rani. Luxman Ghosh Branch: Lauhati, Centre #12 (Female), Member ID:2619 , Group No: 05 Member since:17-09-2001 ( <i>16 Years</i> ) First Ioan: BDT = 5,000/- Last Loan = 50,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC, ASA,TMSS,BURO, etc	: :	Outstanding loan:= 6,000/- Father No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	••	Nil
Business Experiences & Skill	••	12 years of business experience.
Own Business and	:	12 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01723-536712
Family's Contact No.	:	01625-786288
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Tangail

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

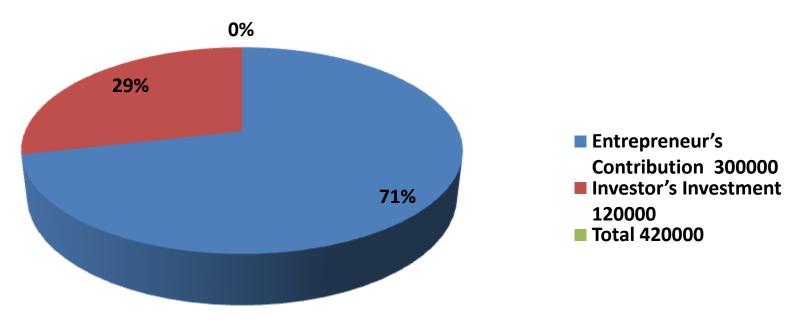
Aroti Rani joined Grameen Bank since 16 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Propo	Proposed Nobin Udyokta Business Info				
Business Name	:	: Ojit Furniture House			
Location	:	Lauhati Bazar.			
Total Investment in BDT	:	BDT 4,20,000/-			
Financing	:	Self BDT 3,00,000/- (from existing business) 71% Required Investment BDT 1,20,000/- (as equity) 29%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	30 ft x 15 ft= 450 square ft			
Security of the shop	:	BDT 30,000			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like: Door,Window,Alna etc.</li> <li>Average 25 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing Two employee.</li> <li>The shop is rented .</li> <li>Collects goods from Lauhati</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business					
Revenue (sales)	Daily	Monthly	Yearly		
Door,Window,Alna	4500	135000	1620000		
Servicing		0	0		
Total Sales (A)	4500	135000	1620000		
Less. Variable Expense					
Door,Window,Alna	3375	101250	1215000		
Total variable Expense (B)	3375	101250	1215000		
Contribution Margin (CM) [C=(A-B)	1125	33750	405000		
Less. Fixed Expense					
Rent		4000	48000		
Electricity Bill		200	2400		
Transportation		1000	12000		
Salary (self)		5000	60000		
Salary (staff)		15000	180000		
Entertainment		300	3600		
Graud Bill		100	1200		
Generator Bill		0	0		
Mobile Bill		300	3600		
Total fixed Cost (D)		25900	310800		
Net Profit (E) [C-D)		7850	94200		

	Investment Breakdown							
		Existin	g	Particulars		Proposed		
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Wood	50	700	35,000	Wood	300	350	105,000	140,000
Door	60	2000	120,000				0	120,000
Window	150	500	75,000				0	75,000
Alna	15	1000	15,000				0	15,000
Machineries			20000					20,000
OTHERS			5000	OTHERS			15,000	20,000
SECURITY			30000					30,000
TOTAL			300,000				120,000	420,000

**Source of Finance** 



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue (sales)	Daily					
Door,Window,Alna	5500	165000	1980000	2079000	2182950	
Servicing	0	0	0	0	0	
Total Sales (A)	5500	165000	1980000	2079000	2182950	
Less. Variable Expense		0				
Door,Window,Alna	1375	41250	495000	519750	545738	
Total variable Expense (B)	1375	41250	495000	519750	545738	
Contribution Margin (CM) [C=(A-B)	1,375	41250	495000	519750	545738	
Less. Fixed Expense						
Rent		4000	48000	48000	48000	
Electricity Bill		200	2400	2700	3000	
Transportation		1000	12000	12600	13230	
Salary (self)		5000	60000	60000	60000	
Salary (staff)		15000	180000	180000	180000	
Entertainment		300	3600	3600	3600	
Graud Bill		100	1200	1200	1200	
Generator Bill		0	0	0	0	
Mobile Bill		300	3600	3700	3800	
Total fixed Cost (D)		25900	310800	311800	312830	
Net Profit (E) [C-D)		15350	184200	193410	203081	
Investment Pay Back			48,000	48,000	48,000	

### Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	120,000		
1.2	Net Profit	184,200	193410	203080
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		136200	281610
	Total Cash Inflow	304,200	329,610	484,691
2	Cash Outflow			
2.1	Purchase of Product	120,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000	48000
	Total Cash Outflow	168,000	48,000	48,000
3	Net Cash Surplus	136,200	281,610	436,691



<b>S</b> Employment: Self: 01 Family:0` Others:02 Experience & Skill : 12 Years Own Business : 12 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
<b>O</b> PPORTUNITIES Huge demand in the community Location of shop; Regular customers;	Theft Fire Political unrest

Pictures

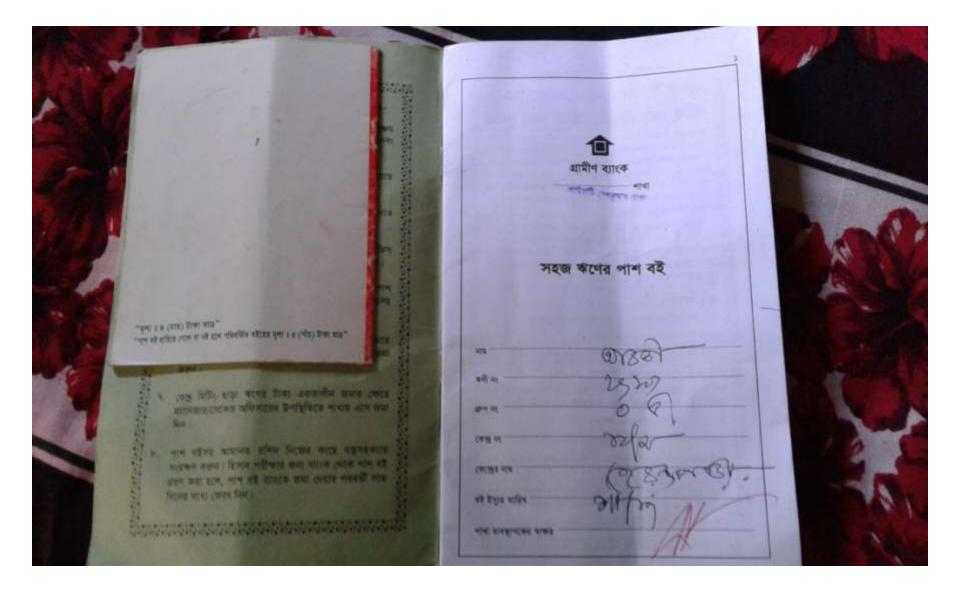






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# **FAMILY PICTURE**

