Lemon Dairy Farm



Project by: Md. Lemon Khan

Identified by- Md. Abdullah Al Mamun Verified By: Md. Sohel Rana



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

DIVID TO THE RESERVE				
Name	•	Md. Lemon Khan		
Age	:	10-05-1987 (30 years)		
Marital status	:	Married		
Children	:	Son: 0, Daughter: 0		
No. of siblings:	:	Brothers-02, Sister-01		
Parent's and GB related Info				
(i) Who is GB member	:	Mother $\sqrt{}$	Father	
(ii) Mother's name	:	Rina Begum		
(iii) Father's name	:	Abul Hossain Khan		
(iv) GB member's info	:	Branch: Kangsha Loanee No:	Centre No. 22/m Group No.01	
		Member since: 2005-2013	First loan: Tk 5,000	
Further Information:		Existing loan:	Outstanding:	
(v) Who pays GB loan installment	:	N/A		
(vi) Mobile lady	•	N/A		
(vii) Grameen Education Loan	:	N/A		
(viii)Any other loan like GCCN, GKF	:	N/A		
Education,	:	Class-5		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation		Cow Business
Business Experiences	:	08 years
Trade License No	:	01358
Other Own/Family Sources of Income	:	Brother -01(abroad)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01723439836
NU Project Source/Reference	:	GT Singair Unit Office, Manikgonj.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of Grameen Bank since 2005-2013 (08 years). At first his mother took a loan amounting BDT 5,000 from Grameen Bank. NU's father invested the money in agriculture. NU's mother gradually improved their life standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	•	Lemon Dairy Farm
Address/ Location	:	Binodpur, Singair, Manikgonj
Total Investment in BDT	:	3,36,000/-
Financing	•	Self BDT 2,46,000/- (from existing business) 73% Required Investment BDT 90,000/- (as equity) 27%
Present salary/drawings from business (estimates)	•	7,000/-
Proposed Salary	:	7,000/-
Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period	:	30% 30% 02 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
Investments in different categories:			
(i) Different kind of items	230,000	90,000	2,46,000
(ii) Furniture, machineries and decoration	16,000		90,000
Total Capital	2,46,000	90,000	3,36000

Present Investment Breakdown

Particulars	No. of Item	Price per Unit (BDT)	Total Price (BDT)
Investment in different categories:			
(i) Different kinds of items			
Ox	04	50,000	2,00,000
Australian Calf	01	30,000	30,000
Sub Total-1			2,30,000
(ii) Different kinds of Furniture			
Water Mortar	01 p	10,000	10,000
Tube-well	01 p	5000	5,000
Fan	1 p	1000	1,000
Sub Total-2			16,000
Grand Total(1+2)			2,46,000

Proposed Investment Breakdown

Particulars	No. of Item	Price per Unit (BDT)	Total Price (BDT)
Investment in different categories:			
(i) Different kinds of items			
Australian Cow (Big)	01	90,000	90,000
Total Capital	_	-	90,000

INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales (A)	2000	60000	720000		
Less: Cost of sales (B)	1400	42000	504000		
Profit (C)=(A-B):	600	18000	216000		
Less: Operating Costs					
Electricity bill		300	3600		
Medicine cost		300	3600		
Mobile bill		300	3600		
Present salary/Drawings- self		7000	84000		
Others cost (entertainment, TL renew)		300	3600		
Non Cash Item:					
Depreciation Expenses(16000*15%)		200	2400		
Total Operating Cost (D)		8400	100800		
Net Profit (E)=(C-D):		9600	115200		

FINANCIAL PROJECTION OF NU BUSINESS PLAN

		Year 1 (BDT)			Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Sales (A)	2500	75000	900000	3000	90000	2700000	
Less: Cost of Sale (B)	1750	52500	630000	2100	63000	756000	
Profit (A-B)=(C)	750	22500	270000	900	27000	324000	
Less: Operating Costs							
Electricity bill		400	4800		500	6000	
Medicine Cost		500	6000		500	6000	
Mobile bill		400	4800		500	6000	
Present salary/Drawings- self		7000	84000		8000	96000	
Others cost(Entertainment, TL renew)		400	4800		500	6000	
Non Cash Item:							
Depreciation Expenses		200	2400		200	2400	
Total operating cost(D)		8900	106800		10200	122400	
Net Profit (E)=(C-D)		13600	163200		16800	201600	
GT payback			54000			54000	
Retained Income:		109200			147600		

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

Sl#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	90,000	
1.2	Net Profit	163200	201600
1.3	Depreciation (Non cash item)	2400	2400
1.4	Opening Balance of Cash Surplus		111600
	Total Cash Inflow	255600	315600
2.0	Cash Outflow		
2.1	Purchase of Product	90,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	54,000	54000
	Total Cash Outflow	1,44,000	54000
3.0	Net Cash Surplus	111600	261600

SWOT Analysis

STRENGTH

- ✓ Long standing relationship with Grameen Trust.
- **√** Well Known Person in locality.
- √ Ownership of business

WEAKNESS

√ Lack of fund

OPPORTUNITIY

Good communication.

THREATS

- ✓ Political Unrest.
- **✓** Other competition.
- **√** Fire

















গণপ্ৰজাতন্ত্ৰী বাংলাদেশ সৱকার

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নাম: যোঃ বিষদ পাদ

Name: MD, LEMON KHAN

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Date of Birth: 10 May 1987

ID NO: 19875628209000005

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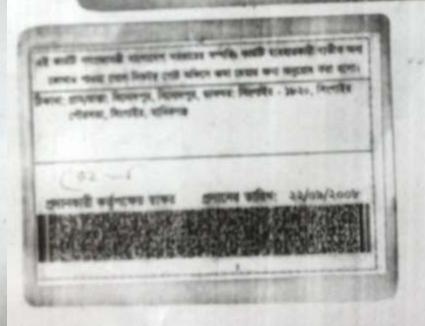
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Presented at 216th Internal Design Lab On 18th January 2018 at GT

